UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549-1004

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): May 3, 2007

# Hanmi Financial Corporation 

## Delaware

(State or Other Jurisdiction of Incorporation)
(Exact Name of Registrant as Specified in its Charter)
$\qquad$

| 3660 Wilshire Boulevard |  |
| :---: | :---: |
| Los Angeles, California | $\mathbf{9 0 0 1 0}$ |
| (Address of Principal Executive Offices) | (Zip Code) |

Registrant's telephone number, including area code: (213) 382-2200

## Not applicable

(Former name or former address, if changed since last report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition

On May 3, 2007, we issued a press release to announce our results for the quarter ended March 31, 2007. A copy of this press release is attached hereto as Exhibit 99.1 .
This information, including the press release filed as Exhibit 99.1, shall not be deemed to be "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits
99.1 Press Release, dated May 3, 2007, issued by Hanmi Financial Corporation

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.
Date: May 3, 2007 Hanmi Financial Corporation

By: /s/ Sung Won Sohn
Sung Won Sohn, Ph.D.
President and Chief Executive Officer

## EXHIBIT INDEX

## Exhibit No. Exhibit

99.1 Press Release, dated May 3, 2007, issued by Hanmi Financial Corporation

## HANMI FINANCIAL CORPORATION REPORTS

## NET INCOME OF \$13.1 MILLION FOR FIRST QUARTER OF 2007;

$$
\text { YEAR-OVER-YEAR EARNINGS PER SHARE DECREASE } 13 \% \text { TO \$0.26 }
$$

LOS ANGELES - May 3, 2007 - Hanmi Financial Corporation (NASDAQ:HAFC), the holding company for Hanmi Bank, reported that for the three months ended March 31, 2007, it earned net income of $\$ 13.1$ million, a decrease of 24.6 percent compared to net income of $\$ 17.3$ million in the fourth quarter of 2006, and a decrease of 11.8 percent compared to net income of $\$ 14.8$ million in the comparable period a year ago. Earnings per share were $\$ 0.26$ (diluted), a decrease of 13.3 percent compared to $\$ 0.30$ (diluted) for the same period in 2006.
"Financial results for the quarter point to solid performance within our core operations that unfortunately was offset by a handful of problem loans," noted Sung Won Sohn, Ph.D., President and Chief Executive Officer. "These problem loans required a $\$ 6.1$ million provision for credit losses during the quarter and reflect an increase in nonperforming assets to $\$ 19.5$ million from $\$ 14.2$ million at December 31, 2006."
"Without minimizing the effect of the increase in provision for credit losses," added Dr. Sohn, "it is worth noting that whereas fourth-quarter 2006 net income included a pre-tax gain of $\$ 1.9$ million on the sale of the unguaranteed portion of approximately $\$ 15.5$ million in SBA loans, no comparable gain was realized in the first quarter of 2007."
"On a positive note, both loans and deposits were up during the quarter, by $\$ 48.3$ million and $\$ 39.3$ million, respectively, from December 31, 2006," said Dr. Sohn, "as was net interest margin, which was 4.61 percent compared to 4.59 percent in the fourth quarter of 2006 . We look for further growth in loans and deposits in the second quarter and hope to maintain net margin at or near current levels."

## FIRST-QUARTER HIGHLIGHTS

- Net interest margin for the first quarter of 2007 was 4.61 percent, compared to 4.59 percent for the fourth quarter of 2006 and 4.92 percent for the first quarter of 2006 . Net interest income before provision for credit losses was $\$ 38.1$ million for the first quarter of 2007, compared to $\$ 38.8$ million for the fourth quarter of 2006 and $\$ 36.9$ million for the first quarter of 2006, declining slightly sequentially because of the smaller number of days in the quarter.
- The loan portfolio increased by $\$ 48.3$ million, or 1.7 percent, to $\$ 2.89$ billion at March 31,2007 , compared to $\$ 2.84$ billion at December 31, 2006, reflecting balanced growth of the commercial real estate and commercial and industrial portions of the portfolio.
- Non-performing assets increased by $\$ 5.3$ million to $\$ 19.5$ million, or 0.67 percent of the portfolio, at March 31,2007 , compared to $\$ 14.2$ million, or 0.50 percent of the portfolio, at December 31, 2006.
- The provision for credit losses was $\$ 6.1$ million for the first quarter of 2007, compared to $\$ 1.6$ million for the fourth quarter of 2006 and $\$ 3.0$ million for the first quarter of 2006.
- The allowance for loan losses was 1.08 percent, 0.96 percent and 1.00 percent of the gross loan portfolio at March 31, 2007, December 31, 2006 and March 31, 2006, respectively.
- Non-interest income and non-interest expenses reflect the acquisitions of Chun-Ha Insurance Services, Inc. ("Chun-Ha") and All World Insurance Services, Inc. ("All World"). The acquisition was marginally accretive to earnings per share.


## ACQUISITIONS

Effective January 2, 2007, the Company completed the acquisitions of Chun-Ha and All World. The acquisitions increased first quarter non-interest income by $\$ 984,000$ and increased total non-interest expenses by $\$ 848,000$. The insurance agencies' first quarter net income (after recognizing amortization of acquired intangible assets) of $\$ 85,000$ is included in the Company's consolidated net income.

