UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549-1004

## FORM 8-K

$\qquad$
CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): October 24, 2006

# Hanmi Financial Corporation 

(Exact Name of Registrant as Specified in its Charter)

| Delaware | $\mathbf{0 0 0 - 3 0 4 2 1}$ | $\mathbf{9 5 - 4 7 8 8 1 2 0}$ |
| :---: | :---: | :---: |
| (IRS Employer |  |  |
| (State or Other Jurisdiction of |  |  |
| Incorporation) | (Commission File Number) |  |
| Identification No.) |  |  |
| $\mathbf{3 6 6 0}$ Wilshire Boulevard |  |  |
| Los Angeles, California | $\mathbf{9 0 0 1 0}$ |  |
| (Address of Principal Executive Offices) | (Zip Code) |  |

Registrant's telephone number, including area code: (213) 382-2200

## Not applicable

(Former name or former address, if changed since last report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## TABLE OF CONTENTS

Item 2.02 Results of Operations and Financial Condition
Item 9.01 Financial Statements and Exhibits
SIGNATURES
EXHIBIT INDEX
EXHIBIT 99.1

## Table of Contents

## Item 2.02 Results of Operations and Financial Condition

On October 24, 2006, we issued a press release to announce our results for the quarter ended September 30, 2006. A copy of this press release is attached hereto as Exhibit 99.1.

This information, including the press release filed as Exhibit 99.1, shall not be deemed to be "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits
99.1 Press Release, dated October 24, 2006, issued by Hanmi Financial Corporation

## Table of Contents

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## Date: October 24, 2006

Hanmi Financial Corporation
By: /s/ Sung Won Sohn
Sung Won Sohn, Ph. D
President and Chief Executive Officer

## EXHIBIT INDEX

Exhibit No. Exhibit
99.1

Press Release, dated October 24, 2006, issued by Hanmi Financial Corporation

## HANMI FINANCIAL CORPORATION REPORTS RECORD NET INCOME OF \$17.6 MILLION FOR THIRD QUARTER OF 2006 <br> EARNINGS PER SHARE INCREASE 20.0\% TO \$0.36

LOS ANGELES - October 24, 2006 - Hanmi Financial Corporation (NASDAQ:HAFC), the holding company for Hanmi Bank, reported that for the three months ended September 30, 2006, it earned record net income of $\$ 17.6$ million, an increase of 17.6 percent over net income of $\$ 15.0$ million for the comparable period a year ago. Earnings per share were $\$ 0.36$ (diluted), an increase of 20.0 percent compared to $\$ 0.30$ (diluted) for the same period in 2005.

For the nine months ended September 30, 2006, net income was $\$ 48.3$ million, an increase of 11.5 percent over net income of $\$ 43.3$ million for the comparable period a year ago. Earnings per share were $\$ 0.98$ (diluted), an increase of 14.0 percent compared to $\$ 0.86$ (diluted) for the same period in 2005.
"Record quarterly net income of $\$ 17.6$ million reflects the continuation of favorable trends we saw in the second quarter," said Sung Won Sohn, Ph.D., President and Chief Executive Officer. "Assets were a record $\$ 3.74$ billion at September 30, 2006, up from $\$ 3.62$ billion at June 30, 2006, an improvement that was accompanied by modest but steady growth in both loans and deposits; loans were a record $\$ 2.82$ billion at September 30, 2006, compared to $\$ 2.76$ billion at June 30, 2006, and deposits were a record $\$ 2.97$ billion at September 30, 2006, compared to $\$ 2.90$ billion at June 30, 2006. Noteworthy was a continuation of the shift in mix from real estate loans to commercial and industrial loans, which made up 61.0 percent of the portfolio at September 30, 2006 compared to 59.6 percent at June 30, 2006."
"I would also point to two other metrics in particular," said Dr. Sohn. "Return on average shareholders' equity, regarded by many as among the most important measures of financial performance in the banking industry, was 15.08 percent for the third quarter of 2006, compared to 14.22 percent for the second quarter of 2006 and 13.89 percent for the third quarter of 2005 . And our third-quarter efficiency ratio was 40.14 percent compared to 41.59 percent in the second quarter and 38.34 percent a year ago."
"Margin compression remains pervasive throughout the industry, and despite record net income, Hanmi, like many of our competitors, has seen persistent pressure on margins during 2006," concluded Dr. Sohn. "The good news, however, is that third-quarter net interest margin of 4.73 percent was only three basis points lower than in the second quarter. And even though we anticipate continuing margin pressures, we hope to hold the line on profitability in the fourth quarter."