## NET INTEREST INCOME BEFORE PROVISION FOR CREDIT LOSSES

Net interest income before provision for credit losses was $\$ 38.1$ million for the first quarter of 2007, a decrease of $\$ 713,000$, or 1.8 percent, compared to $\$ 38.8$ million for the fourth quarter of 2006, and an increase of $\$ 1.2$ million, or 3.3 percent, compared to $\$ 36.9$ million for the first quarter of 2006.

The yield on the loan portfolio was 8.80 percent for the first quarter of 2007 , an increase of 3 basis points compared to 8.77 percent for the fourth quarter of 2006 , and an increase of 34 basis points compared to 8.46 percent for the first quarter of 2006. Interest income on loans in the first quarter of 2007 included prepayment penalties of $\$ 417,000$, or 0.06 percent of average loans, compared to $\$ 6,000$ for the fourth quarter of 2006 . The yield on investment securities was 4.44 percent for the first quarter of 2007 , a decrease of 2 basis points compared to 4.46 percent for the fourth quarter of 2006, and an increase of 8 basis points compared to 4.36 percent for the first quarter of 2006 .

The yield on average interest-earning assets was 8.23 percent for the first quarter of 2007, an increase of 5 basis points compared to 8.18 percent for the fourth quarter of 2006, and an increase of 41 basis points compared to 7.82 percent for the first quarter of 2006 . The cost of interest-bearing liabilities was 4.87 percent for the first quarter of 2007, an increase of 2 basis points compared to 4.85 percent for the fourth quarter of 2006, and an increase of 90 basis points compared to 3.97 percent for the first quarter of 2006, as the competitive deposit rate environment stabilized.

The year-over-year increase of $\$ 9.4$ million in interest income was primarily due to: 1 ) an increase in average interest-earning assets, which increased from $\$ 3.04$ billion to $\$ 3.35$ billion, an increase of $\$ 314.0$ million that provided an additional $\$ 7.0$ million of interest income compared to the first quarter of 2006; and 2) an increase in the yield on average interest-earning assets, which increased from 7.82 percent to 8.23 percent, an increase of 41 basis points that provided an additional $\$ 2.4$ million of interest income compared to the first quarter of 2006. The majority of this growth was funded by a $\$ 135.0$ million, or 4.8 percent, increase in average deposits. Average borrowings also increased by $\$ 113.2$ million, or 81.8 percent, compared to the first quarter of 2006. During 2006, the Company borrowed $\$ 130.0$ million from the Federal Home Loan Bank for terms of 12 to 24 months to allow it to fund fixed-rate loans, but maintain the desired level of asset sensitivity.

## PROVISION FOR CREDIT LOSSES

The provision for credit losses was $\$ 6.1$ million for the first quarter of 2007, compared to $\$ 1.6$ million for the fourth quarter of 2006 and $\$ 3.0$ million for the same quarter last year. In the first quarter of 2007, net charge-offs were $\$ 2.4$ million, compared to $\$ 2.4$ million for the fourth quarter of 2006 and $\$ 1.2$ million for the same quarter last year.

The increase in the provision for credit losses is attributable primarily to the migration of loans among the Company's risk rating categories. In the first quarter of 2007, three large loans, two of which became delinquent in the first quarter and one of which remained current as to principal and interest payments, migrated to higher risk categories. A fourth loan was deemed to be impaired, and a partial charge-off was recorded to bring its carrying balance to the level supported by real estate collateral Together, the migration of these four loans required a provision for credit losses of $\$ 3.4$ million. The migration of other loans accounted for the remainder of the provision.

The increase in the provision for credit losses also reflects increases in non-performing assets, which increased from $\$ 14.2$ million at December 31,2006 to $\$ 19.5$ million at March 31, 2007, and delinquent loans, which increased from $\$ 19.6$ million at December 31, 2006 to $\$ 37.3$ million at March 31, 2007. While the level of non-performing assets and delinquent loans are indicators of the credit quality of the portfolio, the provision for credit losses is determined based primarily on loan classifications and the Company's historical loss experience with similarly situated credits.

## NON-INTEREST INCOME

Non-interest income decreased by $\$ 1.1$ million, or 9.8 percent, to $\$ 10.0$ million for the first quarter of 2007 , compared to $\$ 11.1$ million for the fourth quarter of 2006 , and increased by $\$ 2.0$ million, or 24.1 percent, compared to $\$ 8.0$ million for the first quarter of 2006 . The changes in non-interest income are primarily attributable to a decrease in the amount of gain on sales of loans to $\$ 1.4$ million for the first quarter of 2007, compared to $\$ 3.4$ million for the fourth quarter of 2006 and $\$ 839,000$ for the first quarter of 2006. In the fourth quarter of 2006, the Company recognized a pre-tax gain of $\$ 1.9$ million on the sale of the unguaranteed portion of SBA loans. There were no such sales in the first quarter of 2007.