## THIRD-QUARTER HIGHLIGHTS

- Net interest income before provision for credit losses was $\$ 39.2$ million for the third quarter of 2006 , compared to $\$ 37.8$ million for the second quarter of 2006 and $\$ 35.1$ million for the third quarter of 2005.
- Net interest margin for the third quarter of 2006 was 4.73 percent, compared to 4.76 percent for the second quarter of 2006 and 4.78 percent for the third quarter of 2005 .
- Return on average assets for the third quarter of 2006 was 1.90 percent, compared to 1.79 percent for the second quarter of 2006 and 1.80 percent for the third quarter of 2005.
- Return on average shareholders' equity for the third quarter of 2006 was 15.08 percent, compared to 14.22 percent for the second quarter of 2006 and 13.89 percent for the third quarter of 2005.
- The loan portfolio increased by $\$ 61.2$ million, or 2.2 percent, to $\$ 2.82$ billion at September 30, 2006 from $\$ 2.76$ billion at June 30,2006 and $\$ 2.47$ billion at December 31 , 2005.
- The provision for credit losses was $\$ 1.7$ million for the third quarter of 2006 , compared to $\$ 900,000$ for the second quarter of 2006 and $\$ 3.2$ million for the third quarter of 2005.
- Non-performing assets increased $\$ 1.3$ million, or 11.0 percent, from $\$ 12.1$ million at June 30, 2006 to $\$ 13.5$ million at September $30,2006$.
- The allowance for loan losses was 0.99 percent and 0.98 percent of the gross loan portfolio at September 30, 2006 and June 30, 2006, respectively.
- The efficiency ratio for the third quarter of 2006 was 40.14 percent compared to 41.59 percent for the second quarter of 2006 and 38.34 percent for the third quarter of 2005.


## NET INTEREST INCOME BEFORE PROVISION FOR CREDIT LOSSES

Net interest income before provision for credit losses was $\$ 39.2$ million for the third quarter of 2006, an increase of $\$ 1.4$ million, or 3.8 percent, compared to $\$ 37.8$ million for the second quarter of 2006 , and an increase of $\$ 4.1$ million, or 11.6 percent, compared to $\$ 35.1$ million for the third quarter of 2005 .

The yield on the loan portfolio was 8.81 percent for the third quarter of 2006, an increase of 25 basis points compared to 8.56 percent for the second quarter of 2006 , and an increase of 114 basis points compared to 7.67 percent for the third quarter of 2005. The yield on investment securities was 4.48 percent for the third quarter of 2006 , an increase of eight basis points compared to 4.40 percent for the second quarter of 2006, and an increase of 46 basis points compared to 4.02 percent for the third quarter of 2005. The yield on average interest-earning assets was 8.22 percent for the third quarter of 2006 , an increase of 24 basis points compared to 7.98 percent for the second quarter of 2006, while the cost of interest-bearing liabilities was 4.73 percent for the third quarter of 2006, an increase of 36 basis points compared to 4.37 percent for the second quarter of 2006, as the Company continued to operate in a highly competitive deposit taking environment.

The year-over-year increase of $\$ 16.2$ million in interest income was primarily due to: 1) an increase in the yield on average interest-earning assets, which increased from 7.08 percent to 8.22 percent, an increase of 114 basis points that provided an additional $\$ 8.4$ million of interest income compared to the third quarter of 2005; and 2 ) an increase in average interest-earning assets, which increased from $\$ 2.91$ billion to $\$ 3.29$ billion, an increase of $\$ 374.4$ million that provided an additional $\$ 7.8$ million of interest income compared to the third quarter of 2005. The majority of this growth was funded by a $\$ 277.3$ million, or 10.5 percent, increase in average deposits. Average borrowings also increased by $\$ 56.6$ million, or 55.3 percent, compared to the third quarter of 2005 , but decreased by $\$ 7.1$ million, or 4.3 percent, compared to the second quarter of 2006. During the quarter, the Company borrowed $\$ 90.0$ million from the Federal Home Loan Bank for terms of 24 months to allow it to fund fixed-rate loans, but maintain the desired level of asset sensitivity.

## PROVISION FOR CREDIT LOSSES

The provision for credit losses represents the charge against current earnings that is determined by management, through a disciplined credit review process, to be the amount needed to maintain an allowance that is sufficient to absorb estimated probable loan losses inherent in the loan portfolio. The provision for credit losses was $\$ 1.7$ million for the third quarter of 2006, compared to $\$ 900,000$ for the second quarter of 2006 and $\$ 3.2$ million for the third quarter of 2005 . The increase in the provision for credit losses is attributable to the migration of loan classification in the criticized and classified loans and an increase in specific allocation for impaired loans. The increase in the provision for credit losses also is attributable to an increase in net charge-offs from $\$ 353,000$ for the second quarter of 2006 to $\$ 656,000$ in the third quarter of 2006.