## NON-INTEREST EXPENSES

Non-interest expenses increased by $\$ 1.1$ million, or 5.3 percent, to $\$ 21.0$ million for the first quarter of 2007 , compared to $\$ 19.9$ million for the fourth quarter of 2006 , and increased by $\$ 3.3$ million, or 18.2 percent, compared to $\$ 17.7$ million for the first quarter of 2006 . Such increases were primarily attributable to increased salaries and benefits associated with the acquisitions of Chun-Ha and All World, offset by decreased advertising and promotion expense in the first quarter of 2007, due to seasonal promotional activities in the fourth quarter of 2006.

The efficiency ratio (non-interest expenses divided by the sum of net interest income before provision for credit losses and non-interest income) for the first quarter of 2007 was 43.64 percent, compared to 39.95 percent for the fourth quarter of 2006 and 39.51 percent for the first quarter of 2006, reflecting the reduced level of gain on sale of loans and the acquisitions of Chun-Ha and All World.

## PROVISION FOR INCOME TAXES

The provision for income taxes was $\$ 7.9$ million at a 37.7 percent effective tax rate for the first quarter of 2007, compared to $\$ 11.0$ million at a 38.9 percent effective tax rate for the fourth quarter of 2006 and $\$ 9.4$ million at a 38.8 percent effective tax rate for the first quarter of 2006. This reflects a stable level of Enterprise Zone and lowincome housing tax credits in a period in which there was a decline in taxable income.

## FINANCIAL POSITION

Total assets were $\$ 3.78$ billion at March 31, 2007, an increase of $\$ 52.3$ million, or 1.4 percent, compared to $\$ 3.73$ billion at December 31 , 2006, and an increase of $\$ 263.3$ million, or 7.5 percent, from the March 31, 2006 balance of $\$ 3.51$ billion.

At March 31, 2007, net loans totaled $\$ 2.89$ billion, an increase of $\$ 48.3$ million, or 1.7 percent, from $\$ 2.84$ billion at December 31, 2006. Real estate loans increased by $\$ 20.5$ million, or 2.0 percent, to $\$ 1.06$ billion at March 31, 2007, compared to $\$ 1.04$ billion at December 31, 2006. Commercial and industrial loans grew by $\$ 32.4$ million, or 1.9 percent, to $\$ 1.76$ billion at March 31, 2007, compared to $\$ 1.73$ billion at December 31, 2006.

The growth in total assets was primarily funded by an increase in deposits of $\$ 39.3$ million, up 1.3 percent to $\$ 2.98$ billion at March 31 , 2007, compared to $\$ 2.94$ billion at December 31, 2006. The increase in deposits included increases in time deposits of $\$ 100,000$ or more of $\$ 35.0$ million, up 2.5 percent to $\$ 1.42$ billion, in noninterest-bearing demand deposits of $\$ 10.0$ million, up 1.4 percent to $\$ 738.4$ million, in other time deposits of $\$ 5.5$ million, up 1.9 percent to $\$ 301.0$ million, and in savings accounts of $\$ 2.3$ million, up 2.3 percent to $\$ 101.5$ million, partially offset by a decrease in money market checking accounts of $\$ 13.5$ million, down 3.1 percent to $\$ 424.8$ million.

At March 31, 2007, goodwill totaled $\$ 209.9$ million, an increase of $\$ 2.3$ million, or 1.1 percent, from $\$ 207.6$ million at December 31, 2006, due to the acquisitions of Chun-Ha and All World.

## ASSET QUALITY

Total non-performing assets, including loans 90 days or more past due and still accruing, non-accrual loans and other real estate owned ("OREO") assets, increased by $\$ 5.3$ million to $\$ 19.5$ million at March 31, 2007 from $\$ 14.2$ million at December 31, 2006, and increased by $\$ 8.7$ million from $\$ 10.8$ million at March 31,2006 . Nonperforming loans as a percentage of gross loans increased to 0.67 percent at March 31, 2007 from 0.50 percent at December 31, 2006 and 0.38 percent at March 31 , 2006 .

At March 31, 2007, delinquent loans were $\$ 37.3$ million, or 1.28 percent of gross loans, compared to $\$ 19.6$ million, or 0.68 percent of gross loans, at December 31 , 2006, and $\$ 15.6$ million, or 0.58 percent of gross loans, at March 31, 2006

At March 31, 2007, the Company maintained an allowance for loan losses of $\$ 31.5$ million and a liability for off-balance sheet exposure, primarily unfunded loan commitments, of $\$ 1.9$ million. The allowance for loan losses represented 1.08 percent of gross loans at March 31, 2007, compared to 0.96 percent and 1.00 percent at December 31, 2006 and March 31, 2006, respectively. As of March 31, 2007, the allowance for loan losses was 161.6 percent of non-performing loans, compared to 193.9 percent at December 31, 2006 and 259.5 percent at March 31, 2006.

## ABOUT HANMI FINANCIAL CORPORATION

Headquartered in Los Angeles, Hanmi Bank, a wholly owned subsidiary of Hanmi Financial Corporation, provides services to the multi-ethnic communities of California, with 23 full-service offices in Los Angeles, Orange, San Francisco, Santa Clara and San Diego counties, and nine loan production offices in California, Colorado, Georgia, Illinois, Texas, Virginia and Washington. Hanmi Bank specializes in commercial, SBA, trade finance and consumer lending, and is a recognized community leader. Hanmi Bank's mission is to provide a full range of quality products and premier services to its customers and to maximize shareholder value. Additional information is available at www.hanmifinancial.com.

## FORWARD-LOOKING STATEMENTS

This release contains forward-looking statements, which are included in accordance with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of such terms and other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forward-looking statement. These factors include the following: general economic and business conditions in those areas in which we operate; demographic changes; competition for loans and deposits; fluctuations in interest rates; risks of natural disasters related to our real estate portfolio; risks associated with SBA loans; changes in governmental regulation; credit quality; our ability to successfully integrate acquisitions we may make; the availability of capital to fund the expansion of our business; and changes in securities markets. In addition, we set forth certain risks in our reports filed with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, which could cause actual results to differ from those projected.

## CONTACT

Hanmi Financial Corporation

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Chief Financial Officer
(213) 368-3200

Stephanie Yoon
Investor Relations
(213) 427-5631

## HANMI FINANCIAL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)
(Dollars in Thousands)

|  | $\begin{gathered} \text { March 31, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { ecember 31, } \\ 2006 \end{gathered}$ | \% Change | $\begin{gathered} \text { March 31, } \\ 2006 \end{gathered}$ | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash and Cash Equivalents | \$ 148,174 | \$ | 138,501 | 7.0\% | \$ 97,780 | 51.5\% |
| Term Federal Funds Sold | - |  | 5,000 | (100.0)\% | - | - |
| Investment Securities | 381,237 |  | 391,579 | (2.6)\% | 430,884 | (11.5)\% |
| Loans: |  |  |  |  |  |  |
| Loans, Net of Deferred Loan Fees | 2,917,187 |  | 2,864,947 | 1.8\% | 2,668,785 | 9.3\% |
| Allowance for Loan Losses | $(31,527)$ |  | $(27,557)$ | 14.4\% | $(26,703)$ | 18.1\% |
| Net Loans | 2,885,660 |  | 2,837,390 | 1.7\% | 2,642,082 | 9.2\% |
| Customers' Liability on Acceptances | 10,974 |  | 8,403 | 30.6\% | 14,010 | (21.7)\% |
| Premises and Equipment, Net | 20,324 |  | 20,075 | 1.2\% | 20,565 | (1.2)\% |
| Accrued Interest Receivable | 16,739 |  | 16,919 | (1.1)\% | 14,398 | 16.3\% |
| Other Real Estate Owned | - |  | - | - | 545 | (100.0)\% |
| Deferred Income Taxes | 10,683 |  | 13,064 | (18.2)\% | 8,688 | 23.0\% |
| Servicing Asset | 4,528 |  | 4,579 | (1.1)\% | 4,035 | 12.2\% |
| Goodwill | 209,941 |  | 207,646 | 1.1\% | 209,058 | 0.4\% |
| Other Intangible Assets | 8,619 |  | 6,312 | 36.5\% | 8,066 | 6.9\% |
| Federal Reserve Bank and Federal Home Loan Bank Stock | 25,115 |  | 24,922 | 0.8\% | 24,730 | 1.6\% |
| Bank-Owned Life Insurance | 23,822 |  | 23,592 | 1.0\% | 22,932 | 3.9\% |
| Other Assets | 31,768 |  | 27,261 | 16.5\% | 16,555 | 91.9\% |
| Total Assets | \$ 3,777,584 | \$ | 3,725,243 | 1.4\% | $\underline{\underline{\mathbf{3 , 5 1 4 , 3 2 8}}}$ | 7.5\% |

LIABILITIES AND SHAREHOLDERS' EQUITY
Liabilities:

| Liabilities: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits: |  |  |  |  |  |  |
| Noninterest-Bearing | \$ 738,396 | \$ | 728,348 | 1.4\% | \$ 748,530 | (1.4)\% |
| Interest-Bearing | 2,245,611 |  | 2,216,367 | 1.3\% | 2,070,336 | 8.5\% |
| Total Deposits | 2,984,007 |  | 2,944,715 | 1.3\% | 2,818,866 | 5.9\% |
| Accrued Interest Payable | 22,379 |  | 22,582 | (0.9)\% | 12,734 | 75.7\% |
| Acceptances Outstanding | 10,974 |  | 8,403 | 30.6\% | 14,010 | (21.7)\% |
| FHLB Advances and Other Borrowings | 168,114 |  | 169,037 | (0.5)\% | 131,533 | 27.8\% |
| Junior Subordinated Debentures | 82,406 |  | 82,406 | - | 82,406 | - |
| Other Liabilities | 16,571 |  | 10,983 | 50.9\% | 16,231 | 2.1\% |
| Total Liabilities | 3,284,451 |  | 3,238,126 | 1.4\% | 3,075,780 | 6.8\% |
| Shareholders' Equity | 493,133 |  | 487,117 | 1.2\% | 438,548 | 12.4\% |
| Total Liabilities and Shareholders' Equity | \$ 3,777,584 | \$ | 3,725,243 | 1.4\% | \$ 3,514,328 | 7.5\% |