## NON-INTEREST INCOME

Non-interest income increased by $\$ 407,000$, or 4.6 percent, to $\$ 9.3$ million for the third quarter of 2006 , compared to $\$ 8.9$ million for the second quarter of 2006 , and by $\$ 122,000$, or 1.3 percent, compared to $\$ 9.2$ million for the third quarter of 2005 . Gain on sales of loans was $\$ 1.4$ million for the third quarter of 2006, compared to $\$ 1.3$ million for the second quarter of 2006 and $\$ 1.7$ million for the third quarter of 2005 . Other non-interest income increased by $\$ 318,000$, or 4.2 percent, to $\$ 7.9$ million, compared to $\$ 7.6$ million for the second quarter of 2006 , and by $\$ 434,000$, or 5.8 percent, compared to $\$ 7.5$ million for the third quarter of 2005 . The increase reflects increases in the value of derivatives, as well as increased service charges and trade finance fees.

## NON-INTEREST EXPENSES

Non-interest expenses increased by $\$ 57,000$, or 0.3 percent, to $\$ 19.5$ million for the third quarter of 2006 , compared to $\$ 19.4$ million for the second quarter of 2006 . Salaries and employee benefits decreased by $\$ 334,000$, or 3.1 percent, to $\$ 10.4$ million for the third quarter of 2006, compared to $\$ 10.7$ million for the second quarter of 2006 . The decrease in salaries and employee benefits is primarily due to higher deferred loan origination costs in the third quarter of 2006. Advertising and promotion expense decreased by $\$ 146,000$, or 18.0 percent, to $\$ 665,000$, compared to $\$ 811,000$ for the second quarter of 2006 , and professional fees decreased by $\$ 102,000$, or 20.7 percent, to $\$ 390,000$, compared to $\$ 492,000$ for the second quarter of 2006.

The efficiency ratio (non-interest expenses divided by the sum of net interest income before provision for credit losses and non-interest income) for the third quarter of 2006 was 40.14 percent, compared to 41.59 percent for the second quarter of 2006 and 38.34 percent for the third quarter of 2005 .

## PROVISION FOR INCOME TAXES

The provision for income taxes was $\$ 29.6$ million at a 38.0 percent effective tax rate for the nine months ended September 30, 2006, compared to $\$ 27.3$ million at a 38.7 percent effective tax rate for the nine months ended September 30, 2005. The Company recognized Enterprise Zone tax credits, which reduced its effective tax rate by 2.0 percent and 0.9 percent for the nine months ended September 30,2006 and 2005, respectively, including 0.9 percent and 0.2 percent attributable to the true-up of prior year credits recognized in the third quarter of 2006 and 2005, respectively.

## FINANCIAL POSITION

Total assets were $\$ 3.74$ billion at September 30, 2006, an increase of $\$ 325.6$ million, or 9.5 percent, compared to the December 31,2005 balance of $\$ 3.41$ billion, and an increase of $\$ 371.4$ million, or 11.0 percent, over the September 30 , 2005 balance of $\$ 3.37$ billion.

At September 30, 2006, net loans totaled $\$ 2.82$ billion, an increase of $\$ 326.6$ million, or 14.3 percent, from $\$ 2.47$ billion at December 31, 2005. The increase in net loans was primarily attributable to increased loan production in 2006. Real estate loans increased by $\$ 39.9$ million, or 4.1 percent, to $\$ 1.01$ billion at September 30 , 2006 , compared to $\$ 974.2$ million at December 31, 2005. Commercial and industrial loans grew by $\$ 308.0$ million, or 21.5 percent, to $\$ 1.74$ billion at September 30, 2006, compared to $\$ 1.43$ billion at December 31, 2005.

The growth in total assets was funded by an increase in deposits of $\$ 147.7$ million, up 5.2 percent to $\$ 2.97$ billion at September 30, 2006, compared to $\$ 2.83$ billion at December 31, 2005, and an increase in FHLB advances and other borrowings of $\$ 123.1$ million, up 265.7 percent to $\$ 169.4$ million at September 30 , 2006, compared to $\$ 46.3$ million at December 31, 2005. The increase in deposits included increases in time deposits of $\$ 100,000$ or more of $\$ 231.8$ million, up 19.9 percent to $\$ 1.39$ billion, in noninterest-bearing demand deposits of $\$ 18.3$ million, up 2.5 percent to $\$ 756.9$ million, and in other time deposits of $\$ 10.9$ million, up 3.9 percent to $\$ 288.7$ million, partially offset by decreases in money market checking accounts of $\$ 91.4$ million, down 17.4 percent to $\$ 434.7$ million, and in savings accounts of $\$ 21.9$ million, down 18.0 percent to $\$ 99.7$ million.

At September 30, 2006, goodwill totaled $\$ 207.6$ million, a decrease of $\$ 1.4$ million, or 0.7 percent, from $\$ 209.1$ million at December 31 , 2005 due to a tax refund related to the acquisition of Pacific Union Bank.

## ASSET QUALITY

Total non-performing assets, including loans 90 days or more past due and still accruing, non-accrual loans and other real estate owned ("OREO") assets, increased by $\$ 1.3$ million, or 11.0 percent, to $\$ 13.5$ million at September 30, 2006 from $\$ 12.1$ million at June 30,2006 , and increased by $\$ 3.3$ million, or 33.0 percent, from $\$ 10.1$ million at December 31, 2005. Non-performing loans as a percentage of gross loans increased to 0.47 percent at September 30, 2006 from 0.43 percent at June 30, 2006 and 0.41 percent at December 31, 2005. As of September 30, 2006, loans to borrowers in the wholesale trade, retail trade, and accommodation and food services industries made up 29.7 percent, 28.1 percent and 9.0 percent, respectively, of non-performing assets.

At September 30, 2006, loans 90 days or more past due and still accruing were $\$ 6,000$, down $\$ 3,000$ from $\$ 9,000$ at December 31, 2005. At September 30, 2006, nonaccrual loans were $\$ 13.5$ million, up $\$ 3.3$ million, or 33.1 percent, from $\$ 10.1$ million at December 31, 2005. There were no OREO assets at September 30, 2006 or December 31, 2005.

At September 30, 2006, the allowance for loan losses was $\$ 28.3$ million, and represented management's best estimate of the amount needed to maintain an allowance that the Company believes should be sufficient to absorb estimated probable loan losses inherent in its loan portfolio. In addition, the Company maintained a liability for offbalance sheet exposure, primarily unfunded loan commitments, totaling $\$ 2.1$ million at September 30, 2006 and December 31, 2005. The allowance for loan losses represented 0.99 percent of gross loans at September 30, 2006, compared to 0.98 percent and 1.00 percent at June 30, 2006 and December 31, 2005, respectively. As of September 30, 2006, the allowance for loan losses was 209.8 percent of non-performing loans, compared to 224.5 percent at June 30,2006 and 246.4 percent at December 31 , 2005 , reflecting less loss severity of non-performing loans in light of the real estate collateral that secures the newly arising non-performing loans.

## ABOUT HANMI FINANCIAL CORPORATION

Headquartered in Los Angeles, Hanmi Bank, a wholly owned subsidiary of Hanmi Financial Corporation, provides services to the multi-ethnic communities of California, with 22 full-service offices in Los Angeles, Orange, San Francisco, Santa Clara and San Diego counties, and seven loan production offices in California, Colorado, Georgia, Illinois, Texas, Virginia and Washington. Hanmi Bank specializes in commercial, SBA and trade finance lending, and is a recognized community leader. Hanmi Bank's mission is to provide a full range of quality products and premier services to its customers and to maximize shareholder value. Additional information is available at www.hanmifinancial.com.

## FORWARD-LOOKING STATEMENTS

This release contains forward-looking statements, which are included in accordance with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of such terms and other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forward-looking statement. These factors include the following: general economic and business conditions in those areas in which we operate; demographic changes; competition for loans and deposits; fluctuations in interest rates; risks of natural disasters related to our real estate portfolio; risks associated with SBA loans; changes in governmental regulation; credit quality; the availability of capital to fund the expansion of our business; and changes in securities markets. In addition, we set forth certain risks in our reports filed with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the fiscal year ended December 31, 2005, which could cause actual results to differ from those projected.

## CONTACT

Hanmi Financial Corporation

| Michael J. Winiarski | Stephanie Yoon |
| :--- | :--- |
| Chief Financial Officer | Investor Relations |
| (213) 368-3200 | (213) 427-5631 |

## HANMI FINANCIAL CORPORATION AND SUBSIDIARY

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)
(Dollars in Thousands)

|  | $\begin{gathered} \text { September 30, } \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2005 \end{gathered}$ |  | \% <br> Change | $\begin{gathered} \text { September 30, } \\ \quad 2005 \\ \hline \end{gathered}$ |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |
| Cash and Cash Equivalents | \$ | 164,609 | \$ | 163,477 | 0.7\% | \$ | 174,233 | (5.5)\% |
| Investment Securities |  | 398,956 |  | 443,912 | (10.1)\% |  | 398,274 | 0.2\% |
| Loans: |  |  |  |  |  |  |  |  |
| Loans, Net of Deferred Loan Fees |  | 2,850,146 |  | 2,494,043 | 14.3\% |  | 2,483,471 | 14.8\% |
| Allowance for Loan Losses |  | $(28,276)$ |  | $(24,963)$ | 13.3\% |  | $(24,523)$ | 15.3\% |
| Net Loans |  | 2,821,870 |  | 2,469,080 | 14.3\% |  | 2,458,948 | 14.8\% |
| Customers' Liability on Acceptances |  | 11,245 |  | 8,432 | 33.4\% |  | 9,360 | 20.1\% |
| Premises and Equipment, Net |  | 20,322 |  | 20,784 | (2.2)\% |  | 20,426 | (0.5)\% |
| Accrued Interest Receivable |  | 16,190 |  | 14,120 | 14.7\% |  | 12,157 | 33.2\% |
| Deferred Income Taxes |  | 11,615 |  | 9,651 | 20.4\% |  | 8,159 | 42.4\% |
| Servicing Asset |  | 4,266 |  | 3,910 | 9.1\% |  | 3,716 | 14.8\% |
| Goodwill |  | 207,646 |  | 209,058 | (0.7)\% |  | 209,058 | (0.7)\% |
| Core Deposit Intangible |  | 6,876 |  | 8,691 | (20.9)\% |  | 9,336 | (26.3)\% |
| Federal Reserve Bank and Federal Home Loan Bank Stock |  | 24,768 |  | 24,587 | 0.7\% |  | 24,251 | 2.1\% |
| Bank-Owned Life Insurance |  | 23,368 |  | 22,713 | 2.9\% |  | 22,498 | 3.9\% |
| Other Assets |  | 28,080 |  | 15,837 | 77.3\% |  | 17,972 | 56.2\% |
| Total Assets | \$ | 3,739,811 | \$ | 3,414,252 | 9.5\% | \$ | 3,368,388 | 11.0\% |