## HANMI FINANCIAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)
(Dollars in Thousands, Except Per Share Data)

|  | For the Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2007 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2006 \\ \hline \end{gathered}$ |  | Change | $\begin{gathered} \text { March 31, } \\ 2006 \\ \hline \end{gathered}$ |  | Change |
| INTEREST INCOME: |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans | \$ | 62,561 | \$ | 63,666 | (1.7)\% | \$ | 53,147 | 17.7\% |
| Interest on Investments |  | 4,664 |  | 4,762 | (2.1)\% |  | 5,099 | (8.5)\% |
| Interest on Federal Funds Sold |  | 726 |  | 654 | 11.0\% |  | 289 | 151.2\% |
| Interest on Term Federal Funds Sold |  | 5 |  | 2 | 150.0\% |  | - | - |
| Total Interest Income |  | 67,956 |  | 69,084 | (1.6) \% |  | 58,535 | 16.1\% |
|  |  |  |  |  |  |  |  |  |
| INTEREST EXPENSE: |  |  |  |  |  |  |  |  |
| Interest on Deposits |  | 26,081 |  | 26,346 | (1.0)\% |  | 19,591 | 33.1\% |
| Interest on FHLB Advances and Other Borrowings |  | 2,171 |  | 2,278 | (4.7)\% |  | 614 | 253.6\% |
| Interest on Junior Subordinated Debentures |  | 1,639 |  | 1,682 | $(2.6) \%$ |  | 1,475 | 11.1\% |
| Total Interest Expense $\quad \begin{array}{lll}29,891 & 30,306 & (1.4) \%\end{array}$ <br> NET INTEREST INCOME BEFORE PROVISION FOR |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Provision for Credit Losses |  | 6,132 |  | 1,631 | 276.0 \% |  | 2,960 | 107.2\% |
| NET INTEREST INCOME AFTER PROVISION FOR |  |  |  |  |  |  |  |  |
| CREDIT LOSSES |  | 31,933 |  | 37,147 | (14.0)\% |  | 33,895 | (5.8)\% |
|  |  |  |  |  |  |  |  |  |
| NON-INTEREST INCOME: |  |  |  |  |  |  |  |  |
| Service Charges on Deposit Accounts |  | 4,488 |  | 4,471 | 0.4\% |  | 4,231 | 6.1\% |
| Trade Finance Fees |  | 1,290 |  | 1,153 | 11.9\% |  | 1,071 | 20.4\% |
| Remittance Fees |  | 471 |  | 519 | (9.2)\% |  | 488 | (3.5)\% |
| Other Service Charges and Fees |  | 616 |  | 620 | (0.6)\% |  | 534 | 15.4\% |
| Bank-Owned Life Insurance Income |  | 230 |  | 225 | 2.2\% |  | 218 | 5.5\% |
| Increase in Fair Value of Derivatives |  | 92 |  | 351 | (73.8)\% |  | 225 | (59.1)\% |
| Other Income |  | 1,400 |  | 372 | 276.3\% |  | 434 | 222.6\% |
| Gain on Sales of Loans |  | 1,400 |  | 3,367 | (58.4)\% |  | 839 | 66.9\% |
| Gain on Sales of Securities Available for Sale |  | - |  | - | 二 |  | 5 | (100.0) \% |
| Total Non-Interest Income |  | 9,987 |  | 11,078 | (9.8) \% |  | 8,045 | 24.1\% |
| NON-INTEREST EXPENSES: |  |  |  |  |  |  |  |  |
| Salaries and Employee Benefits |  | 11,761 |  | 10,303 | 14.2\% |  | 9,161 | 28.4\% |
| Occupancy and Equipment |  | 2,512 |  | 2,521 | (0.4)\% |  | 2,206 | 13.9\% |
| Data Processing |  | 1,563 |  | 1,543 | 1.3\% |  | 1,429 | 9.4\% |
| Advertising and Promotion |  | 661 |  | 875 | (24.5)\% |  | 646 | 2.3\% |
| Supplies and Communications |  | 588 |  | 543 | 8.3\% |  | 636 | (7.5)\% |
| Professional Fees |  | 474 |  | 360 | 31.7\% |  | 668 | (29.0)\% |
| Amortization of Other Intangible Assets |  | 614 |  | 564 | 8.9\% |  | 625 | (1.8)\% |
| Decrease in Fair Value of Embedded Option |  | - |  | 290 | (100.0)\% |  | 102 | (100.0)\% |
| Other Operating Expenses |  | 2,796 |  | 2,916 | (4.1) \% |  | 2,267 | 23.3\% |
| Total Non-Interest Expenses |  | 20,969 |  | 19,915 | 5.3\% |  | 17,740 | $18.2 \%$ |
|  |  |  |  |  |  |  |  |  |
| INCOME BEFORE PROVISION FOR INCOME TAXES |  | 20,951 |  | 28,310 | (26.0)\% |  | 24,200 | (13.4)\% |
| Provision for Income Taxes |  | 7,896 |  | 11,000 | (28.2)\% |  | 9,398 | (16.0)\% |
| NET INCOME | \$ | 13,055 | \$ | $\underline{17,310}$ | $(24.6) \%$ | \$ | 14,802 | (11.8) $\%$ |
|  |  |  |  |  |  |  |  |  |
| EARNINGS PER SHARE: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.27 | \$ | 0.35 | (22.9)\% | \$ | 0.30 | (10.0)\% |
| Diluted | \$ | 0.26 | \$ | 0.35 | (25.7)\% | \$ | 0.30 | (13.3)\% |
| WEIGHTED-AVERAGE SHARES OUTSTANDING: |  |  |  |  |  |  |  |  |
| Basic |  | 962,089 |  | 969,795 |  |  | 14,435 |  |
| Diluted |  | 500,312 |  | 567,778 |  |  | 18,397 |  |
| SHARES OUTSTANDING AT PERIOD-END |  | 825,537 |  | 076,613 |  |  | 856,216 |  |