| Liabilities: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits: |  |  |  |  |  |  |  |  |
| Noninterest-Bearing | \$ | 756,901 | \$ | 738,618 | 2.5\% | \$ | 764,380 | (1.0)\% |
| Interest-Bearing |  | 2,216,880 |  | 2,087,496 | 6.2\% |  | 1,982,390 | 11.8\% |
| Total Deposits |  | 2,973,781 |  | 2,826,114 | 5.2\% |  | 2,746,770 | 8.3\% |
| Accrued Interest Payable |  | 19,191 |  | 11,911 | 61.1\% |  | 9,010 | 113.0\% |
| Acceptances Outstanding |  | 11,245 |  | 8,432 | 33.4\% |  | 9,360 | 20.1\% |
| FHLB Advances and Other Borrowings |  | 169,435 |  | 46,331 | 265.7\% |  | 86,931 | 94.9\% |
| Junior Subordinated Debentures |  | 82,406 |  | 82,406 | - |  | 82,406 | - |
| Other Liabilities |  | 12,392 |  | 12,281 | 0.9\% |  | 17,905 | (30.8)\% |
| Total Liabilities |  | 3,268,450 |  | 2,987,475 | 9.4\% |  | 2,952,382 | 10.7\% |
| Shareholders' Equity |  | 471,361 |  | 426,777 | 10.4\% |  | 416,006 | 13.3\% |
| Total Liabilities and Shareholders' Equity | \$ | 3,739,811 | \$ | 3,414,252 | 9.5\% | \$ | 3,368,388 | 11.0\% |

## HANMI FINANCIAL CORPORATION AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)
(Dollars in Thousands, Except Per Share Data)

|  | For the Three Months Ended |  |  |  |  |  |  |  | For the Nine Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Sept. 30, } \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \% \\ \text { Change } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Sept. 30, } \\ 2005 \\ \hline \end{gathered}$ |  | $\begin{gathered} \% \\ \hline \text { Change } \end{gathered}$ | $\begin{gathered} \hline \text { Sept. 30, } \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Sept. 30, } \\ 2005 \\ \hline \end{gathered}$ |  | $\begin{gathered} \% \\ \text { Change } \\ \hline \end{gathered}$ |
| INTEREST INCOME: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans | \$ | 62,854 | \$ | 58,242 | 7.9\% | \$ | 47,454 | 32.5\% | \$ | 173,733 | \$ | 128,430 | 35.3\% |
| Interest on Investments |  | 4,836 |  | 5,013 | (3.5)\% |  | 4,277 | 13.1\% |  | 14,948 |  | 13,659 | 9.4\% |
| Interest on Federal Funds Sold |  | 436 |  | 23 | 1,795.7\% |  | 221 | 97.3\% |  | 748 |  | 679 | 10.2\% |
| Total Interest Income |  | 68,126 |  | 63,278 | 7.7\% |  | 51,952 | 31.1\% |  | 189,429 |  | 142,768 | 32.7\% |
| INTEREST EXPENSE: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest on Deposits |  | 25,178 |  | 21,921 | 14.9\% |  | 14,655 | 71.8\% |  | 66,690 |  | 35,811 | 86.2\% |
| Interest on FHLB Advances and Other Borrowings |  | 2,084 |  | 2,001 | 4.1\% |  | 878 | 137.4\% |  | 4,699 |  | 2,330 | 101.7\% |
| Interest on Junior Subordinated Debentures |  | 1,672 |  | 1,587 | 5.4\% |  | 1,298 | 28.8\% |  | 4,734 |  | 3,499 | 35.3\% |
| Total Interest Expense |  | 28,934 |  | 25,509 | 13.4\% |  | 16,831 | 71.9\% |  | 76,123 |  | 41,640 | 82.8\% |
| NET INTEREST INCOME BEFORE PROVISION FOR CREDIT |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for Credit Losses |  | 1,682 |  | 900 | 86.9\% |  | 3,157 | (46.7)\% |  | 5,542 |  | 3,743 | 48.1\% |
| NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES |  | 37,510 |  | 36,869 | 1.7\% |  | 31,964 | 17.4\% |  | 107,764 |  | 97,385 | 10.7\% |
| NON-INTEREST INCOME: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service Charges on Deposit |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trade Finance Fees |  | 1,227 |  | 1,116 | 9.9\% |  | 1,162 | 5.6\% |  | 3,414 |  | 3,143 | 8.6\% |
| Remittance Fees |  | 517 |  | 532 | (2.8)\% |  | 527 | (1.9)\% |  | 1,537 |  | 1,545 | (0.5)\% |
| Other Service Charges and Fees |  | 591 |  | 614 | (3.7)\% |  | 680 | (13.1)\% |  | 1,739 |  | 1,948 | (10.7)\% |
| Bank-Owned Life Insurance Income |  | 221 |  | 215 | 2.8\% |  | 215 | 2.8\% |  | 654 |  | 630 | 3.8\% |
| Increase in Fair Value of Derivatives |  | 389 |  | 109 | 256.9\% |  | 176 | 121.0\% |  | 723 |  | 965 | (25.1)\% |
| Other Income |  | 731 |  | 835 | (12.5)\% |  | 648 | 12.8\% |  | 2,209 |  | 1,823 | 21.2\% |
| Gain on Sales of Loans |  | 1,400 |  | 1,311 | 6.8\% |  | 1,712 | (18.2)\% |  | 3,550 |  | 2,076 | 71.0\% |
| Gain (Loss) on Sales of Securities Available for Sale |  | (3) |  | - | - |  | 21 | (114.3)\% |  | 2 |  | 117 | (98.3)\% |
| Total Non-Interest Income |  | 9,322 |  | 8,915 | 4.6\% |  | 9,200 | 1.3\% |  | 26,491 |  | 23,904 | 10.8\% |
| NON-INTEREST EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries and Employee Benefits |  | 10,357 |  | 10,691 | (3.1)\% |  | 9,155 | 13.1\% |  | 30,209 |  | 26,867 | 12.4\% |
| Occupancy and Equipment |  | 2,596 |  | 2,558 | 1.5\% |  | 2,179 | 19.1\% |  | 7,472 |  | 6,581 | 13.5\% |
| Data Processing |  | 1,202 |  | 1,218 | (1.3)\% |  | 1,253 | (4.1)\% |  | 3,635 |  | 3,663 | (0.8)\% |
| Advertising and Promotion |  | 665 |  | 811 | (18.0)\% |  | 726 | (8.4)\% |  | 2,122 |  | 1,983 | 7.0\% |
| Supplies and Communications |  | 636 |  | 576 | 10.4\% |  | 559 | 13.8\% |  | 1,848 |  | 1,867 | (1.0)\% |
| Professional Fees |  | 390 |  | 492 | (20.7)\% |  | 393 | (0.8)\% |  | 1,550 |  | 1,432 | 8.2\% |
| Amortization of Core Deposit Intangible |  | 585 |  | 605 | (3.3)\% |  | 694 | (15.7)\% |  | 1,815 |  | 2,140 | (15.2)\% |
| Decrease in Fair Value of Embedded Option |  | 78 |  | 112 | (30.4)\% |  | 173 | (54.9)\% |  | 292 |  | 748 | (61.0)\% |
| Other Operating Expenses |  | 2,964 |  | 2,353 | 26.0\% |  | 1,859 | 59.4\% |  | 7,385 |  | 5,836 | 26.5\% |
| Merger-Related Expenses |  | - |  | - | - |  | - | - |  | - |  | (509) | (100.0)\% |
| Total Non-Interest Expenses |  | 19,473 |  | 19,416 | 0.3\% |  | 16,991 | 14.6\% |  | 56,328 |  | 50,608 | 11.3\% |
| INCOME BEFORE PROVISION FOR INCOME TAXES |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 27,359 |  | 26,368 | 3.8\% |  | 24,173 | 13.2\% |  | 77,927 |  | 70,681 | 10.3\% |
| Provision for Income Taxes |  | 9,762 |  | 10,428 | (6.4) $\%$ |  | 9,204 | 6.1\% |  | 29,588 |  | 27,342 | 8.2\% |
| NET INCOME | \$ | 17,597 | \$ | 15,940 | 10.4\% | \$ | 14,969 | 17.6\% | \$ | 48,339 | \$ | 43,339 | 11.5\% |
| EARNINGS PER SHARE: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.36 | \$ | 0.33 | 9.1\% | \$ | 0.30 | 20.0\% | \$ | 0.99 | \$ | 0.88 | 12.5\% |
| Diluted | \$ | 0.36 | \$ | 0.32 | 12.5\% | \$ | 0.30 | 20.0\% | \$ | 0.98 | \$ | 0.86 | 14.0\% |
| WEIGHTED-AVERAGE SHARES OUTSTANDING: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic |  | ,890,662 |  | 822,729 |  |  | 144,508 |  |  | 8,809,921 |  | 386,112 |  |
| Diluted |  | ,450,601 |  | ,04,204 |  |  | 914,432 |  |  | ,395,152 |  | 157,206 |  |
| SHARES OUTSTANDING AT <br> PERIOD-END |  | 991,146 |  | 208,580 |  |  | 606,245 |  |  | ,991,146 |  | 606,245 |  |

## HANMI FINANCIAL CORPORATION AND SUBSIDIARY

## SELECTED FINANCIAL DATA (UNAUDITED)

## (Dollars in Thousands)

|  | For the Three Months Ended |  |  |  |  | For the Nine Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Sept. 30, } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \% \\ \text { Change } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Sept. 30, } \\ 2005 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \% \\ \text { Change } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Sept. 30, } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Sept. 30, } \\ 2005 \\ \hline \end{gathered}$ | $\begin{gathered} \% \\ \text { Change } \\ \hline \end{gathered}$ |
| AVERAGE BALANCES: |  |  |  |  |  |  |  |  |
| Average Gross Loans, Net of Deferred Loan Fees | \$ 2,828,972 | \$ 2,729,218 | 3.7\% | \$ 2,456,033 | 15.2\% | \$ 2,702,902 | \$ 2,344,123 | 15.3\% |
| Average Interest-Earning Assets | 3,287,581 | 3,180,999 | 3.4\% | 2,913,198 | 12.9\% | 3,169,215 | 2,815,192 | 12.6\% |
| Average Total Assets | 3,675,091 | 3,570,389 | 2.9\% | 3,299,551 | 11.4\% | 3,557,227 | 3,191,373 | 11.5\% |
| Average Deposits | 2,927,956 | 2,832,218 | 3.4\% | 2,650,581 | 10.5\% | 2,857,260 | 2,571,380 | 11.1\% |
| Average Interest-Bearing Liabilities | 2,427,883 | 2,341,481 | 3.7\% | 2,075,091 | 17.0\% | 2,329,135 | 1,988,038 | 17.2\% |
| Average Shareholders' Equity | 463,011 | 449,664 | 3.0\% | 427,535 | 8.3\% | 450,069 | 416,737 | 8.0\% |
| Average Tangible Equity | 248,147 | 232,802 | 6.6\% | 208,729 | 18.9\% | 233,671 | 197,060 | 18.6\% |


| PERFORMANCE RATIOS (Annualized): |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on Average Assets |  | 1.90\% |  | 1.79\% |  |  | 1.80\% |  |  | 1.82\% |  | 1.82\% |  |
| Return on Average Shareholders' |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Tangible Equity |  | 28.13\% |  | 27.46\% |  |  | 28.45\% |  |  | 27.66\% |  | 29.40\% |  |
| Efficiency Ratio |  | 40.14\% |  | 41.59\% |  |  | 38.34\% |  |  | 40.29\% |  | 40.88\% |  |
| Net Interest Margin |  | 4.73\% |  | 4.76\% |  |  | 4.78\% |  |  | 4.78\% |  | 4.80\% |  |
| ALLOWANCE FOR LOAN LOSSES: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at the Beginning of Period | \$ | 27,250 | \$ | 26,703 | 2.0\% | \$ | 22,049 | 23.6\% | \$ | 24,963 | \$ | 22,702 | 10.0\% |
| Provision Charged to Operating Expense |  | 1,682 |  | 900 | 86.9\% |  | 3,069 | (45.2)\% |  | 5,542 |  | 3,519 | 57.5\% |
| Charge-Offs, Net of Recoveries |  | (656) |  | (353) | 85.8\% |  | (595) | 10.3\% |  | $(2,229)$ |  | $(1,698)$ | 31.3\% |
| Balance at the End of Period | \$ | $\underline{\text { 28,276 }}$ | \$ | $\underline{\text { 27,250 }}$ | 3.8\% | \$ | $\underline{\text { 24,523 }}$ | 15.3\% | \$ | $\stackrel{\text { 28,276 }}{ }$ | \$ | $\underline{\text { 24,523 }}$ | 15.3\% |
| Allowance for Loan Losses to Total Gross Loans |  | 0.99\% |  | 0.98\% |  |  | 0.99\% |  |  | 0.99\% |  | 0.99\% |  |
| Allowance for Loan Losses to Total Non-Performing Loans |  | 209.8\% |  | 224.5\% |  |  | 310.7\% |  |  | 209.8\% |  | 310.7\% |  |


| ALLOWANCE FOR OFF-BALANCE SHEET ITEMS: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at the Beginning of Period | \$ | 2,130 | \$ | 2,130 | - | \$ | 1,936 | 10.0\% | \$ | 2,130 | \$ | 1,800 | 18.3\% |
| Provision Charged to Operating Expense |  | - |  | - | - |  | 88 | - |  | - |  | 224 | (100.0)\% |
| Balance at the End of Period | \$ | 2,130 | \$ | 2,130 | - | \$ | 2,024 | 5.2\% | \$ | 2,130 | \$ | 2,024 | 5.2\% |

## HANMI FINANCIAL CORPORATION AND SUBSIDIARY

SELECTED FINANCIAL DATA (UNAUDITED)(Continued)
(Dollars in Thousands)

|  | $\begin{gathered} \text { Sept. 30, } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { Dec. 31, } \\ 2005 \end{gathered}$ |  | \% Change | $\begin{gathered} \text { Sept. 30, } \\ 2005 \end{gathered}$ |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NON-PERFORMING ASSETS: |  |  |  |  |  |  |  |  |
| Non-Accrual Loans | \$ | 13,470 | \$ | 10,122 | 33.1\% | \$ | 7,622 | 76.7\% |
| Loans 90 Days or More Past Due and Still Accruing |  | 6 |  | 9 | (33.3)\% |  | 270 | (97.8)\% |
| Total Non-Performing Loans |  | 13,476 |  | 10,131 | 33.0\% |  | 7,892 | 70.8\% |
| Other Real Estate Owned |  | - |  | - | - |  | - | - |
| Total Non-Performing Assets | \$ | 13,476 | \$ | 10,131 | 33.0\% | \$ | 7,892 | 70.8\% |
| Total Non-Performing Loans/Total Gross Loans |  | 0.47\% |  | 0.41\% |  |  | 0.32\% |  |
| Total Non-Performing Assets/Total Assets |  | 0.36\% |  | 0.30\% |  |  | 0.23\% |  |
| Total Non-Performing Assets/Allowance for Loan Losses |  | 47.7\% |  | 40.6\% |  |  | 32.2\% |  |

LOAN PORTFOLIO:

| Real Estate Loans | \$ 1,014,058 | \$ 974,172 | 4.1\% | \$ 967,025 | 4.9\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Industrial Loans | 1,739,476 | 1,431,492 | 21.5\% | 1,428,708 | 21.8\% |
| Consumer Loans | 100,180 | 92,154 | 8.7\% | 91,799 | 9.1\% |
| Total Gross Loans | 2,853,714 | 2,497,818 | 14.2\% | 2,487,532 | 14.7\% |
| Deferred Loan Fees | $(3,568)$ | $(3,775)$ | (5.5)\% | $(4,061)$ | (12.1)\% |
| Allowance for Loan Losses | $(29,958)$ | $(24,963)$ | 20.0\% | $(24,523)$ | 22.2\% |
| Loans Receivable, Net | \$2,820,188 | \$2,469,080 | 14.2\% | \$2,458,948 | 14.7\% |

## LOAN MIX:

| Real Estate Loans | 35.5\% | 39.0\% |  | 38.9\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Industrial Loans | 61.0\% | 57.3\% |  | 57.4\% |  |
| Consumer Loans | 3.5\% | 3.7\% |  | 3.7\% |  |
| Total Gross Loans | 100.0\% | 100.0\% |  | 100.0\% |  |
| DEPOSIT PORTFOLIO: |  |  |  |  |  |
| Demand - Noninterest-Bearing | \$ 756,901 | \$ 738,618 | 2.5\% | \$ 764,380 | (1.0)\% |
| Money Market | 434,738 | 526,171 | (17.4)\% | 506,843 | (14.2)\% |
| Savings | 99,719 | 121,574 | (18.0)\% | 127,349 | (21.7)\% |
| Time Deposits of \$100,000 or More | 1,393,721 | 1,161,950 | 19.9\% | 1,089,917 | 27.9\% |
| Other Time Deposits | 288,702 | 277,801 | 3.9\% | 258,281 | 11.8\% |
| Total Deposits | \$2,973,781 | \$2,826,114 | 5.2\% | \$2,746,770 | 8.3\% |

## DEPOSIT MIX:

| Demand - Noninterest-Bearing | 25.5\% | 26.1\% | 27.8\% |
| :---: | :---: | :---: | :---: |
| Money Market | 14.6\% | 18.6\% | 18.5\% |
| Savings | 3.4\% | 4.3\% | 4.6\% |
| Time Deposits of \$100,000 or More | 46.9\% | 41.1\% | 39.7\% |
| Other Time Deposits | 9.6\% | 9.9\% | 9.4\% |
| Total Deposits | 100.0\% | 100.0\% | 100.0\% |