## HANMI FINANCIAL CORPORATION AND SUBSIDIARIES

## SELECTED FINANCIAL DATA (UNAUDITED)

## (Dollars in Thousands)

|  | For the Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \% \\ \text { Change } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2006 \\ \hline \end{gathered}$ | Change |
| AVERAGE BALANCES: |  |  |  |  |  |  |
| Average Gross Loans, Net of Deferred Loan Fees | \$ 2,882,632 | \$ | 2,881,515 | - | \$ 2,547,421 | 13.2\% |
| Average Investment Securities | 386,688 |  | 395,313 | (2.2)\% | 437,576 | (11.6)\% |
| Average Interest-Earning Assets | 3,350,245 |  | 3,349,911 | - | 3,036,300 | 10.3\% |
| Average Total Assets | 3,740,936 |  | 3,735,578 | 0.1\% | 3,423,419 | 9.3\% |
| Average Deposits | 2,945,386 |  | 2,953,226 | (0.3)\% | 2,810,313 | 4.8\% |
| Average Borrowings | 251,594 |  | 255,700 | (1.6)\% | 138,362 | 81.8\% |
| Average Interest-Bearing Liabilities | 2,487,429 |  | 2,480,902 | 0.3\% | 2,215,781 | 12.3\% |
| Average Shareholders' Equity | 495,832 |  | 482,486 | 2.8\% | 434,220 | 14.2\% |
| Average Tangible Equity | 276,918 |  | 268,201 | 3.3\% | 216,723 | 27.8\% |
| PERFORMANCE RATIOS: |  |  |  |  |  |  |
| Return on Average Assets | 1.42\% |  | 1.84\% |  | 1.75\% |  |
| Return on Average Shareholders' Equity | 10.68\% |  | 14.23\% |  | 13.83\% |  |
| Return on Average Tangible Equity | 19.12\% |  | 25.61\% |  | 27.70\% |  |
| Efficiency Ratio | 43.64\% |  | 39.95\% |  | 39.51\% |  |
| Net Interest Margin | 4.61\% |  | 4.59\% |  | 4.92\% |  |
| ALLOWANCE FOR LOAN LOSSES: |  |  |  |  |  |  |
| Balance at the Beginning of Period | \$ 27,557 | \$ | 28,276 | (2.5)\% | \$ 24,963 | 10.4\% |
| Provision Charged to Operating Expense | 6,374 |  | 1,631 | 290.8\% | 2,960 | 115.3\% |
| Charge-Offs, Net of Recoveries | $(2,404)$ |  | $(2,350)$ | 2.3\% | $(1,220)$ | 97.0\% |
| Balance at the End of Period | \$ 31,527 | \$ | $\underline{27,557}$ | 14.4\% | \$ 26,703 | 18.1\% |
| Allowance for Loan Losses to Total Gross Loans | 1.08\% |  | 0.96\% |  | 1.00\% |  |
| Allowance for Loan Losses to Total Non-Performing Loans | 161.55\% |  | 193.86\% |  | 259.48\% |  |
| ALLOWANCE FOR OFF-BALANCE SHEET ITEMS: |  |  |  |  |  |  |
| Balance at the Beginning of Period | \$ 2,130 | \$ | 2,130 | - | \$ 2,130 | - |
| Provision Charged to Operating Expense | (242) |  | - | 二 | - | 二 |
| Balance at the End of Period | $\underline{\text { \$ 1,888 }}$ | \$ | 2,130 | (11.4) \% | \$ 2,130 | (11.4) $\%$ |

## HANMI FINANCIAL CORPORATION AND SUBSIDIARIES

## SELECTED FINANCIAL DATA (UNAUDITED) (Continued)

## (Dollars in Thousands)

|  |  | $\begin{gathered} \text { March 31, } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ \quad 2006 \\ \hline \end{gathered}$ |  | \% Change |  | $\begin{gathered} \text { March 31, } \\ 2006 \\ \hline \end{gathered}$ | \% <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NON-PERFORMING ASSETS: |  |  |  |  |  |  |  |  |
| Non-Accrual Loans | \$ | 19,509 | \$ | 14,213 | 37.3\% |  | \$ 10,282 | 89.7\% |
| Loans 90 Days or More Past Due and Still Accruing |  | 6 |  | 2 | 200.0\% |  | 9 | (33.3)\% |
| Total Non-Performing Loans |  | 19,515 |  | 14,215 | 37.3\% |  | 10,291 | 89.6\% |
| Other Real Estate Owned |  | - |  | - | - |  | 545 | - |
| Total Non-Performing Assets | \$ | 19,515 | \$ | $\underline{14,215}$ | 37.3\% |  | \$ 10,836 | 80.1\% |
| Total Non-Performing Loans/Total Gross Loans |  | 0.67\% |  | 0.50\% |  |  | 0.38\% |  |
| Total Non-Performing Assets/Total Assets |  | 0.52\% |  | 0.38\% |  |  | 0.31\% |  |
| Total Non-Performing Assets/Allowance for Loan Losses |  | 61.9\% |  | 51.6\% |  |  | 40.6\% |  |
| DELINQUENT LOANS | \$ | 37,280 | \$ | 19,616 | 90.0\% |  | \$ 15,551 | 139.7\% |
| Delinquent Loans/Total Gross Loans |  | 1.28\% |  | 0.68\% |  |  | 0.58\% |  |
| LOAN PORTFOLIO: |  |  |  |  |  |  |  |  |
| Real Estate Loans |  | 1,061,890 | \$ | 1,041,393 | 2.0\% |  | \$ 1,021,026 | 4.0\% |
| Commercial and Industrial Loans |  | 1,758,801 |  | 1,726,434 | 1.9\% |  | 1,558,535 | 12.8\% |
| Consumer Loans |  | 98,909 |  | 100,121 | (1.2)\% |  | 93,828 | 5.4\% |
| Total Gross Loans |  | 2,919,600 |  | 2,867,948 | 1.8\% |  | 2,673,389 | 9.2\% |
| Deferred Loan Fees |  | $(2,413)$ |  | $(3,001)$ | (19.6)\% |  | $(4,604)$ | (47.6)\% |
| Allowance for Loan Losses |  | $(31,527)$ |  | $(27,557)$ | 14.4\% |  | $(26,703)$ | 18.1\% |
| Loans Receivable, Net |  | 2,885,660 | \$ | 2,837,390 | 1.7\% |  | \$2,642,082 | 9.2\% |


| LOAN MIX: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Loans | 36.4\% |  | 36.3\% |  | 38.2\% |  |
| Commercial and Industrial Loans | 60.2\% |  | 60.2\% |  | 58.3\% |  |
| Consumer Loans | 3.4\% |  | 3.5\% |  | 3.5\% |  |
| Total Gross Loans | 100.0\% |  | 100.0\% |  | 100.0\% |  |
|  |  |  |  |  |  |  |
| DEPOSIT PORTFOLIO: |  |  |  |  |  |  |
| Demand - Noninterest-Bearing | \$ 738,396 |  | 728,348 | 1.4\% | \$ 748,530 | (1.4)\% |
| Savings | 101,526 |  | 99,254 | 2.3\% | 114,336 | (11.2)\% |
| Money Market Checking and NOW Accounts | 424,774 |  | 438,267 | (3.1)\% | 495,365 | (14.3)\% |
| Time Deposits of \$100,000 or More | 1,418,335 |  | 1,383,358 | 2.5\% | 1,188,982 | 19.3\% |
| Other Time Deposits | 300,976 |  | 295,488 | 1.9\% | 271,653 | 10.8\% |
| Total Deposits | \$2,984,007 |  | 2,944,715 | 1.3\% | \$2,818,866 | 5.9\% |
| DEPOSIT MIX: |  |  |  |  |  |  |
| Demand - Noninterest-Bearing | 24.7\% |  | 24.7\% |  | 26.6\% |  |
| Savings | 3.4\% |  | 3.4\% |  | 4.1\% |  |
| Money Market Checking and NOW Accounts | 14.2\% |  | 14.9\% |  | 17.6\% |  |
| Time Deposits of \$100,000 or More | 47.5\% |  | 47.0\% |  | 42.2\% |  |
| Other Time Deposits | 10.2\% |  | 10.0\% |  | 9.5\% |  |
| Total Deposits | 100.0\% |  | 100.0\% |  | 100.0\% |  |

## HANMI FINANCIAL CORPORATION AND SUBSIDIARIES

AVERAGE BALANCES, AVERAGE YIELDS EARNED AND AVERAGE RATES PAID (UNAUDITED)
(Dollars in Thousands)

|  | For the Three Months Ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2007 |  |  | December 31, 2006 |  |  | March 31, 2006 |  |  |
|  | Average Balance | Interest <br> Income/ <br> Expense | $\begin{gathered} \hline \text { Average } \\ \text { Yield/ } \\ \text { Rate } \\ \hline \end{gathered}$ | Average Balance | Interest <br> Income/ <br> Expense | $\begin{gathered} \hline \text { Average } \\ \text { Yield/ } \\ \text { Rate } \\ \hline \end{gathered}$ | Average Balance | Interest <br> Income/ <br> Expense | $\begin{gathered} \hline \text { Average } \\ \text { Yield/ } \\ \text { Rate } \\ \hline \end{gathered}$ |
| $\begin{aligned} & \text { INTEREST- } \\ & \text { EARNING } \\ & \text { ASSETS } \end{aligned}$ |  |  |  |  |  |  |  |  |  |
| LOANS: |  |  |  |  |  |  |  |  |  |
| Real Estate Loans: |  |  |  |  |  |  |  |  |  |
| Commercial Property | \$ 752,673 | \$ 15,168 | 8.17\% | \$ 756,961 | \$ 15,724 | 8.24\% | \$ 733,101 | \$ 14,506 | 8.02\% |
| Construction | 212,370 | 4,937 | 9.43\% | 189,948 | 4,662 | 9.74\% | 160,895 | 3,766 | 9.49\% |
| Residential Property | 85,022 | 1,097 | 5.23\% | 80,762 | 1,066 | 5.24\% | 86,614 | 1,082 | 5.07\% |
| Total Real Estate Loans | 1,050,065 | 21,202 | 8.19\% | 1,027,671 | 21,452 | 8.28\% | 980,610 | 19,354 | 8.00\% |
| Commercial and Industrial |  |  |  |  |  |  |  |  |  |
| Consumer Loans | 98,634 | 2,173 | 8.93\% | 98,570 | 2,222 | 8.94\% | 92,966 | 1,882 | 8.21\% |
| Total Loans - Gross | 2,885,229 | 62,144 | 8.74\% | 2,884,739 | 63,660 | 8.76\% | 2,551,228 | 53,069 | 8.44\% |
| Prepayment Penalty Income | - | 417 |  | - | 6 |  |  | 78 |  |
| Unearned Income on Loans, Net of Costs | $(2,597)$ | - |  | $(3,224)$ | - |  | $(3,807)$ | - |  |
| Gross Loans, Net | \$2,882,632 | \$62,561 | 8.80\% | \$2,881,515 | \$63,666 | 8.77\% | \$ 2,547,421 | \$53,147 | 8.46\% |


| INVESTMENT SECURITIES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Municipal Bonds | \$ | 72,396 | \$ | 764 | 4.22\% | \$ | 72,670 | \$ | 766 | 4.22\% | \$ | 73,770 | \$ | 778 | 4.22\% |
| U.S. Government Agency |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities |  | 118,267 |  | 1,256 | 4.25\% |  | 118,103 |  | 1,261 | 4.27\% |  | 126,498 |  | 1,303 | 4.12\% |
| Mortgage-Backed Securities |  | 118,899 |  | 1,404 | 4.72\% |  | 123,283 |  | 1,461 | 4.74\% |  | 144,554 |  | 1,671 | 4.62\% |
| Collateralized Mortgage |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Obligations |  | 64,208 |  | 697 | 4.34\% |  | 68,368 |  | 744 | 4.35\% |  | 79,699 |  | 846 | 4.25\% |
| Corporate Bonds |  | 7,869 |  | 90 | 4.57\% |  | 7,914 |  | 89 | 4.50\% |  | 8,034 |  | 90 | 4.48\% |
| Other Securities |  | 5,049 |  | 84 | 6.65\% |  | 4,975 |  | 84 | 6.75\% |  | 5,021 |  | 85 | 6.77\% |
| Total Investment Securities | \$ | 386,688 | \$ | 4,295 | 4.44\% | \$ | 395,313 | \$ | 4,405 | 4.46\% | \$ | 437,576 | \$ | 4,773 | 4.36\% |

## OTHER INTEREST- <br> EARNING ASSETS:

| Equity Securities (FHLB and FRB Stock) | \$ | 25,008 | \$ | 369 | 5.90\% | \$ | 24,877 | \$ | 357 | 5.74\% | \$ | 24,610 | \$ | 325 | 5.28\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal Funds Sold |  | 55,528 |  | 726 | 5.23\% |  | 48,043 |  | 654 | 5.45\% |  | 26,593 |  | 289 | 4.35\% |
| Term Federal Funds Sold |  | 389 |  | 5 | 5.14\% |  | 163 |  | 2 | 4.91\% |  | - |  | - | 0.00\% |
| Interest-Earning Deposits |  | - |  | - | 0.00\% |  | - |  | - | 0.00\% |  | 100 |  | 1 | 0.00\% |
| Total Other InterestEarning Assets | \$ | 80,925 | \$ | 1,100 | 5.44\% | \$ | $\underline{73,083}$ | \$ | 1,013 | 5.54\% | \$ | 51,303 | \$ | 615 | 4.80\% |
| TOTAL INTERESTEARNING ASSETS |  | ,350,245 |  | 6,956 | 8.23\% |  | 349,911 |  | 9,084 | 8.18\% |  | ,036,300 |  | ,535 | 7.82\% |
| INTEREST- BEARING LIABILITIES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

DEPOSITS:

| Savings | \$ 100,777 | \$ 461 | 1.86\% | \$ 98,892 | \$ 451 | 1.81\% | \$ 117,761 | \$ 482 | 1.66\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money Market Checking and NOW Accounts | 427,871 | 3,472 | 3.29\% | 442,747 | 3,675 | 3.29\% | 519,628 | 3,714 | 2.90\% |
| Time Deposits of \$100,000 or More | 1,406,311 | 18,498 | 5.33\% | 1,392,240 | 18,650 | 5.31\% | 1,167,270 | 12,784 | 4.44\% |
| Other Time Deposits | 300,876 | 3,650 | 4.92\% | 291,323 | 3,570 | 4.86\% | 272,760 | 2,611 | 3.88\% |
| Total InterestBearing Deposits | \$2,235,835 | \$26,081 | 4.73\% | \$2,225,202 | \$26,346 | 4.70\% | \$2,077,419 | \$19,591 | 3.82\% |

BORROWINGS:


