

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended September 30, 2022

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Transition Period From \_\_\_\_\_ To \_\_\_\_\_

Commission File Number: 000-30421

**HANMI FINANCIAL CORPORATION**

(Exact Name of Registrant as Specified in its Charter)

Delaware  
(State or Other Jurisdiction of  
Incorporation or Organization)

95-4788120  
(I.R.S. Employer  
Identification No.)

900 Wilshire Boulevard, Suite 1250  
Los Angeles, California  
(Address of Principal Executive Offices)

90017  
(Zip Code)

(213) 382-2200

(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name, Former Address and Former Fiscal Year, If Changed Since Last Report)

Securities Registered Pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.001 par value	HAFC	Nasdaq Global Select Market

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input checked="" type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging Growth Company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

As of November 2, 2022, there were 30,486,115 outstanding shares of the Registrant's Common Stock.

**Hanmi Financial Corporation and Subsidiaries Quarterly Report on Form 10-Q**  
**Three Months Ended September 30, 2022**

**Table of Contents**

**Part I – Financial Information**

<b>Item 1.</b>	<b><u>Financial Statements</u></b>	3
	<i><u>Consolidated Balance Sheets at September 30, 2022 (unaudited) and December 31, 2021</u></i>	3
	<i><u>Consolidated Statements of Income for the three and nine months ended September 30, 2022 and 2021 (unaudited)</u></i>	4
	<i><u>Consolidated Statements of Comprehensive Income (Loss) for the three and nine months ended September 30, 2022 and 2021 (unaudited)</u></i>	5
	<i><u>Consolidated Statements of Changes in Stockholders' Equity for the three and nine months ended September 30, 2022 and 2021 (unaudited)</u></i>	6
	<i><u>Consolidated Statements of Cash Flows for the nine months ended September 30, 2022 and 2021 (unaudited)</u></i>	8
	<i><u>Notes to Consolidated Financial Statements (unaudited)</u></i>	9
<b>Item 2.</b>	<b><u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	39
<b>Item 3.</b>	<b><u>Quantitative and Qualitative Disclosures About Market Risk</u></b>	58
<b>Item 4.</b>	<b><u>Controls and Procedures</u></b>	58

**Part II – Other Information**

<b>Item 1.</b>	<b><u>Legal Proceedings</u></b>	59
<b>Item 1A.</b>	<b><u>Risk Factors</u></b>	59
<b>Item 2.</b>	<b><u>Unregistered Sales of Equity Securities and Use of Proceeds</u></b>	59
<b>Item 3.</b>	<b><u>Defaults Upon Senior Securities</u></b>	59
<b>Item 4.</b>	<b><u>Mine Safety Disclosures</u></b>	59
<b>Item 5.</b>	<b><u>Other Information</u></b>	59
<b>Item 6.</b>	<b><u>Exhibits</u></b>	60
	<b><u>Signatures</u></b>	61

**Part I — Financial Information**

**Item 1. Financial Statements**

**Hanmi Financial Corporation and Subsidiaries**  
**Consolidated Balance Sheets**  
*(in thousands, except share data)*

	<b>September 30, 2022</b>	<b>December 31, 2021</b>
	<b>(Unaudited)</b>	
<b>Assets</b>		
Cash and due from banks	\$ 275,159	\$ 608,965
Securities available for sale, at fair value (amortized cost of \$967,383 and \$922,654 as of September 30, 2022 and December 31, 2021, respectively)	830,151	910,790
Loans held for sale, at the lower of cost or fair value	10,044	13,342
Loans receivable, net of allowance for credit losses of \$71,584 and \$72,557 as of September 30, 2022 and December 31, 2021, respectively	5,729,407	5,078,984
Accrued interest receivable	15,356	11,976
Premises and equipment, net	23,591	24,788
Customers' liability on acceptances	200	—
Servicing assets	7,424	7,080
Goodwill and other intangible assets, net	11,267	11,395
Federal Home Loan Bank ("FHLB") stock, at cost	16,385	16,385
Income tax assets	66,217	44,060
Bank-owned life insurance	55,641	54,905
Prepaid expenses and other assets	87,669	75,917
<b>Total assets</b>	<b>\$ 7,128,511</b>	<b>\$ 6,858,587</b>
<b>Liabilities and Stockholders' Equity</b>		
Liabilities:		
Deposits:		
Noninterest-bearing	\$ 2,771,498	\$ 2,574,517
Interest-bearing	3,429,878	3,211,752
Total deposits	6,201,376	5,786,269
Accrued interest payable	2,180	1,161
Bank's liability on acceptances	200	—
Borrowings	100,000	137,500
Subordinated debentures (\$136,800 and \$224,100 face amount less unamortized discount and debt issuance costs of \$7,539 and \$9,094 as of September 30, 2022 and December 31, 2021, respectively)	129,261	215,006
Accrued expenses and other liabilities	86,601	75,234
<b>Total liabilities</b>	<b>6,519,618</b>	<b>6,215,170</b>
Stockholders' equity:		
Preferred stock, \$0.001 par value; authorized 10,000,000 shares; no shares issued as of September 30, 2022 and December 31, 2021	—	—
Common stock, \$0.001 par value; authorized 62,500,000 shares; issued 33,705,973 shares (30,484,004 shares outstanding) and 33,603,839 shares (30,407,261 shares outstanding) as of September 30, 2022 and December 31, 2021, respectively	33	33
Additional paid-in capital	582,695	580,796
Accumulated other comprehensive income (loss), net of tax benefit of \$41,170 and \$3,421 as of September 30, 2022 and December 31, 2021, respectively	(96,062)	(8,443)
Retained earnings	248,684	196,784
Less treasury stock; 3,221,969 shares and 3,196,578 shares as of September 30, 2022 and December 31, 2021, respectively	(126,457)	(125,753)
<b>Total stockholders' equity</b>	<b>608,893</b>	<b>643,417</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 7,128,511</b>	<b>\$ 6,858,587</b>

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

**Hanmi Financial Corporation and Subsidiaries**  
**Consolidated Statements of Income (Unaudited)**  
*(in thousands, except share and per share data)*

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Interest and dividend income:				
Interest and fees on loans receivable	\$ 66,976	\$ 52,961	\$ 180,755	\$ 156,361
Interest on securities	3,271	1,865	8,718	4,409
Dividends on FHLB stock	245	245	735	693
Interest on deposits in other banks	958	329	1,366	601
Total interest and dividend income	<u>71,450</u>	<u>55,400</u>	<u>191,574</u>	<u>162,064</u>
Interest expense:				
Interest on deposits	6,567	2,466	11,038	9,419
Interest on borrowings	349	409	1,056	1,332
Interest on subordinated debentures	1,448	2,545	6,394	5,759
Total interest expense	<u>8,364</u>	<u>5,420</u>	<u>18,488</u>	<u>16,510</u>
Net interest income before credit loss expense	63,086	49,980	173,086	145,554
Credit loss expense (recovery)	563	(7,234)	783	(8,452)
Net interest income after credit loss expense (recovery)	<u>62,523</u>	<u>57,214</u>	<u>172,303</u>	<u>154,006</u>
Noninterest income:				
Service charges on deposit accounts	2,996	3,437	8,745	8,036
Trade finance and other service charges and fees	1,132	1,188	3,690	3,468
Gain on sale of Small Business Administration ("SBA") loans	2,250	5,842	7,545	13,475
Net gain on sales of securities	—	—	—	99
Other operating income	2,536	2,042	6,763	6,123
Total noninterest income	<u>8,914</u>	<u>12,509</u>	<u>26,743</u>	<u>31,201</u>
Noninterest expense:				
Salaries and employee benefits	19,365	18,795	55,861	53,917
Occupancy and equipment	4,736	5,037	13,979	14,235
Data processing	3,352	2,934	9,702	8,775
Professional fees	1,249	1,263	3,909	4,123
Supplies and communications	710	741	1,956	2,231
Advertising and promotion	1,186	953	2,664	1,685
Other operating expenses	2,677	2,779	8,370	7,852
Total noninterest expense	<u>33,275</u>	<u>32,502</u>	<u>96,441</u>	<u>92,818</u>
Income before tax	38,162	37,221	102,605	92,389
Income tax expense	10,993	10,656	29,690	27,042
<b>Net income</b>	<b><u>\$ 27,169</u></b>	<b><u>\$ 26,565</u></b>	<b><u>\$ 72,915</u></b>	<b><u>\$ 65,346</u></b>
Basic earnings per share	\$ 0.89	\$ 0.87	\$ 2.39	\$ 2.13
Diluted earnings per share	\$ 0.89	\$ 0.86	\$ 2.39	\$ 2.13
Weighted-average shares outstanding:				
Basic	30,314,439	30,474,391	30,289,068	30,222,978
Diluted	30,396,762	30,552,196	30,369,538	30,298,553

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

**Hanmi Financial Corporation and Subsidiaries**  
**Consolidated Statements of Comprehensive Income (Loss) (Unaudited)**  
*(in thousands)*

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2022</b>	<b>2021</b>	<b>2022</b>	<b>2021</b>
<b>Net income</b>	<b>\$ 27,169</b>	<b>\$ 26,565</b>	<b>\$ 72,915</b>	<b>\$ 65,346</b>
Other comprehensive income (loss), net of tax:				
Unrealized gain on securities:				
Unrealized holding (loss) gain arising during period	(42,135)	(3,568)	(125,368)	(11,877)
Less: reclassification adjustment for net gain included in net income	—	—	—	(99)
Income tax benefit (expense) related to items of other comprehensive income	12,641	1,070	37,749	3,543
Other comprehensive income (loss), net of tax	(29,494)	(2,498)	(87,619)	(8,433)
<b>Comprehensive income (loss)</b>	<b>\$ (2,325)</b>	<b>\$ 24,067</b>	<b>\$ (14,704)</b>	<b>\$ 56,913</b>

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

**Hanmi Financial Corporation and Subsidiaries**  
**Consolidated Statements of Changes in Stockholders' Equity (Unaudited)**  
**For the Three Months Ended September 30, 2022 and 2021**  
*(in thousands, except share data)*

	Common Stock - Number of Shares			Stockholders' Equity					
	Shares Issued	Treasury Shares	Shares Outstanding	Common Stock	Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Treasury Stock, at Cost	Total Stockholders' Equity
<b>Balance at July 1, 2021</b>	<u>33,617,311</u>	<u>(2,919,659)</u>	<u>30,697,652</u>	\$ 33	\$ 579,595	\$ (2,859)	\$ 146,651	\$ (120,443)	\$ 602,977
Restricted stock awards, net of forfeitures	(185)	—	(185)	—	—	—	—	—	—
Share-based compensation expense	—	—	—	—	664	—	—	—	664
Restricted stock surrendered due to employee tax liability	—	(5,946)	(5,946)	—	—	—	—	(80)	(80)
Repurchase of common stock	—	(249,920)	(249,920)	—	—	—	—	(4,891)	(4,891)
Cash dividends paid (common stock, \$0.12/share)	—	—	—	—	—	—	(3,682)	—	(3,682)
Net income	—	—	—	—	—	—	26,565	—	26,565
Change in unrealized gain (loss) on securities available for sale, net of income taxes	—	—	—	—	—	(2,498)	—	—	(2,498)
<b>Balance at September 30, 2021</b>	<u>33,617,126</u>	<u>(3,175,525)</u>	<u>30,441,601</u>	\$ 33	\$ 580,259	\$ (5,357)	\$ 169,534	\$ (125,414)	\$ 619,055
<b>Balance at July 1, 2022</b>	<u>33,701,784</u>	<u>(3,218,794)</u>	<u>30,482,990</u>	\$ 33	\$ 582,018	\$ (66,568)	\$ 229,135	\$ (126,322)	\$ 618,296
Stock options exercised	—	1,050	1,050	—	13	—	—	—	13
Restricted stock awards, net of forfeitures	4,189	—	4,189	—	—	—	—	—	—
Share-based compensation expense	—	—	—	—	664	—	—	—	664
Restricted stock surrendered due to employee tax liability	—	(4,225)	(4,225)	—	—	—	—	(135)	(135)
Cash dividends paid (common stock, \$0.25/share)	—	—	—	—	—	—	(7,620)	—	(7,620)
Net income	—	—	—	—	—	—	27,169	—	27,169
Change in unrealized gain (loss) on securities available for sale, net of income taxes	—	—	—	—	—	(29,494)	—	—	(29,494)
<b>Balance at September 30, 2022</b>	<u>33,705,973</u>	<u>(3,221,969)</u>	<u>30,484,004</u>	\$ 33	\$ 582,695	\$ (96,062)	\$ 248,684	\$ (126,457)	\$ 608,893

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

**Hanmi Financial Corporation and Subsidiaries**  
**Consolidated Statements of Changes in Stockholders' Equity (Unaudited)**  
**For the Nine Months Ended September 30, 2022 and 2021**  
*(in thousands, except share data)*

	Common Stock - Number of Shares			Stockholders' Equity					
	Shares Issued	Treasury Shares	Shares Outstanding	Common Stock	Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Treasury Stock, at Cost	Total Stockholders' Equity
<b>Balance at January 1, 2021</b>	<u>33,560,801</u>	<u>(2,842,966)</u>	<u>30,717,835</u>	\$ 33	\$ 578,360	\$ 3,076	\$ 114,621	\$ (119,046)	\$ 577,044
Restricted stock awards, net of forfeitures	56,325	—	56,325	—	—	—	—	—	—
Share-based compensation expense	—	—	—	—	1,899	—	—	—	1,899
Restricted stock surrendered due to employee tax liability	—	(27,639)	(27,639)	—	—	—	—	(531)	(531)
Repurchase of common stock	—	(304,920)	(304,920)	—	—	—	—	(5,837)	(5,837)
Cash dividends paid (common stock, \$0.34/share)	—	—	—	—	—	—	(10,433)	—	(10,433)
Net income	—	—	—	—	—	—	65,346	—	65,346
Change in unrealized gain (loss) on securities available for sale, net of income taxes	—	—	—	—	—	(8,433)	—	—	(8,433)
<b>Balance at September 30, 2021</b>	<u>33,617,126</u>	<u>(3,175,525)</u>	<u>30,441,601</u>	<u>\$ 33</u>	<u>\$ 580,259</u>	<u>\$ (5,357)</u>	<u>\$ 169,534</u>	<u>\$ (125,414)</u>	<u>\$ 619,055</u>
<b>Balance at January 1, 2022</b>	<u>33,603,839</u>	<u>(3,196,578)</u>	<u>30,407,261</u>	\$ 33	\$ 580,796	\$ (8,443)	\$ 196,784	\$ (125,753)	\$ 643,417
Stock options exercised	—	1,050	1,050	—	13	—	—	—	13
Restricted stock awards, net of forfeitures	102,134	—	102,134	—	—	—	—	—	—
Share-based compensation expense	—	—	—	—	1,886	—	—	—	1,886
Restricted stock surrendered due to employee tax liability	—	(26,441)	(26,441)	—	—	—	—	(704)	(704)
Cash dividends paid (common stock, \$0.69/share)	—	—	—	—	—	—	(21,015)	—	(21,015)
Net income	—	—	—	—	—	—	72,915	—	72,915
Change in unrealized gain (loss) on securities available for sale, net of income taxes	—	—	—	—	—	(87,619)	—	—	(87,619)
<b>Balance at September 30, 2022</b>	<u>33,705,973</u>	<u>(3,221,969)</u>	<u>30,484,004</u>	<u>\$ 33</u>	<u>\$ 582,695</u>	<u>\$ (96,062)</u>	<u>\$ 248,684</u>	<u>\$ (126,457)</u>	<u>\$ 608,893</u>

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

**Hanmi Financial Corporation and Subsidiaries**  
**Consolidated Statements of Cash Flows (Unaudited)**  
*(in thousands)*

	<b>Nine Months Ended September 30,</b>	
	<b>2022</b>	<b>2021</b>
<b>Cash flows from operating activities:</b>		
<b>Net income</b>	<b>\$ 72,915</b>	<b>\$ 65,346</b>
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	12,463	12,186
Share-based compensation expense	1,886	1,899
Credit loss expense (recovery)	783	(8,452)
Gain on sales of securities	—	(99)
Gain on sales of SBA loans	(7,545)	(13,475)
Origination of SBA loans held for sale	(111,915)	(233,642)
Proceeds from sales of SBA loans	122,744	233,711
Change in bank-owned life insurance	(736)	(759)
Change in prepaid expenses and other assets	(21,443)	5,531
Change in income tax assets	15,592	3,407
Change in accrued expenses and other liabilities	15,646	(188)
<b>Net cash provided by (used in) operating activities</b>	<b>100,390</b>	<b>65,465</b>
<b>Cash flows from investing activities:</b>		
Purchases of securities available for sale	(132,966)	(402,259)
Proceeds from matured, called and repayment of securities	84,669	223,129
Proceeds from sales of securities available for sale	—	8,035
Purchases of loans receivable	(11,130)	(1,500)
Purchases of premises and equipment	(1,750)	(2,450)
Proceeds from disposition of premises and equipment	—	45
Proceeds from sales of other real estate owned ("OREO")	—	1,479
Change in loans receivable, excluding purchases	(641,619)	20,415
<b>Net cash provided by (used in) investing activities</b>	<b>(702,796)</b>	<b>(153,106)</b>
<b>Cash flows from financing activities:</b>		
Change in deposits	415,107	454,528
Proceeds from borrowings	399,819	45,750
Repayment of borrowings	(437,320)	(58,250)
Proceeds from redeemed subordinated debentures	12,700	—
Issuance of subordinated debentures	—	107,956
Redemption of subordinated debentures	(100,000)	(13,043)
Proceeds from exercise of stock options	13	—
Cash paid for surrender of vested shares due to employee tax liability	(704)	(531)
Repurchase of common stock	—	(5,837)
Cash dividends paid	(21,015)	(10,433)
<b>Net cash provided by (used in) financing activities</b>	<b>268,600</b>	<b>520,140</b>
<b>Net increase (decrease) in cash and due from banks</b>	<b>(333,806)</b>	<b>432,498</b>
Cash and due from banks at beginning of year	608,965	391,849
<b>Cash and due from banks at end of period</b>	<b>\$ 275,159</b>	<b>\$ 824,347</b>
<b>Supplemental disclosures of cash flow information:</b>		
Interest paid	\$ 17,469	\$ 19,839
Income taxes paid	\$ 12,725	\$ 22,265
Non-cash activities:		
Transfer of loans receivable to other real estate owned	\$ 117	\$ —
Income tax benefit related to items of other comprehensive income	\$ 37,749	\$ 3,543
Change in right-of-use asset obtained in exchange for lease liability	\$ 108	\$ 2,905

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

**Hanmi Financial Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements (Unaudited)**

**Note 1 — Organization and Basis of Presentation**

Hanmi Financial Corporation (“Hanmi Financial,” the “Company,” “we,” “us” or “our”) is a bank holding company whose primary subsidiary is Hanmi Bank (the “Bank”). Our primary operations are related to traditional banking activities, including the acceptance of deposits and the lending and investing of money by the Bank.

In management’s opinion, the accompanying unaudited consolidated financial statements of Hanmi Financial and its subsidiaries reflect all adjustments of a normal and recurring nature that are necessary for a fair presentation of the results for the interim periods ended September 30, 2022, but are not necessarily indicative of the results that will be reported for the entire year or any other interim period. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) have been condensed or omitted. The unaudited consolidated financial statements are prepared in conformity with GAAP and in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission. The interim information should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2021 (the “2021 Annual Report on Form 10-K”).

The preparation of interim unaudited consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. These estimates and assumptions affect the amounts reported in the unaudited financial statements and disclosures provided, and actual results could differ.

The extent to which the COVID-19 pandemic may impact business activity or financial results will depend on future developments, including new variants that may emerge and the actions required to contain the coronavirus or treat its impact, among others, which are highly uncertain and cannot be predicted. This uncertainty may impact the accuracy of our significant estimates, which includes the allowance for credit losses, the allowance for credit losses related to off-balance sheet items, and the valuation of intangible assets, including deferred tax assets, goodwill, and servicing assets.

Descriptions of our significant accounting policies are included in Note 1 - Summary of Significant Accounting Policies in the Notes to Consolidated Financial Statements in the 2021 Annual Report on Form 10-K.

## Note 2 — Securities

The following is a summary of securities available for sale as of the dates indicated:

	<u>Amortized Cost</u>	<u>Gross Unrealized Gain</u>	<u>Gross Unrealized Loss</u>	<u>Estimated Fair Value</u>
	<i>(in thousands)</i>			
<b>September 30, 2022</b>				
U.S. Treasury securities	\$ 34,876	\$ —	\$ (1,716)	\$ 33,160
U.S. government agency and sponsored agency obligations:				
Mortgage-backed securities	615,335	—	(92,965)	522,370
Collateralized mortgage obligations	98,872	—	(12,466)	86,406
Debt securities	139,904	—	(12,270)	127,634
Total U.S. government agency and sponsored agency obligations	854,111	—	(117,701)	736,410
Municipal bonds-tax exempt	78,396	—	(17,815)	60,581
<b>Total securities available for sale</b>	<b>\$ 967,383</b>	<b>\$ —</b>	<b>\$ (137,232)</b>	<b>\$ 830,151</b>
<b>December 31, 2021</b>				
U.S. Treasury securities	\$ 15,457	\$ 1	\$ (61)	\$ 15,397
U.S. government agency and sponsored agency obligations:				
Mortgage-backed securities	615,393	18	(7,906)	607,505
Collateralized mortgage obligations	95,153	41	(1,590)	93,604
Debt securities	117,499	—	(1,603)	115,896
Total U.S. government agency and sponsored agency obligations	828,045	59	(11,099)	817,005
Municipal bonds-tax exempt	79,152	117	(881)	78,388
<b>Total securities available for sale</b>	<b>\$ 922,654</b>	<b>\$ 177</b>	<b>\$ (12,041)</b>	<b>\$ 910,790</b>

The amortized cost and estimated fair value of securities as of September 30, 2022 and December 31, 2021, by contractual or expected maturity, are shown below. Collateralized mortgage obligations are included in the table shown below based on their expected maturities. All other securities are included based on their contractual maturities.

	<u>September 30, 2022</u>		<u>December 31, 2021</u>	
	<u>Available for Sale</u>		<u>Available for Sale</u>	
	<u>Amortized Cost</u>	<u>Estimated Fair Value</u>	<u>Amortized Cost</u>	<u>Estimated Fair Value</u>
	<i>(in thousands)</i>			
Within one year	\$ 14,984	\$ 14,649	\$ 1,103	\$ 1,108
Over one year through five years	169,164	155,085	126,483	125,069
Over five years through ten years	36,905	32,703	51,338	50,770
Over ten years	746,330	627,714	743,730	733,843
<b>Total</b>	<b>\$ 967,383</b>	<b>\$ 830,151</b>	<b>\$ 922,654</b>	<b>\$ 910,790</b>

The following table summarizes debt securities available-for-sale in an unrealized loss position for which an allowance for credit losses has not been recorded at September 30, 2022 and December 31, 2021, aggregated by major security type and length of time in a continuous unrealized loss position:

	Holding Period								
	Less than 12 Months			12 Months or More			Total		
	Gross Unrealized Loss	Estimated Fair Value	Number of Securities	Gross Unrealized Loss	Estimated Fair Value	Number of Securities	Gross Unrealized Loss	Estimated Fair Value	Number of Securities
	<i>(in thousands, except number of securities)</i>								
<b>September 30, 2022</b>									
U.S. Treasury securities	\$ (1,145)	\$ 28,773	12	\$ (571)	\$ 4,387	1	\$ (1,716)	\$ 33,160	13
U.S. government agency and sponsored agency obligations:									
Mortgage-backed securities	(14,222)	104,500	33	(78,743)	417,870	105	(92,965)	522,370	138
Collateralized mortgage obligations	(1,526)	25,479	10	(10,940)	60,927	18	(12,466)	86,406	28
Debt securities	(2,390)	38,488	9	(9,880)	89,146	18	(12,270)	127,634	27
Total U.S. government agency and sponsored agency obligations	(18,138)	168,467	52	(99,563)	567,943	141	(117,701)	736,410	193
Municipal bonds-tax exempt	(2,735)	10,906	3	(15,080)	49,675	16	(17,815)	60,581	19
<b>Total</b>	<b>\$ (22,018)</b>	<b>\$ 208,146</b>	<b>67</b>	<b>\$ (115,214)</b>	<b>\$ 622,005</b>	<b>158</b>	<b>\$ (137,232)</b>	<b>\$ 830,151</b>	<b>225</b>
<b>December 31, 2021</b>									
U.S. Treasury securities	\$ (61)	\$ 8,391	2	\$ —	\$ —	—	\$ (61)	\$ 8,391	2
U.S. government agency and sponsored agency obligations:									
Mortgage-backed securities	(6,252)	535,610	102	(1,654)	59,457	11	(7,906)	595,067	113
Collateralized mortgage obligations	(1,256)	76,894	16	(334)	12,548	3	(1,590)	89,442	19
Debt securities	(1,503)	110,996	21	(100)	4,900	1	(1,603)	115,896	22
Total U.S. government agency and sponsored agency obligations	(9,011)	723,500	139	(2,088)	76,905	15	(11,099)	800,405	154
Municipal bonds-tax exempt	(881)	68,548	17	—	—	—	(881)	68,548	17
<b>Total</b>	<b>\$ (9,953)</b>	<b>\$ 800,439</b>	<b>158</b>	<b>\$ (2,088)</b>	<b>\$ 76,905</b>	<b>15</b>	<b>\$ (12,041)</b>	<b>\$ 877,344</b>	<b>173</b>

The Company evaluates its available-for-sale securities portfolio for impairment on a quarterly basis. This assessment takes into account the changes in the credit quality of these debt securities since acquisition and the likelihood of a credit loss occurring over the life of the securities. In the event that a credit loss is expected to occur in the future, an allowance is established and a corresponding credit loss is recognized. Based on this analysis, as of September 30, 2022, the Company determined that no credit losses are expected to be realized on the tax-exempt municipal bond portfolio. The remainder of the portfolio consists of U.S. Treasury obligations, U.S. government agency securities, and U.S. government sponsored agency securities, all of which have the backing of the U.S. government, and are therefore not expected to incur credit losses.

Realized gains and losses on sales of securities and proceeds from sales of securities were as follows for the periods indicated:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2022	2021	2022	2021
	<i>(in thousands)</i>			
Gross realized gains on sales of securities	\$ —	\$ —	\$ —	\$ 99
Gross realized losses on sales of securities	—	—	—	—
<b>Net realized gains on sales of securities</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 99</b>
Proceeds from sales of securities	\$ —	\$ —	\$ —	\$ 8,035

There were no sales of securities during the three months ended September 30, 2022 or 2021.

During the nine months ended September 30, 2022, there were no sale of securities. During the nine months ended September 30, 2021, there were \$0.1 million in net gains in earnings resulting from the sale of \$8.0 million of securities previously recorded with \$0.1 million unrealized gains in accumulated other comprehensive income.

Securities available for sale with market values of \$24.5 million and \$34.7 million as of September 30, 2022 and December 31, 2021, respectively, were pledged to secure borrowings from the Federal Reserve Bank (“FRB”) Discount Window.

At September 30, 2022, there were no holdings of securities of any one issuer, other than the U.S. government and its agencies in an amount greater than 10 percent of shareholders’ equity.

### Note 3 — Loans

#### Loans Receivable

Loans consisted of the following as of the dates indicated:

	<u>September 30, 2022</u>	<u>December 31, 2021</u>
	<i>(in thousands)</i>	
Real estate loans:		
Commercial property		
Retail	\$ 1,044,287	\$ 970,134
Hospitality	662,438	717,692
Other <sup>(1)</sup>	2,044,878	1,919,033
Total commercial property loans	<u>3,751,603</u>	<u>3,606,859</u>
Construction	102,342	95,006
Residential <sup>(2)</sup>	649,589	400,546
Total real estate loans	<u>4,503,534</u>	<u>4,102,411</u>
Commercial and industrial loans <sup>(3)</sup>	732,033	561,831
Equipment financing agreements	565,424	487,299
<b>Loans receivable</b>	<b>5,800,991</b>	<b>5,151,541</b>
Allowance for credit losses	(71,584)	(72,557)
<b>Loans receivable, net</b>	<b>\$ 5,729,407</b>	<b>\$ 5,078,984</b>

<sup>(1)</sup> Includes mixed-use, multifamily, office, industrial, gas stations, faith-based facilities, medical and warehouse; all other property types represent less than one percent of total loans receivable.

<sup>(2)</sup> Includes \$2.4 million and \$3.9 million of home equity loans and lines, and \$5.6 million and \$6.0 of personal loans at September 30, 2022 and December 31, 2021, respectively.

<sup>(3)</sup> At September 30, 2022 and December 31, 2021, Paycheck Protection Program ("PPP") loans were \$1.0 million and \$3.0 million, respectively.

Accrued interest on loans was \$13.2 million and \$10.1 million at September 30, 2022 and December 31, 2021, respectively.

At September 30, 2022 and December 31, 2021, loans of \$2.36 billion and \$2.30 billion, respectively, were pledged to secure advances from the FHLB.

#### Loans Held for Sale

The following is the activity for loans held for sale for the three months ended September 30, 2022 and 2021:

	<u>Real Estate</u>	<u>Commercial and Industrial</u>	<u>Total</u>
	<i>(in thousands)</i>		
<b>September 30, 2022</b>			
Balance at beginning of period	\$ 10,976	\$ 7,552	\$ 18,528
Originations and transfers	23,013	12,198	35,211
Sales	(27,493)	(16,192)	(43,685)
Principal paydowns and amortization	(6)	(4)	(10)
<b>Balance at end of period</b>	<b>\$ 6,490</b>	<b>\$ 3,554</b>	<b>\$ 10,044</b>
<b>September 30, 2021</b>			
Balance at beginning of period	\$ 13,092	\$ 22,938	\$ 36,030
Originations and transfers	28,537	15,228	43,765
Sales	(27,513)	(34,956)	(62,469)
Principal paydowns and amortization	(4)	559	555
<b>Balance at end of period</b>	<b>\$ 14,112</b>	<b>\$ 3,769</b>	<b>\$ 17,881</b>

Loans held for sale was comprised of \$10.0 million and \$13.3 million of the guaranteed portion of SBA 7(a) loans at September 30, 2022 and December 31, 2021, respectively. All second draw PPP loans were sold by the third quarter of 2021. For the three and nine months ended September 30, 2021, the Company recognized \$0.3 million and \$3.0 million, respectively, of gains on the sale of \$14.6 million and \$132.7 million, respectively, of second draw PPP loans.

The following is the activity for loans held for sale for the nine months ended September 30, 2022 and 2021:

	<u>Real Estate</u>	<u>Commercial and Industrial</u>	<u>Total</u>
		<i>(in thousands)</i>	
<b>September 30, 2022</b>			
Balance at beginning of period	\$ 6,954	\$ 6,388	\$ 13,342
Originations and transfers	72,708	39,207	111,915
Sales	(73,166)	(42,033)	(115,199)
Principal payoffs and amortization	(6)	(8)	(14)
<b>Balance at end of period</b>	<b><u>\$ 6,490</u></b>	<b><u>\$ 3,554</u></b>	<b><u>\$ 10,044</u></b>
<b>September 30, 2021</b>			
Balance at beginning of period	\$ 8,042	\$ 526	\$ 8,568
Originations and transfers	71,005	162,637	233,642
Sales	(64,930)	(160,293)	(225,223)
Principal payoffs and amortization	(5)	899	894
<b>Balance at end of period</b>	<b><u>\$ 14,112</u></b>	<b><u>\$ 3,769</u></b>	<b><u>\$ 17,881</u></b>

#### Allowance for Credit Losses

The following table details the information on the allowance for credit losses by portfolio segment as of and for the three months ended September 30, 2022 and 2021:

	<u>Real Estate</u>	<u>Commercial and Industrial</u>	<u>Equipment Financing Agreements</u>	<u>Total</u>
		<i>(in thousands)</i>		
<b>September 30, 2022</b>				
<b>Balance at beginning of period</b>	\$ 46,112	\$ 14,275	\$ 12,680	\$ 73,067
Less loans charged off	1,356	8	716	2,080
Recoveries on loans receivable previously charged off	(373)	(228)	(369)	(970)
Provision (recovery) for credit losses	395	381	(1,149)	(373)
<b>Ending balance</b>	<b><u>\$ 45,524</u></b>	<b><u>\$ 14,876</u></b>	<b><u>\$ 11,184</u></b>	<b><u>\$ 71,584</u></b>
<b>September 30, 2021</b>				
<b>Balance at beginning of period</b>	\$ 63,029	\$ 8,059	\$ 12,284	\$ 83,372
Less loans charged off	—	186	791	977
Recoveries on loans receivable previously charged off	(1,162)	(330)	(350)	(1,842)
Provision (recovery) for credit losses	(8,128)	507	(3)	(7,624)
<b>Ending balance</b>	<b><u>\$ 56,063</u></b>	<b><u>\$ 8,710</u></b>	<b><u>\$ 11,840</u></b>	<b><u>\$ 76,613</u></b>

The following table details the information on the allowance for credit losses by portfolio segment as of and for the nine months ended September 30, 2022 and 2021:

	Real Estate	Commercial and Industrial	Equipment Financing Agreements	Total
	<i>(in thousands)</i>			
<b>September 30, 2022</b>				
<b>Balance at beginning of period</b>	\$ 48,890	\$ 12,418	\$ 11,249	72,557
Less loans charged off	1,886	87	1,548	3,521
Recoveries on loans receivable previously charged off	(632)	(679)	(1,117)	(2,428)
Provision (recovery) for credit losses	(2,112)	1,866	366	120
<b>Ending balance</b>	<b>\$ 45,524</b>	<b>\$ 14,876</b>	<b>\$ 11,184</b>	<b>\$ 71,584</b>
<b>September 30, 2021</b>				
<b>Balance at beginning of period</b>	\$ 51,876	\$ 21,410	\$ 17,140	\$ 90,426
Less loans charged off	1,491	550	3,893	5,934
Recoveries on loans receivable previously charged off	(1,597)	(602)	(694)	(2,893)
Provision (recovery) for credit losses	4,081	(12,752)	(2,101)	(10,772)
<b>Ending balance</b>	<b>\$ 56,063</b>	<b>\$ 8,710</b>	<b>\$ 11,840</b>	<b>\$ 76,613</b>

The table below illustrates the allowance for credit losses by loan portfolio segment and each loan portfolio segment as a percentage of total loans.

	September 30, 2022			December 31, 2021				
	Allowance Amount	Percentage of Total Allowance	Total Loans	Percentage of Total Loans	Allowance Amount	Percentage of Total Allowance	Total Loans	Percentage of Total Loans
	<i>(dollars in thousands)</i>							
Real estate loans:								
Commercial property								
Retail	\$ 7,758	10.8%	\$1,044,287	18.0%	\$ 6,579	9.1%	\$ 970,134	18.8%
Hospitality	15,417	21.5%	662,438	11.4%	22,670	31.2%	717,692	13.9%
Other	15,450	21.7%	2,044,878	35.3%	15,065	20.8%	1,919,033	37.3%
Total commercial property loans	38,625	54.0%	3,751,603	64.7%	44,314	61.1%	3,606,859	70.0%
Construction	4,034	5.6%	102,342	1.8%	4,078	5.6%	95,006	1.8%
Residential	2,865	4.0%	649,589	11.2%	498	0.7%	400,546	7.8%
Total real estate loans	45,524	63.6%	4,503,534	77.7%	48,890	67.4%	4,102,411	79.6%
Commercial and industrial loans	14,876	20.8%	732,033	12.6%	12,418	17.1%	561,831	10.9%
Equipment financing agreements	11,184	15.6%	565,424	9.7%	11,249	15.5%	487,299	9.5%
<b>Total</b>	<b>\$ 71,584</b>	<b>100.0%</b>	<b>\$5,800,991</b>	<b>100.0%</b>	<b>\$ 72,557</b>	<b>100.0%</b>	<b>\$5,151,541</b>	<b>100.0%</b>

The following table represents the amortized cost basis of collateral-dependent loans by class of loans as of September 30, 2022 and December 31, 2021, for which repayment is expected to be obtained through the sale of the underlying collateral.

	September 30, 2022 Amortized Cost	December 31, 2021 Amortized Cost
	<i>(in thousands)</i>	
Real estate loans:		
Commercial property		
Retail	\$ 3,531	\$ 1,917
Hospitality	—	—
Other <sup>(1)</sup>	608	499
Total commercial property loans	4,139	2,416
Residential	912	982
Total real estate loans	5,051	3,398
<b>Total</b>	<b>\$ 5,051</b>	<b>\$ 3,398</b>

<sup>(1)</sup> Includes mixed-use, multifamily, office, industrial, gas stations, faith-based facilities, medical and warehouse; all other property types represent less than one percent of total loans receivable.

## Loan Quality Indicators

As part of the on-going monitoring of the quality of our loans portfolio, we utilize an internal loan grading system to identify credit risk and assign an appropriate grade (from 0 to 8) for each loan in our portfolio. A third-party loan review is performed at least on an annual basis. Additional adjustments are made when determined to be necessary. The loan grade definitions are as follows:

**Pass and Pass-Watch:** Pass and Pass-Watch loans, grades (0-4), are in compliance with the Bank's credit policy and regulatory requirements, and do not exhibit any potential or defined weaknesses as defined under "Special Mention," "Substandard" or "Doubtful." This category is the strongest level of the Bank's loan grading system. It consists of all performing loans with no identified credit weaknesses. It includes cash and stock/security secured loans or other investment grade loans.

**Special Mention:** A Special Mention loan, grade (5), has potential weaknesses that deserve management's close attention. If not corrected, these potential weaknesses may result in deterioration of the repayment of the debt and result in a Substandard classification. Loans that have significant actual, not potential, weaknesses are considered more severely classified.

**Substandard:** A Substandard loan, grade (6), has a well-defined weakness that jeopardizes the liquidation of the debt. A loan graded Substandard is not protected by the sound worth and paying capacity of the borrower, or of the value and type of collateral pledged. With a Substandard loan, there is a distinct possibility that the Bank will sustain some loss if the weaknesses or deficiencies are not corrected.

**Doubtful:** A Doubtful loan, grade (7), is one that has critical weaknesses that would make the collection or liquidation of the full amount due improbable. However, there may be pending events which may work to strengthen the loan, and therefore the amount or timing of a possible loss cannot be determined at the current time.

**Loss:** A loan classified as Loss, grade (8), is considered uncollectible and of such little value that their continuance as active bank assets is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this asset even though partial recovery may be possible in the future. Loans classified as Loss will be charged off in a timely manner.

Under regulatory guidance, loans graded special mention or worse are considered criticized loans, and loans graded substandard or worse are considered classified loans.

## Loans by Vintage Year and Risk Rating

	Term Loans					Revolving Loans Amortized Cost Basis	Total	
	Amortized Cost Basis by Origination Year <sup>(1)</sup>							
	2022	2021	2020	2019	2018	Prior		
	(in thousands)							
<b>September 30, 2022</b>								
Real estate loans:								
Commercial property								
Risk Rating								
Pass / Pass-Watch	\$ 1,035,752	\$ 924,041	\$ 629,274	\$ 422,378	\$ 320,721	\$ 252,048	\$ 57,112	\$ 3,641,326
Special Mention	—	13,504	18,154	7,159	21,469	9,570	1,701	71,557
Classified	851	—	—	5,816	13,983	18,070	—	38,720
Total commercial property	<u>1,036,603</u>	<u>937,545</u>	<u>647,428</u>	<u>435,353</u>	<u>356,173</u>	<u>279,688</u>	<u>58,813</u>	<u>3,751,603</u>
Construction								
Risk Rating								
Pass / Pass-Watch	39,090	63,252	—	—	—	—	—	102,342
Special Mention	—	—	—	—	—	—	—	—
Classified	—	—	—	—	—	—	—	—
Total construction	<u>39,090</u>	<u>63,252</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>102,342</u>
Residential								
Risk Rating								
Pass / Pass-Watch	310,794	176,295	13,146	236	737	140,285	6,476	647,969
Special Mention	—	—	343	—	—	—	350	693
Classified	15	—	—	—	—	912	—	927
Total residential	<u>310,809</u>	<u>176,295</u>	<u>13,489</u>	<u>236</u>	<u>737</u>	<u>141,197</u>	<u>6,826</u>	<u>649,589</u>
Total real estate loans								
Risk Rating								
Pass / Pass-Watch	1,385,636	1,163,588	642,420	422,614	321,458	392,333	63,588	4,391,637
Special Mention	—	13,504	18,497	7,159	21,469	9,570	2,051	72,250
Classified	866	—	—	5,816	13,983	18,982	—	39,647
Total real estate loans	<u>1,386,502</u>	<u>1,177,092</u>	<u>660,917</u>	<u>435,589</u>	<u>356,910</u>	<u>420,885</u>	<u>65,639</u>	<u>4,503,534</u>
Commercial and industrial loans:								
Risk Rating								
Pass / Pass-Watch	283,314	110,850	45,219	29,583	11,656	13,864	184,223	678,709
Special Mention	—	9,609	—	13,514	—	107	27,472	50,702
Classified	—	35	171	1,183	97	495	641	2,622
Total commercial and industrial loans	<u>283,314</u>	<u>120,494</u>	<u>45,390</u>	<u>44,280</u>	<u>11,753</u>	<u>14,466</u>	<u>212,336</u>	<u>732,033</u>
Equipment financing agreements:								
Risk Rating								
Pass / Pass-Watch	233,883	183,731	53,553	62,107	23,802	2,878	—	559,954
Special Mention	—	—	—	—	—	—	—	—
Classified	108	1,568	265	2,582	814	133	—	5,470
Total equipment financing agreements	<u>233,991</u>	<u>185,299</u>	<u>53,818</u>	<u>64,689</u>	<u>24,616</u>	<u>3,011</u>	<u>—</u>	<u>565,424</u>
Total loans receivable:								
Risk Rating								
Pass / Pass-Watch	1,902,833	1,458,169	741,192	514,304	356,916	409,075	247,811	5,630,300
Special Mention	—	23,113	18,497	20,673	21,469	9,677	29,523	122,952
Classified	974	1,603	436	9,581	14,894	19,610	641	47,739
Total loans receivable	<u>\$ 1,903,807</u>	<u>\$ 1,482,885</u>	<u>\$ 760,125</u>	<u>\$ 544,558</u>	<u>\$ 393,279</u>	<u>\$ 438,362</u>	<u>\$ 277,975</u>	<u>\$ 5,800,991</u>

<sup>(1)</sup> Includes extensions, renewals, or modifications of credit contracts, which consist of a new credit decision.

**Term Loans**  
**Amortized Cost Basis by Origination Year <sup>(1)</sup>**

	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>Prior</u>	<b>Revolving Loans Amortized Cost Basis</b>	<b>Total</b>
<b>December 31, 2021</b>								
Real estate loans:								
Commercial property								
Risk Rating								
Pass / Pass-Watch	\$ 1,203,197	\$ 706,470	\$ 488,250	\$ 406,288	\$ 277,680	\$ 384,064	\$ 41,413	\$ 3,507,362
Special Mention	—	18,869	7,593	—	6,999	16,879	1,703	52,043
Classified	—	—	5,450	17,247	2,965	21,792	—	47,454
Total commercial property	<u>1,203,197</u>	<u>725,339</u>	<u>501,293</u>	<u>423,535</u>	<u>287,644</u>	<u>422,735</u>	<u>43,116</u>	<u>3,606,859</u>
Construction								
Risk Rating								
Pass / Pass-Watch	73,808	631	—	—	—	—	—	74,439
Special Mention	—	—	—	—	—	20,567	—	20,567
Classified	—	—	—	—	—	—	—	—
Total construction	<u>73,808</u>	<u>631</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>20,567</u>	<u>—</u>	<u>95,006</u>
Residential								
Risk Rating								
Pass / Pass-Watch	194,948	16,975	247	19,813	73,567	82,076	8,381	396,007
Special Mention	—	—	—	930	406	2,221	—	3,557
Classified	—	—	—	—	965	17	—	982
Total residential	<u>194,948</u>	<u>16,975</u>	<u>247</u>	<u>20,743</u>	<u>74,938</u>	<u>84,314</u>	<u>8,381</u>	<u>400,546</u>
Total real estate loans								
Risk Rating								
Pass / Pass-Watch	1,471,953	724,076	488,497	426,101	351,247	466,140	49,794	3,977,808
Special Mention	—	18,869	7,593	930	7,405	39,667	1,703	76,167
Classified	—	—	5,450	17,247	3,930	21,809	—	48,436
Total real estate loans	<u>1,471,953</u>	<u>742,945</u>	<u>501,540</u>	<u>444,278</u>	<u>362,582</u>	<u>527,616</u>	<u>51,497</u>	<u>4,102,411</u>
Commercial and industrial loans:								
Risk Rating								
Pass / Pass-Watch	264,762	55,135	36,937	15,780	10,874	6,016	148,148	537,652
Special Mention	—	274	13,989	—	67	4,802	(5)	19,127
Classified	—	3	708	145	19	886	3,291	5,052
Total commercial and industrial loans	<u>264,762</u>	<u>55,412</u>	<u>51,634</u>	<u>15,925</u>	<u>10,960</u>	<u>11,704</u>	<u>151,434</u>	<u>561,831</u>
Equipment financing agreements:								
Risk Rating								
Pass / Pass-Watch	239,738	79,400	101,460	47,485	10,683	1,388	—	480,154
Special Mention	—	—	—	—	—	—	—	—
Classified	716	981	3,575	1,328	347	198	—	7,145
Total equipment financing agreements	<u>240,454</u>	<u>80,381</u>	<u>105,035</u>	<u>48,813</u>	<u>11,030</u>	<u>1,586</u>	<u>—</u>	<u>487,299</u>
Total loans receivable:								
Risk Rating								
Pass / Pass-Watch	1,976,453	858,611	626,894	489,366	372,804	473,544	197,942	4,995,614
Special Mention	—	19,143	21,582	930	7,472	44,469	1,698	95,294
Classified	716	984	9,733	18,720	4,296	22,893	3,291	60,633
<b>Total loans receivable</b>	<u>\$ 1,977,169</u>	<u>\$ 878,738</u>	<u>\$ 658,209</u>	<u>\$ 509,016</u>	<u>\$ 384,572</u>	<u>\$ 540,906</u>	<u>\$ 202,931</u>	<u>\$ 5,151,541</u>

<sup>(1)</sup> Includes extensions, renewals, or modifications of credit contracts, which consist of a new credit decision.

## Loans by Vintage Year and Payment Performance

	Term Loans Amortized Cost Basis by Origination Year <sup>(1)</sup>						Revolving Loans Amortized Cost Basis	Total
	2022	2021	2020	2019	2018	Prior		
	<i>(in thousands)</i>							
<b>September 30, 2022</b>								
Real estate loans:								
Commercial property								
Payment performance								
Performing	\$ 1,036,603	\$ 937,545	\$ 647,428	\$ 435,353	\$ 352,642	\$ 278,434	\$ 58,813	\$ 3,746,818
Nonperforming	—	—	—	—	3,531	1,254	—	4,785
Total commercial property	<u>1,036,603</u>	<u>937,545</u>	<u>647,428</u>	<u>435,353</u>	<u>356,173</u>	<u>279,688</u>	<u>58,813</u>	<u>3,751,603</u>
Construction								
Payment performance								
Performing	39,090	63,252	—	—	—	—	—	102,342
Nonperforming	—	—	—	—	—	—	—	—
Total construction	<u>39,090</u>	<u>63,252</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>102,342</u>
Residential								
Payment performance								
Performing	310,794	176,295	13,489	236	737	140,285	6,826	648,662
Nonperforming	15	—	—	—	—	912	—	927
Total residential	<u>310,809</u>	<u>176,295</u>	<u>13,489</u>	<u>236</u>	<u>737</u>	<u>141,197</u>	<u>6,826</u>	<u>649,589</u>
Total real estate loans								
Payment performance								
Performing	1,386,487	1,177,092	660,917	435,589	353,379	418,719	65,639	4,497,822
Nonperforming	15	—	—	—	3,531	2,166	—	5,712
Total real estate loans	<u>1,386,502</u>	<u>1,177,092</u>	<u>660,917</u>	<u>435,589</u>	<u>356,910</u>	<u>420,885</u>	<u>65,639</u>	<u>4,503,534</u>
Commercial and industrial loans:								
Payment performance								
Performing	283,314	120,459	45,219	44,280	11,753	14,263	212,336	731,624
Nonperforming	—	35	171	—	—	203	—	409
Total commercial and industrial loans	<u>283,314</u>	<u>120,494</u>	<u>45,390</u>	<u>44,280</u>	<u>11,753</u>	<u>14,466</u>	<u>212,336</u>	<u>732,033</u>
Equipment financing agreements:								
Payment performance								
Performing	233,883	183,731	53,553	62,107	23,802	2,878	—	559,954
Nonperforming	108	1,568	265	2,582	814	133	—	5,470
Total equipment financing agreements	<u>233,991</u>	<u>185,299</u>	<u>53,818</u>	<u>64,689</u>	<u>24,616</u>	<u>3,011</u>	<u>—</u>	<u>565,424</u>
Total loans receivable:								
Payment performance								
Performing	1,903,684	1,481,282	759,689	541,976	388,934	435,860	277,975	5,789,400
Nonperforming	123	1,603	436	2,582	4,345	2,502	—	11,591
<b>Total loans receivable</b>	<b><u>\$ 1,903,807</u></b>	<b><u>\$ 1,482,885</u></b>	<b><u>\$ 760,125</u></b>	<b><u>\$ 544,558</u></b>	<b><u>\$ 393,279</u></b>	<b><u>\$ 438,362</u></b>	<b><u>\$ 277,975</u></b>	<b><u>\$ 5,800,991</u></b>

<sup>(1)</sup> Includes extensions, renewals, or modifications of credit contracts, which consist of a new credit decision.

**Term Loans**  
**Amortized Cost Basis by Origination Year <sup>(1)</sup>**

	2021	2020	2019	2018	2017	Prior	Revolving Loans Amortized Cost Basis	Total
<b>December 31, 2021</b>								
Real estate loans:								
Commercial property								
Payment performance								
Performing	\$ 1,203,197	\$ 725,339	\$ 501,293	\$ 423,515	\$ 286,935	\$ 419,464	\$ 43,116	\$ 3,602,859
Nonperforming	—	—	—	20	709	3,271	—	4,000
Total commercial property	<u>1,203,197</u>	<u>725,339</u>	<u>501,293</u>	<u>423,535</u>	<u>287,644</u>	<u>422,735</u>	<u>43,116</u>	<u>3,606,859</u>
Construction								
Payment performance								
Performing	73,808	631	—	—	—	20,567	—	95,006
Nonperforming	—	—	—	—	—	—	—	—
Total construction	<u>73,808</u>	<u>631</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>20,567</u>	<u>—</u>	<u>95,006</u>
Residential								
Payment performance								
Performing	194,948	16,975	247	20,743	73,973	84,052	8,381	399,319
Nonperforming	—	—	—	—	965	262	—	1,227
Total residential	<u>194,948</u>	<u>16,975</u>	<u>247</u>	<u>20,743</u>	<u>74,938</u>	<u>84,314</u>	<u>8,381</u>	<u>400,546</u>
Total real estate loans								
Payment performance								
Performing	1,471,953	742,945	501,540	444,258	360,908	524,083	51,497	4,097,184
Nonperforming	—	—	—	20	1,674	3,533	—	5,227
Total real estate loans	<u>1,471,953</u>	<u>742,945</u>	<u>501,540</u>	<u>444,278</u>	<u>362,582</u>	<u>527,616</u>	<u>51,497</u>	<u>4,102,411</u>
Commercial and industrial loans:								
Payment performance								
Performing	264,762	55,409	50,926	15,925	10,956	11,431	151,434	560,843
Nonperforming	—	3	708	—	4	273	—	988
Total commercial and industrial loans	<u>264,762</u>	<u>55,412</u>	<u>51,634</u>	<u>15,925</u>	<u>10,960</u>	<u>11,704</u>	<u>151,434</u>	<u>561,831</u>
Equipment financing agreements:								
Payment performance								
Performing	239,738	79,400	101,460	47,484	10,684	1,388	—	480,154
Nonperforming	716	981	3,575	1,329	346	198	—	7,145
Total equipment financing agreements	<u>240,454</u>	<u>80,381</u>	<u>105,035</u>	<u>48,813</u>	<u>11,030</u>	<u>1,586</u>	<u>—</u>	<u>487,299</u>
Total loans receivable:								
Payment performance								
Performing	1,976,453	877,754	653,926	507,667	382,548	536,902	202,931	5,138,181
Nonperforming	716	984	4,283	1,349	2,024	4,004	—	13,360
<b>Total loans receivable</b>	<u>\$ 1,977,169</u>	<u>\$ 878,738</u>	<u>\$ 658,209</u>	<u>\$ 509,016</u>	<u>\$ 384,572</u>	<u>\$ 540,906</u>	<u>\$ 202,931</u>	<u>\$ 5,151,541</u>

<sup>(1)</sup> Includes extensions, renewals, or modifications of credit contracts, which consist of a new credit decision.

The following is an aging analysis of loans, including loans on nonaccrual status, disaggregated by loan class, as of the dates indicated:

	<b>30-59 Days Past Due</b>	<b>60-89 Days Past Due</b>	<b>90 Days or More Past Due</b>	<b>Total Past Due</b>	<b>Current</b>	<b>Total</b>	<b>Accruing 90 Days or More Past Due</b>
	<i>(in thousands)</i>						
<b>September 30, 2022</b>							
Real estate loans:							
Commercial property							
Retail	\$ 3,531	\$ —	\$ —	\$ 3,531	\$ 1,040,756	\$ 1,044,287	\$ —
Hospitality	991	—	—	991	661,447	662,438	—
Other	214	—	269	483	2,044,395	2,044,878	—
Total commercial property loans	4,736	—	269	5,005	3,746,598	3,751,603	—
Construction	—	—	—	—	102,342	102,342	—
Residential	404	—	10	414	649,175	649,589	—
Total real estate loans	5,140	—	279	5,419	4,498,115	4,503,534	—
Commercial and industrial loans	82	35	—	117	731,916	732,033	—
Equipment financing agreements	3,666	1,130	1,586	6,382	559,042	565,424	—
<b>Total loans receivable</b>	<b>\$ 8,888</b>	<b>\$ 1,165</b>	<b>\$ 1,865</b>	<b>\$ 11,918</b>	<b>\$ 5,789,073</b>	<b>\$ 5,800,991</b>	<b>\$ —</b>
<b>December 31, 2021</b>							
Real estate loans:							
Commercial property							
Retail	\$ —	\$ —	\$ —	\$ —	\$ 970,134	\$ 970,134	\$ —
Hospitality	556	—	—	556	717,136	717,692	—
Other	92	691	499	1,282	1,917,751	1,919,033	—
Total commercial property loans	648	691	499	1,838	3,605,021	3,606,859	—
Construction	—	—	—	—	95,006	95,006	—
Residential	570	750	556	1,876	398,670	400,546	—
Total real estate loans	1,218	1,441	1,055	3,714	4,098,697	4,102,411	—
Commercial and industrial loans	56	9	—	65	561,766	561,831	—
Equipment financing agreements	3,764	1,992	1,181	6,937	480,362	487,299	—
<b>Total loans receivable</b>	<b>\$ 5,038</b>	<b>\$ 3,442</b>	<b>\$ 2,236</b>	<b>\$ 10,716</b>	<b>\$ 5,140,825</b>	<b>\$ 5,151,541</b>	<b>\$ —</b>

## Nonaccrual Loans and Nonperforming Assets

The following table represents the amortized cost basis of loans on nonaccrual status and loans past due 90 days and still accruing as of September 30, 2022 and December 31, 2021.

	<b>September 30, 2022</b>			
	<b>Nonaccrual Loans With No Allowance for Credit Losses</b>	<b>Nonaccrual Loans With Allowance for Credit Losses</b>	<b>Loans Past Due 90 Days Still Accruing</b>	<b>Total Nonperforming Loans</b>
	<i>(in thousands)</i>			
Real estate loans:				
Commercial property				
Retail	\$ 3,530	\$ —	\$ —	\$ 3,530
Other	914	341	—	1,255
Total commercial property loans	4,444	341	—	4,785
Residential	912	15	—	927
Total real estate loans	5,356	356	—	5,712
Commercial and industrial loans	—	409	—	409
Equipment financing agreements	368	5,102	—	5,470
<b>Total</b>	<b>\$ 5,724</b>	<b>\$ 5,867</b>	<b>\$ —</b>	<b>\$ 11,591</b>

	<b>December 31, 2021</b>			
	<b>Nonaccrual Loans With No Allowance for Credit Losses</b>	<b>Nonaccrual Loans With Allowance for Credit Losses</b>	<b>Loans Past Due 90 Days Still Accruing</b>	<b>Total Nonperforming Loans</b>
	<i>(in thousands)</i>			
Real estate loans:				
Commercial property				
Retail	\$ 1,918	\$ —	\$ —	\$ 1,918
Other	1,745	337	—	2,082
Total commercial property loans	3,663	337	—	4,000
Residential	982	245	—	1,227
Total real estate loans	4,645	582	—	5,227
Commercial and industrial loans	8	980	—	988
Equipment financing agreements	1,172	5,973	—	7,145
<b>Total</b>	<b>\$ 5,825</b>	<b>\$ 7,535</b>	<b>\$ —</b>	<b>\$ 13,360</b>

The Company did not recognize any interest income on nonaccrual loans for the three and nine months ended September 30, 2022 or 2021.

The following table details nonperforming assets as of the dates indicated:

	<b>September 30, 2022</b>	<b>December 31, 2021</b>
	<i>(in thousands)</i>	
Nonaccrual loans	\$ 11,591	\$ 13,360
Loans receivable 90 days or more past due and still accruing	—	—
Total nonperforming loans receivable	11,591	13,360
Other real estate owned ("OREO")	792	675
<b>Total nonperforming assets</b>	<b>\$ 12,383</b>	<b>\$ 14,035</b>

OREO is included in prepaid expenses and other assets in the accompanying Consolidated Balance Sheets as of September 30, 2022 and December 31, 2021.

## Troubled Debt Restructurings ("TDRs")

As of September 30, 2022 and December 31, 2021, TDRs were \$1.6 million and \$2.9 million, respectively. A debt restructuring is considered a TDR if we grant a concession that we would not have otherwise considered to a borrower for economic or legal reasons related to the borrower's financial difficulties.

The following table details TDRs as of September 30, 2022 and December 31, 2021:

	Nonaccrual TDRs				Accrual TDRs					
	Deferral of Principal	Deferral of Principal and Interest	Reduction of Principal and Interest	Extension of Maturity	Total	Deferral of Principal	Deferral of Principal and Interest	Reduction of Principal and Interest	Extension of Maturity	Total
	<i>(in thousands)</i>									
<b>September 30, 2022</b>										
Real estate loans	\$ 274	\$ —	\$ 88	\$ —	\$ 362	\$ —	\$ 1,144	\$ —	\$ —	\$ 1,144
Commercial and industrial loans	—	111	—	—	111	—	—	—	—	—
<b>Total</b>	<b>\$ 274</b>	<b>\$ 111</b>	<b>\$ 88</b>	<b>\$ —</b>	<b>\$ 473</b>	<b>\$ —</b>	<b>\$ 1,144</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 1,144</b>
<b>December 31, 2021</b>										
Real estate loans	\$ 346	\$ 2,046	\$ 372	\$ —	\$ 2,764	\$ —	\$ —	\$ —	\$ —	\$ —
Commercial and industrial loans	—	124	—	—	124	—	—	—	—	—
<b>Total</b>	<b>\$ 346</b>	<b>\$ 2,170</b>	<b>\$ 372</b>	<b>\$ —</b>	<b>\$ 2,888</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>

The following table presents the number of loans by class modified as TDRs that occurred during the periods indicated, with their pre- and post-modification recorded amounts.

	Three Months Ended September 30, 2022			Twelve Months Ended December 31, 2021		
	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
	<i>(in thousands except for number of loans)</i>					
Real estate loans	—	\$ —	\$ —	—	\$ —	\$ —
<b>Total</b>	—	\$ —	\$ —	—	\$ —	\$ —
	Nine Months Ended September 30, 2022			Twelve Months Ended December 31, 2021		
	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
	<i>(in thousands except for number of loans)</i>					
Real estate loans	1	\$ 92	\$ 88	—	\$ —	\$ —
<b>Total</b>	<b>1</b>	<b>\$ 92</b>	<b>\$ 88</b>	<b>—</b>	<b>\$ —</b>	<b>\$ —</b>

All TDRs are individually analyzed using one of three criteria: (1) the present value of expected future cash flows discounted at the loan's effective interest rate; (2) the loan's observable market price; or (3) the fair value of the collateral if the loan is collateral dependent. At September 30, 2022 and December 31, 2021, the allowance resulting from the individual evaluation of TDRs was immaterial.

A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms. No loans defaulted during the three or nine months ended September 30, 2022 following modification. During the year ended December 31, 2021, no loans defaulted within the twelve-month period following modification.

#### Note 4 — Servicing Assets

The changes in servicing assets for the three and nine months ended September 30, 2022 and 2021 were as follows:

	<b>Three Months Ended September 30,</b>	
	<b>2022</b>	<b>2021</b>
	<i>(in thousands)</i>	
<b>Balance at beginning of period</b>	\$ 7,354	\$ 6,199
Addition related to sale of SBA loans	828	1,171
Amortization	(758)	(532)
<b>Balance at end of period</b>	<b>\$ 7,424</b>	<b>\$ 6,838</b>

	<b>Nine Months Ended September 30,</b>	
	<b>2022</b>	<b>2021</b>
	<i>(in thousands)</i>	
<b>Balance at beginning of period</b>	\$ 7,080	\$ 6,212
Addition related to sale of SBA loans	2,377	2,328
Amortization	(2,033)	(1,702)
<b>Balance at end of period</b>	<b>\$ 7,424</b>	<b>\$ 6,838</b>

At September 30, 2022 and December 31, 2021, we serviced loans sold to unaffiliated parties of \$505.2 million and \$473.5 million, respectively. These represented loans that were sold for which the Bank continues to provide servicing. These loans are maintained off-balance sheet and are not included in the loans receivable balance. All of the loans serviced were SBA loans.

The Company recorded servicing fee income of \$1.3 million and \$1.1 million for the three months ended September 30, 2022 and 2021, respectively, and \$3.7 million and \$3.4 million for the nine months ended September 30, 2022 and 2021, respectively. Servicing fee income, net of the amortization of servicing assets, is included in other operating income in the consolidated statements of income. Amortization expense was \$758,000 and \$532,000 for the three months ended September 30, 2022 and 2021, respectively, and \$2.0 million and \$1.7 million for the nine months ended September 30, 2022 and 2021, respectively.

The fair value of servicing rights was \$7.7 million at September 30, 2022. The fair value at September 30, 2022 was determined using discount rates ranging from 15.6 percent to 18.3 percent and prepayment speeds ranging from 11.0 percent to 17.0 percent, depending on the stratification of the specific right. The fair value of servicing rights was \$8.1 million at December 31, 2021. The fair value at December 31, 2021 was determined using discount rates ranging from 10.4 percent to 16.7 percent and prepayment speeds ranging from 10.2 percent to 12.8 percent, depending on the stratification of the specific right.

#### Note 5 — Income Taxes

The Company's income tax expense was \$11.0 million and \$10.7 million, representing an effective income tax rate of 28.8 percent and 28.6 percent for the three months ended September 30, 2022 and 2021, respectively. The Company's income tax expense was \$29.7 million and \$27.0 million, representing an effective income tax rate of 28.9 percent and 29.3 percent for the nine months ended September 30, 2022 and 2021, respectively.

Management concluded that as of September 30, 2022 and December 31, 2021, a valuation allowance of \$1.6 million was appropriate against certain state net operating loss carry forwards and certain tax credits. For all other deferred tax assets, management believes it was more likely than not these deferred tax assets will be realized principally through future taxable income and reversal of existing taxable temporary differences. Net income tax assets were \$66.2 million and \$44.1 million as of September 30, 2022 and December 31, 2021, respectively.

As of September 30, 2022, the Company was subject to examination by various taxing authorities for its federal tax returns for the periods ending on or after December 31, 2018 and state tax returns for the periods ending on or after December 31, 2017. During the quarter ended September 30, 2022, there was no material change to the Company's uncertain tax positions. The Company does not expect its unrecognized tax positions to change significantly over the next twelve months.

## Note 6 — Goodwill and other Intangibles

The third-party originators intangible of \$0.5 million and goodwill of \$11.0 million were recorded as a result of the acquisition of an equipment financing agreements portfolio in 2016. The core deposit intangible of \$2.2 million was recognized for the core deposits acquired in a 2014 acquisition. The Company's intangible assets were as follows for the periods indicated:

	Amortization Period	September 30, 2022			December 31, 2021		
		Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
<i>(in thousands)</i>							
Core deposit intangible	10 years	\$ 2,213	\$ (1,998)	\$ 215	\$ 2,213	\$ (1,900)	\$ 313
Third-party originators intangible	7 years	483	(461)	22	483	(432)	51
Goodwill	N/A	11,031	—	11,031	11,031	—	11,031
<b>Total intangible assets</b>		<b>\$ 13,727</b>	<b>\$ (2,460)</b>	<b>\$ 11,267</b>	<b>\$ 13,727</b>	<b>\$ (2,332)</b>	<b>\$ 11,395</b>

The Company performed an impairment analysis on its goodwill and other intangible assets as of December 31, 2021 and determined there was no impairment. No triggering event has occurred subsequent to December 31, 2021 that would require a reassessment of goodwill and other intangible assets.

## Note 7 — Deposits

Time deposits exceeding the FDIC insurance limit of \$250,000 as of September 30, 2022 and December 31, 2021 were \$258.1 million and \$173.5 million, respectively.

The scheduled maturities of time deposits are as follows for the periods indicated:

At September 30, 2022	Time Deposits of \$250,000 or More	Other Time Deposits	Total
	<i>(in thousands)</i>		
2022	\$ 73,828	\$ 105,193	\$ 179,021
2023	246,457	750,316	996,773
2024	—	65,396	65,396
2025	265	2,942	3,207
2026 and thereafter	263	3,017	3,280
<b>Total</b>	<b>\$ 320,813</b>	<b>\$ 926,864</b>	<b>\$ 1,247,677</b>
<b>At December 31, 2021</b>			
2022	\$ 206,478	\$ 672,821	\$ 879,299
2023	1,522	40,564	42,086
2024	—	60,854	60,854
2025	265	1,919	2,184
2026 and thereafter	262	2,503	2,765
<b>Total</b>	<b>\$ 208,527</b>	<b>\$ 778,661</b>	<b>\$ 987,188</b>

Accrued interest payable on deposits was \$2.2 million and \$1.2 million at September 30, 2022 and December 31, 2021, respectively. Total deposits reclassified to loans due to overdrafts at September 30, 2022 and December 31, 2021 were \$700,000 and \$277,000, respectively.

## Note 8 — Borrowings and Subordinated Debentures

At September 30, 2022, the Bank had no overnight advances and \$100.0 million of term advances outstanding with the FHLB with a weighted average interest rate of 0.87 percent. At December 31, 2021, the Bank had no overnight advances and \$137.5 million of term advances with the FHLB with a weighted average rate of 1.05 percent. Interest expense on borrowings for the three months ended September 30, 2022 and 2021 was \$349,000 and \$409,000, respectively. Interest expense on borrowings for the nine months ended September 30, 2022 and 2021 was \$1.1 million and \$1.3 million, respectively.

	September 30, 2022		December 31, 2021	
	Outstanding Balance	Weighted Average Rate	Outstanding Balance	Weighted Average Rate
	<i>(dollars in thousands)</i>			
Overnight advances	\$ —	0.00%	\$ —	0.00%
Advances due within 12 months	50,000	0.97%	50,000	1.62%
Advances due over 12 months through 24 months	37,500	0.40%	50,000	0.97%
Advances due over 24 months through 36 months	12,500	1.90%	37,500	0.40%
<b>Outstanding advances</b>	<b>\$ 100,000</b>	<b>0.87%</b>	<b>\$ 137,500</b>	<b>1.05%</b>

The following is financial data pertaining to FHLB advances:

	September 30, 2022		December 31, 2021	
	<i>(dollars in thousands)</i>			
Weighted-average interest rate at end of period		0.87%		1.05%
Weighted-average interest rate during the period		1.07%		1.17%
Average balance of FHLB advances	\$	131,337	\$	145,277
Maximum amount outstanding at any month-end	\$	215,000	\$	162,500

The Bank maintains a secured credit facility with the FHLB, allowing the Bank to borrow on an overnight and term basis. The Bank had \$2.36 billion and \$2.30 billion of loans pledged as collateral with the FHLB as of September 30, 2022 and December 31, 2021, respectively. The FHLB statutory lending limit was \$1.86 billion and \$1.80 billion at September 30, 2022 and December 31, 2021, respectively. The remaining available borrowing capacity was \$1.39 billion and \$1.61 billion at September 30, 2022 and December 31, 2021, respectively.

The Bank also had securities with market values of \$24.5 million and \$34.7 million at September 30, 2022 and December 31, 2021, respectively, pledged with the FRB, which provided \$23.0 million and \$32.8 million in available borrowing capacity through the Fed Discount Window as of September 30, 2022 and December 31, 2021, respectively.

On August 20, 2021, the Company issued \$110.0 million of Fixed-to-Floating Subordinated Notes (“2021 Notes”) with a maturity date of September 1, 2031. The 2021 Notes have an initial fixed interest rate of 3.75 percent per annum, payable semiannually in arrears on March 1 and September 1 of each year, up to but excluding September 1, 2026. From and including September 1, 2026 and thereafter, the 2021 Notes will bear interest at a floating rate per annum equal to the Benchmark rate (which is expected to be the Three-Month Term SOFR) plus 310 basis points, payable quarterly in arrears on March 1, June 1, September 1 and December 1 of each year. If the then current three-month term SOFR rate is less than zero, the three-month SOFR will be deemed to be zero. Debt issuance cost was \$2.1 million, which is being amortized through the 2021 Notes’ maturity date. At September 30, 2022 and December 31, 2021, the balance of the 2021 Notes included in the Company’s Consolidated Balance Sheet, net of issuance cost, was \$108.1 million and \$108.0 million, respectively.

The Company issued \$100.0 million of Fixed-to-Floating Subordinated Notes (“2027 Notes”) on March 21, 2017, with a maturity on March 30, 2027. The 2027 Notes had an initial fixed interest rate of 5.45 percent per annum. From and including March 30, 2022 and thereafter, the 2027 Notes bore interest at a floating rate equal to the then current three-month LIBOR, as calculated on each applicable date of determination, plus 3.315 percent payable quarterly.

On March 30, 2022, the Company redeemed its 2027 Notes. A portion of the redemption was funded with the proceeds from the Company’s 2021 subordinated debt offering. The redemption price for each of the 2027 Notes equaled 100 percent of the outstanding principal amount redeemed, plus any accrued and unpaid interest thereon. All interest accrued on the 2027 Notes ceased to accrue on and after March 30, 2022. Upon the redemption, the Company recognized a pre-tax charge of \$1.1 million for the remaining unamortized debt issuance costs associated with the 2027 Notes.

At September 30, 2022 and December 31, 2021, the balance of the 2027 Notes included in the Company’s Consolidated Balance Sheet, net of debt issuance cost, was \$0 and \$86.2 million, respectively.

The Company assumed Junior Subordinated Deferrable Interest Debentures (“Subordinated Debentures”) as a result of an acquisition in 2014 with an unpaid principal balance of \$26.8 million and an estimated fair value of \$18.5 million. The \$8.3 million discount is being amortized to interest expense through the debentures’ maturity date of March 15, 2036. A trust was formed in 2005 which issued \$26.0 million of Trust Preferred Securities (“TPS”) at a 6.26 percent fixed rate for the first five years and a variable rate of three-month LIBOR plus 140 basis points thereafter. The TPS will be subject to mandatory redemption if the Subordinated Debentures are repaid by the Company. Interest is payable quarterly, and the Company has the option to defer interest payments on the Subordinated Debentures from time to time for a period not to exceed five consecutive years. At September 30, 2022 and December 31, 2021, the balance of Subordinated Debentures included in the Company’s Consolidated Balance Sheets, net of discount of \$5.7 million and \$6.0 million, was \$21.1 million and \$20.8 million, respectively. The amortization of discount was \$104,000 and \$102,000 for the three months ended September 30, 2022 and 2021, respectively, and \$308,000 and \$300,000 for the nine months ended September 30, 2022 and 2021, respectively.

## Note 9 — Earnings Per Share

Earnings per share (“EPS”) is calculated on both a basic and a diluted basis. Basic EPS excludes dilution and is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from the issuance of common stock that then shared in earnings, excluding common shares in treasury. For diluted EPS, the weighted-average number of common shares includes the impact of unvested performance-based restricted stock under the treasury method.

Unvested restricted stock containing rights to non-forfeitable dividends are considered participating securities prior to vesting and have been included in the earnings allocation in computing basic and diluted EPS under the two-class method.

The following table is a reconciliation of the components used to derive basic and diluted EPS for the periods indicated:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2022	2021	2022	2021
	<i>(dollars in thousands, except per share amounts)</i>			
<b>Basic EPS</b>				
Net income	\$ 27,169	\$ 26,565	\$ 72,915	\$ 65,346
Less: income allocated to unvested restricted stock	163	138	408	948
Income allocated to common shares	\$ 27,006	\$ 26,427	\$ 72,507	\$ 64,398
Weighted-average shares for basic EPS	30,314,439	30,474,391	30,289,068	30,222,978
<b>Basic EPS <sup>(1)</sup></b>	<b>\$ 0.89</b>	<b>\$ 0.87</b>	<b>\$ 2.39</b>	<b>\$ 2.13</b>
Effect of dilutive stock options and unvested performance stock units	82,323	77,805	80,470	75,575
<b>Diluted EPS</b>				
Income allocated to common shares	\$ 27,006	\$ 26,427	\$ 72,507	\$ 64,398
Weighted-average shares for diluted EPS	30,396,762	30,552,196	30,369,538	30,298,553
<b>Diluted EPS <sup>(1)</sup></b>	<b>\$ 0.89</b>	<b>\$ 0.86</b>	<b>\$ 2.39</b>	<b>\$ 2.13</b>

<sup>(1)</sup> Per share amounts may not be able to be recalculated using net income and weighted-average shares presented above due to rounding.

There were no anti-dilutive stock options outstanding for the three months ended September 30, 2022 or 2021.

During the nine months ended September 30, 2022, the Company issued 38,036 performance stock units to executive officers from the 2021 Equity Compensation plan fair valued at \$955,000 on the grant date of March 23, 2022. During the nine months ended September 30, 2021, the Company issued 42,626 performance stock units to executive officers from the 2013 Equity Compensation Plan fair valued at \$784,000 on the grant date of March 24, 2021. These units have a three-year cliff vesting period and include dividend equivalent rights. Total performance stock units outstanding as of September 30, 2022 were 104,599 with an aggregate grant fair value of \$2.0 million. As of September 30, 2022 and 2021, there were 104,599 and 66,563 performance stock units outstanding, respectively. In accordance with the treasury method, unvested performance stock units were included in the weighted average number of common shares for the diluted EPS calculation in the table above.

## Note 10 — Regulatory Matters

Federal bank regulatory agencies require bank holding companies and banks to maintain a minimum ratio of qualifying total capital to risk-weighted assets of 8.0 percent and a minimum ratio of Tier 1 capital to risk-weighted assets of 6.0 percent. In addition to the risk-based guidelines, federal bank regulatory agencies require bank holding companies and banks to maintain a minimum ratio of Tier 1 capital to average assets, referred to as the leverage ratio, of 4.0 percent.

In order for banks to be considered “well capitalized,” federal bank regulatory agencies require a minimum ratio of qualifying total capital to risk-weighted assets of 10.0 percent and a minimum ratio of Tier 1 capital to risk-weighted assets of 8.0 percent. In addition to the risk-based guidelines, federal bank regulatory agencies require depository institutions to maintain a minimum ratio of Tier 1 capital to average assets, referred to as the leverage ratio, of 5.0 percent.

At September 30, 2022, the Bank’s capital ratios exceeded the minimum requirements for the Bank to be considered “well capitalized” and the Company exceeded all of its applicable minimum regulatory capital ratio requirements.

A capital conservation buffer of 2.5 percent must be met to avoid limitations on the ability of the Bank and the Company to pay dividends, repurchase shares or pay discretionary bonuses. The Bank’s capital conservation buffer was 5.76 percent and 6.70 percent and the Company’s capital conservation buffer was 5.55 percent and 5.93 percent as of September 30, 2022 and December 31, 2021, respectively.

In March 2020, federal banking agencies announced an interim final rule to delay the impact on regulatory capital arising from the implementation of CECL. The interim final rule maintains the three-year transition option in the previous rule and provides banks the option to delay for two years an estimate of CECL’s effect on regulatory capital, relative to the incurred loss methodology’s effect on regulatory capital, followed by a three-year transition period (five-year transition option). The Company and the Bank adopted the capital transition relief over the permissible five-year period.

The capital ratios of Hanmi Financial and the Bank as of September 30, 2022 and December 31, 2021 were as follows:

	Actual		Minimum Regulatory Requirement		Minimum to Be Categorized as “Well Capitalized”	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<i>(dollars in thousands)</i>						
<b>September 30, 2022</b>						
Total capital (to risk-weighted assets):						
Hanmi Financial	\$ 879,761	14.38%	\$ 489,404	8.00%	N/A	N/A
Hanmi Bank	\$ 840,236	13.76%	\$ 488,565	8.00%	\$ 610,706	10.00%
Tier 1 capital (to risk-weighted assets):						
Hanmi Financial	\$ 706,670	11.55%	\$ 367,053	6.00%	N/A	N/A
Hanmi Bank	\$ 777,145	12.73%	\$ 366,424	6.00%	\$ 488,565	8.00%
Common equity Tier 1 capital (to risk-weighted assets)						
Hanmi Financial	\$ 685,531	11.21%	\$ 275,290	4.50%	N/A	N/A
Hanmi Bank	\$ 777,145	12.73%	\$ 274,818	4.50%	\$ 396,959	6.50%
Tier 1 capital (to average assets):						
Hanmi Financial	\$ 706,670	9.99%	\$ 283,039	4.00%	N/A	N/A
Hanmi Bank	\$ 777,145	11.02%	\$ 282,187	4.00%	\$ 352,734	5.00%
<b>December 31, 2021</b>						
Total capital (to risk-weighted assets):						
Hanmi Financial	\$ 912,527	16.57%	\$ 440,639	8.00%	N/A	N/A
Hanmi Bank	\$ 809,279	14.70%	\$ 440,493	8.00%	\$ 550,616	10.00%
Tier 1 capital (to risk-weighted assets):						
Hanmi Financial	\$ 657,250	11.93%	\$ 330,479	6.00%	N/A	N/A
Hanmi Bank	\$ 748,177	13.59%	\$ 330,369	6.00%	\$ 440,493	8.00%
Common equity Tier 1 capital (to risk-weighted assets)						
Hanmi Financial	\$ 636,419	11.55%	\$ 247,859	4.50%	N/A	N/A
Hanmi Bank	\$ 748,177	13.59%	\$ 247,777	4.50%	\$ 357,900	6.50%
Tier 1 capital (to average assets):						
Hanmi Financial	\$ 657,250	9.63%	\$ 273,133	4.00%	N/A	N/A
Hanmi Bank	\$ 748,177	10.96%	\$ 273,101	4.00%	\$ 341,376	5.00%

## Note 11 — Fair Value Measurements

### Fair Value Measurements

ASC 820, *Fair Value Measurements and Disclosures*, defines fair value, establishes a framework for measuring fair value including a three-level valuation hierarchy, and expands disclosures about fair value measurements. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The three-level fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that may be used to measure fair value are defined as follows:

- Level 1 - Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2 - Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.
- Level 3 - Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Fair value is used on a recurring basis for certain assets and liabilities in which fair value is the primary basis of accounting. Additionally, fair value is used on a non-recurring basis to evaluate assets or liabilities for impairment or for disclosure purposes.

We record securities available for sale at fair value on a recurring basis. Certain other assets, such as loans held for sale, impaired loans, OREO, and core deposit intangible, are recorded at fair value on a non-recurring basis. Non-recurring fair value measurements typically involve assets that are periodically evaluated for impairment and for which any impairment is recorded in the period in which the re-measurement is performed.

The following methods and assumptions were used to estimate the fair value of each class of financial instrument below:

Securities available for sale - The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges. If quoted prices are not available, fair values are measured using matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities, or other model-based valuation techniques requiring observable inputs other than quoted prices such as yield curve, prepayment speeds, and default rates. Level 1 securities include U.S. Treasury securities that are traded on an active exchange or by dealers or brokers in active over-the-counter markets. The fair value of these securities is determined by quoted prices on an active exchange or over-the-counter market. Level 2 securities primarily include U.S. government agency and sponsored agency mortgage-backed securities, collateralized mortgage obligations and debt securities as well as municipal bonds in markets that are active. In determining the fair value of the securities categorized as Level 2, we obtain reports from nationally recognized broker-dealers detailing the fair value of each investment security held as of each reporting date. The broker-dealers use prices obtained from nationally recognized pricing services to value our fixed income securities. The fair value of the municipal securities is determined based on pricing data provided by nationally recognized pricing services. We review the prices obtained for reasonableness based on our understanding of the marketplace, and also consider any credit issues related to the bonds. As we have not made any adjustments to the market quotes provided to us and as they are based on observable market data, they have been categorized as Level 2 within the fair value hierarchy. Level 3 securities are instruments that are not traded in the market. As such, no observable market data for the instrument is available, which necessitates the use of significant unobservable inputs.

Derivatives – The fair values of derivatives are based on valuation models using observable market data as of the measurement date (Level 2). Our derivatives are traded in an over-the-counter market where quoted market prices are not always available. Therefore, the fair values of derivatives are determined using quantitative models that utilize multiple market inputs. The inputs will vary based on the type of derivative, but could include interest rates, prices and indices to generate continuous yield or pricing curves, prepayment rates, and volatility factors to value the position. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third-party pricing services.

Loans held for sale - Loans held for sale includes the guaranteed portion of SBA 7(a) loans carried at the lower of cost or fair value. Management obtains quotes, bids or pricing indication sheets on all or part of the loans directly from the purchasing financial institutions. Premiums received or to be received on the quotes, bids or pricing indication sheets are indicative of the fact that cost is lower than fair value. At September 30, 2022 and December 31, 2021, the entire balance of loans held for sale was recorded at its cost. We record loans held for sale on a nonrecurring basis with Level 2 inputs.

Nonperforming loans – Nonaccrual loans receivable and loans 90-days past due and still accruing interest are considered nonperforming for reporting purposes and are measured and recorded at fair value on a non-recurring basis. All nonperforming loans with a carrying balance over \$250,000 are individually evaluated for the amount of impairment, if any. Nonperforming loans with a carrying balance of \$250,000 or less are evaluated collectively. However, from time to time, nonrecurring fair value adjustments to collateral dependent nonperforming loans are recorded based on either the current appraised value of the collateral, a Level 2 measurement, or management’s judgment and estimation of value reported on older appraisals that are then adjusted based on recent market trends, a Level 3 measurement.

OREO - Fair value of OREO is based primarily on third party appraisals, less costs to sell and result in a Level 3 classification of the inputs for determining fair value. Appraisals are required annually and may be updated more frequently as circumstances require and the fair value adjustments are made to OREO based on the updated appraised value of the property.

Servicing assets - On a quarterly basis, the Company utilizes a third party service to evaluate servicing assets related to loans sold to unaffiliated parties with servicing retained. Servicing assets are assessed for impairment or increased obligation based on fair value at each reporting date.

Other repossessed assets – Fair value of equipment from equipment financing agreements contracts is based primarily on a third party valuation service, less costs to sell and result in a Level 3 classification of the inputs for determining fair value. Valuations are required at the time the asset is repossessed and may be subsequently updated periodically due to the Company’s short-term possession of the asset prior to sale or as circumstances require and the fair value adjustments are made to the asset based on its value prior to sale.

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

As of September 30, 2022 and December 31, 2021, assets and liabilities measured at fair value on a recurring basis are as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
	<u>Quoted Prices in Active Markets for Identical Assets</u>	<u>Significant Observable Inputs with No Active Market with Identical Characteristics</u>	<u>Significant Unobservable Inputs</u>	<u>Total Fair Value</u>
	<i>(in thousands)</i>			
<b>September 30, 2022</b>				
<b>Assets:</b>				
Securities available for sale:				
U.S. Treasury securities	\$ 33,160	\$ —	\$ —	\$ 33,160
U.S. government agency and sponsored agency obligations:				
Mortgage-backed securities	—	522,370	—	522,370
Collateralized mortgage obligations	—	86,406	—	86,406
Debt securities	—	127,634	—	127,634
Total U.S. government agency and sponsored agency obligations	—	736,410	—	736,410
Municipal bonds-tax exempt	—	60,581	—	60,581
<b>Total securities available for sale</b>	<b>\$ 33,160</b>	<b>\$ 796,991</b>	<b>\$ —</b>	<b>\$ 830,151</b>
Derivative financial instruments	\$ —	\$ 7,891	\$ —	\$ 7,891
<b>Liabilities:</b>				
Derivative financial instruments	\$ —	\$ 7,724	\$ —	\$ 7,724
<b>December 31, 2021</b>				
<b>Assets:</b>				
Securities available for sale:				
U.S. Treasury securities	\$ 15,397	\$ —	\$ —	\$ 15,397
U.S. government agency and sponsored agency obligations:				
Mortgage-backed securities	—	607,505	—	607,505
Collateralized mortgage obligations	—	93,604	—	93,604
Debt securities	—	115,896	—	115,896
Total U.S. government agency and sponsored agency obligations	—	817,005	—	817,005
Municipal bonds-tax exempt	—	78,388	—	78,388
<b>Total securities available for sale</b>	<b>\$ 15,397</b>	<b>\$ 895,393</b>	<b>\$ —</b>	<b>\$ 910,790</b>
Derivative financial instruments	\$ —	\$ 1,379	\$ —	\$ 1,379
<b>Liabilities:</b>				
Derivative financial instruments	\$ —	\$ 1,360	\$ —	\$ 1,360

## Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis

As of September 30, 2022 and December 31, 2021, assets and liabilities measured at fair value on a non-recurring basis are as follows:

	Total	Level 1 Quoted Prices in Active Markets for Identical Assets	Level 2 Significant Observable Inputs With No Active Market With Identical Characteristics	Level 3 Significant Unobservable Inputs
<i>(in thousands)</i>				
<b>September 30, 2022</b>				
<b>Assets:</b>				
Collateral dependent loans <sup>(1)</sup>	\$ 5,051	\$ —	\$ —	\$ 5,051
Other real estate owned	792	—	—	792
Repossessed personal property	224	—	—	224
<b>December 31, 2021</b>				
<b>Assets:</b>				
Collateral dependent loans <sup>(2)</sup>	\$ 3,398	\$ —	\$ —	\$ 3,398
Other real estate owned	675	—	—	675
Repossessed personal property	8	—	—	8

<sup>(1)</sup> Consisted of real estate loans of \$5.1 million.

<sup>(2)</sup> Consisted of real estate loans of \$3.4 million.

The following table represents quantitative information about Level 3 fair value assumptions for assets measured at fair value on a non-recurring basis at September 30, 2022 and December 31, 2021:

	<u>Fair Value</u>	<u>Valuation Techniques</u>	<u>Unobservable Input(s)</u>	<u>Range (Weighted Average)</u>
	<i>(in thousands)</i>			
<b>September 30, 2022</b>				
<b>Collateral dependent loans:</b>				
Real estate loans:				
Commercial property				
Retail	\$ 3,531	Market approach	Market data comparison	5% to 25% / 16% <sup>(1)</sup>
Other	608	Market approach	Market data comparison	(35)% to 20% / (11)% <sup>(1)</sup>
Residential	912	Market approach	Market data comparison	(19)% to 10% / 2% <sup>(1)</sup>
Total real estate loans	<u>5,051</u>			
<b>Total</b>	<b><u>\$ 5,051</u></b>			
Other real estate owned	\$ 792	Market approach	Market data comparison	(20)% to 20% / (3)%
Repossessed personal property	224	Market approach	Market data comparison	(2)
<b>December 31, 2021</b>				
<b>Collateral dependent loans:</b>				
Real estate loans:				
Commercial property				
Retail	\$ 1,917	Market approach	Market data comparison	(28)% to 23% / (6)% <sup>(1)</sup>
Other	499	Market approach	Market data comparison	(20)% to 20% / 0% <sup>(1)</sup>
Residential	982	Market approach	Market data comparison	(19)% to 8% / 3% <sup>(1)</sup>
Total real estate loans	<u>3,398</u>			
<b>Total</b>	<b><u>\$ 3,398</u></b>			
Other real estate owned	\$ 675	Market approach	Market data comparison	(20)% to (5)% / (12)%
Repossessed personal property	8	Market approach	Market data comparison	(2)

<sup>(1)</sup> Appraisal reports utilize a combination of valuation techniques including a market approach, where prices and other relevant information generated by market transactions involving similar or comparable properties are used to determine the appraised value. Appraisals may include an 'as is' and 'upon completion' valuation scenarios. Adjustments are routinely made in the appraisal process by third-party appraisers to adjust for differences between the comparable sales and income data. Adjustments also result from the consideration of relevant economic and demographic factors with the potential to affect property values. Also, prospective values are based on the market conditions which exist at the date of inspection combined with informed forecasts based on current trends in supply and demand for the property types under appraisal. Positive adjustments disclosed in this table represent increases to the sales comparison and negative adjustment represent decreases.

<sup>(2)</sup> The equipment is usually too low in value to use a professional appraisal service. The values are determined internally using a combination of auction values, vendor recommendations and sales comparisons depending on the equipment type. Some highly commoditized equipment, such as commercial trucks have services that provide industry values.

ASC 825, *Financial Instruments*, requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured on a recurring basis or non-recurring basis are discussed above.

The estimated fair value of financial instruments has been determined by using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret market data in order to develop estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that we could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

**Recognition and Measurement of Financial Assets and Financial Liabilities (Topic 825)**, among other provisions, requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes. Other than certain financial instruments for which we had concluded that the carrying amounts approximate fair value, the fair value estimates shown below were based on an exit price notion as of September 30, 2022, as required by ASU 2016-01. The financial instruments for which we had concluded that the carrying amounts approximate fair value include, cash and due from banks, accrued interest receivable and payable, and noninterest-bearing deposits. The fair values of off-balance sheet items were based upon the difference between the current value of similar loans and the price at which the Bank has committed to make the loans.

The estimated fair values of financial instruments were as follows:

	<b>September 30, 2022</b>			
	<b>Carrying Amount</b>	<b>Fair Value</b>		
		<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
		<i>(in thousands)</i>		
<b>Financial assets:</b>				
Cash and due from banks	\$ 275,159	\$ 275,159	\$ —	\$ —
Securities available for sale	830,151	33,160	796,991	—
Loans held for sale	10,044	—	10,562	—
Loans receivable, net of allowance for credit losses	5,729,407	—	—	5,640,118
Accrued interest receivable	15,356	15,356	—	—
<b>Financial liabilities:</b>				
Noninterest-bearing deposits	2,771,498	—	2,771,498	—
Interest-bearing deposits	3,429,878	—	—	3,433,676
Borrowings and subordinated debentures	229,261	—	95,861	122,747
Accrued interest payable	2,180	2,180	—	—

	<b>December 31, 2021</b>			
	<b>Carrying Amount</b>	<b>Fair Value</b>		
		<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
		<i>(in thousands)</i>		
<b>Financial assets:</b>				
Cash and due from banks	\$ 608,965	\$ 608,965	\$ —	\$ —
Securities available for sale	910,790	15,397	895,393	—
Loans held for sale	13,342	—	14,723	—
Loans receivable, net of allowance for credit losses	5,078,984	—	—	5,072,282
Accrued interest receivable	11,976	11,976	—	—
<b>Financial liabilities:</b>				
Noninterest-bearing deposits	2,574,517	—	2,574,517	—
Interest-bearing deposits	3,211,752	—	—	3,211,708
Borrowings and subordinated debentures	352,506	—	137,198	213,179
Accrued interest payable	1,161	1,161	—	—

#### **Note 12 — Off-Balance Sheet Commitments**

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk similar to the risk involved with on-balance sheet items.

The Bank's exposure to losses in the event of non-performance by the other party to commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for extending loan facilities to customers. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, was based on management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, premises and equipment, and income-producing or borrower-occupied properties.

The following table shows the distribution of total loan commitments as of the dates indicated:

	<u>September 30, 2022</u>	<u>December 31, 2021</u>
	<i>(in thousands)</i>	
Unused commitments to extend credit	\$ 746,354	\$ 626,474
Standby letters of credit	63,597	49,287
Commercial letters of credit	19,511	39,261
<b>Total commitments</b>	<b><u>\$ 829,462</u></b>	<b><u>\$ 715,022</u></b>

The allowance for credit losses related to off-balance sheet items was maintained at a level believed to be sufficient to absorb current expected lifetime losses related to these unfunded credit facilities. The determination of the allowance adequacy was based on periodic evaluations of the unfunded credit facilities including an assessment of the probability of commitment usage, credit risk factors for loans outstanding to these same customers, and the terms and expiration dates of the unfunded credit facilities.

Activity in the allowance for credit losses related to off-balance sheet items was as follows for the periods indicated:

	<u>Three Months Ended September 30,</u>		<u>Nine Months Ended September 30,</u>	
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
	<i>(in thousands)</i>			
<b>Balance at beginning of period</b>	\$ 2,313	\$ 3,643	\$ 2,586	\$ 2,792
Provision expense (recovery) for credit losses	936	1,208	663	2,059
<b>Balance at end of period</b>	<b><u>\$ 3,249</u></b>	<b><u>\$ 4,851</u></b>	<b><u>\$ 3,249</u></b>	<b><u>\$ 4,851</u></b>

### Note 13 — Leases

The Company enters into leases in the normal course of business primarily for bank branch offices, back-office operations locations, business development offices, information technology data centers and information technology equipment. The Company's leases have remaining terms ranging from one to thirteen years, some of which include renewal or termination options to extend the lease for up to five years.

The Company includes lease extension and termination options in the lease term if, after considering relevant economic factors, it is reasonably certain the Company will exercise the option. In addition, the Company has elected to account for any non-lease components in its real estate leases as part of the associated lease component. The Company has also elected not to recognize leases with original lease terms of 12 months or less (short-term leases) on the Company's balance sheet.

Leases are classified as operating or finance leases at the lease commencement date. Lease expense for operating leases and short-term leases is recognized on a straight-line basis over the term of the lease. Right-of-use assets represent our right to use an underlying asset for the lease term and lease liabilities represent our obligation to make lease payments arising from the lease. Right-of-use assets and lease liabilities are recognized at the lease commencement date based on the estimated present value of the lease payments over the lease term.

As of September 30, 2022, the outstanding balances for our right-of-use asset and lease liability were \$42.0 million and \$45.8 million, respectively. The outstanding balances of the right-of-use asset and lease liability were \$46.3 million and \$49.7 million, respectively, as of December 31, 2021.

In determining the discount rates, since most of our leases do not provide an implicit rate, we used our incremental borrowing rate provided by the FHLB of San Francisco based on the information available at the commencement date to calculate the present value of lease payments.

At September 30, 2022, future minimum rental commitments under these non-cancelable operating leases, with initial or remaining terms of one year or more, were as follows:

	<b>Amount</b>
	<i>(in thousands)</i>
2022	\$ 8,076
2023	7,465
2024	7,061
2025	5,881
2026	5,181
Thereafter	16,305
Remaining lease commitments	49,969
Interest	(4,194)
Present value of lease liability	<u>\$ 45,775</u>

Weighted average remaining lease terms for the Company's operating leases were 7.25 years and 7.85 years as of September 30, 2022 and December 31, 2021, respectively. Weighted average discount rates used for the Company's operating leases were 2.38 percent as of September 30, 2022 and December 31, 2021. Net lease expense recognized for each of the three months and nine months ended September 30, 2022 and 2021 was \$2.1 million and \$6.2 million, respectively. This included operating lease costs of \$2.0 million for each of the three months ended September 30, 2022 and 2021, respectively. For the nine months ended September 30, 2022 and 2021, operating lease costs were \$5.9 million and \$6.1 million, respectively. Sublease income for operating leases was immaterial for the three and nine months ended September 30, 2022 and 2021.

Cash paid and included in cash flows from operating activities for amounts used in the measurement of the lease liability of the Company's operating leases was \$1.9 million for each of the three months ended September 30, 2022 and 2021, and \$5.9 million and \$6.0 million for the nine months ended September 30, 2022 and 2021, respectively.

#### **Note 14 — Liquidity**

##### **Hanmi Financial**

As of September 30, 2022, Hanmi Financial had \$14.9 million in cash on deposit with its bank subsidiary and \$11.8 million of U.S. Treasury securities at fair value. As of December 31, 2021, the Company had \$94.9 million in cash on deposit with its bank subsidiary. Management believes that Hanmi Financial, on a stand-alone basis, had adequate liquid assets to meet its current debt obligations.

##### **Hanmi Bank**

The principal objective of our liquidity management program is to maintain the Bank's ability to meet the day-to-day cash flow requirements of our customers who wish either to withdraw funds or to draw upon credit facilities to meet their cash needs. Management believes that the Bank, on a stand-alone basis, has adequate liquid assets to meet its current obligations. The Bank's primary funding source will continue to be deposits originating from its branch platform. The Bank's wholesale funds historically consisted of FHLB advances and brokered deposits. As of September 30, 2022 and December 31, 2021, the Bank had \$100.0 million and \$137.5 million, respectively, of FHLB advances, and \$93.3 million and \$141.8 million, respectively, of brokered deposits.

We monitor the sources and uses of funds on a regular basis to maintain an acceptable liquidity position. The Bank's primary source of borrowings is the FHLB, from which the Bank is eligible to borrow up to 30.0 percent of its assets. As of September 30, 2022 and December 31, 2021, the total borrowing capacity available, based on pledged collateral was \$1.61 billion and \$1.84 billion, respectively. The remaining available borrowing capacity was \$1.39 billion and \$1.61 billion as of September 30, 2022 and December 31, 2021, respectively.

The amount that the FHLB is willing to advance differs based on the quality and character of qualifying collateral pledged by the Bank, and the FHLB may adjust the advance rates for qualifying collateral upwards or downwards from time to time. To the extent deposit renewals and deposit growth are not sufficient to fund maturing and withdrawable deposits, repay maturing borrowings, fund existing and future loans, equipment financing agreements and securities, and otherwise fund working capital needs and capital expenditures, the Bank may utilize the remaining borrowing capacity from its FHLB borrowing arrangement.

As a means of augmenting its liquidity, the Bank had an available borrowing source of \$23.0 million from the Federal Reserve Discount Window, to which the Bank pledged securities with a carrying value of \$28.6 million, with no borrowings as of September 30, 2022. The Bank also maintains a line of credit for repurchase agreements up to \$100.0 million. The Bank also had three unsecured federal funds lines of credit totaling \$115.0 million with no outstanding balances as of September 30, 2022.

#### Note 15 — Derivatives and Hedging Activities

The Company's derivative financial instruments consist entirely of interest rate swap agreements between the Company and its customers and other third party counterparties. The Company enters into "back-to-back swap" arrangements whereby the Company executes interest rate swap agreements with its customers and acquires an offsetting swap position from a third party counterparty. These derivative financial statements are accounted for at fair value, with changes in fair value recognized in the Company's Consolidated Statements of Income.

The table below presents the fair value of the Company's derivative financial instruments as well as their location on the Balance Sheet as of September 30, 2022 and December 31, 2021.

As of September 30, 2022	Derivative Assets			Derivative Liabilities		
	Notional Amount	Balance Sheet Location	Fair Value	Notional Amount	Balance Sheet Location	Fair Value
			<i>(in thousands)</i>			
<b>Derivatives not designated as hedging instruments</b>						
Interest rate products	\$ 61,589	Other Assets	\$ 7,891	\$ 61,589	Other Liabilities	\$ 7,724
<b>Total derivatives not designated as hedging instruments</b>			<b>\$ 7,891</b>			<b>\$ 7,724</b>
<b>As of December 31, 2021</b>						
			<i>(in thousands)</i>			
<b>Derivatives not designated as hedging instruments</b>						
Interest rate products	\$ 61,968	Other Assets	\$ 1,379	\$ 61,968	Other Liabilities	\$ 1,360
<b>Total derivatives not designated as hedging instruments</b>			<b>\$ 1,379</b>			<b>\$ 1,360</b>

The table below presents the effect of the Company's derivative financial instruments that are not designated as hedging instruments on the Income Statement for the three and nine months ended September 30, 2022 and 2021.

Derivatives Not Designated as Hedging Instruments under Subtopic 815-20	Location of Gain or (Loss) Recognized in Income on Derivative	Amount of Gain or (Loss) Recognized in Income on Derivative			
		Three Months Ended September 30,		Nine Months Ended September 30,	
		2022	2021	2022	2021
		<i>(in thousands)</i>			
Interest rate products	Other income	\$ 35	\$ 7	\$ 148	\$ 92
Total		<b>\$ 35</b>	<b>\$ 7</b>	<b>\$ 148</b>	<b>\$ 92</b>

The Company did not recognize any fee income from its derivative financial instruments for the three and nine months ended September 30, 2022 or 2021.



The Company has agreements with each of its derivative counterparties that contain a provision stating if the Company either defaults or is capable of being declared in default on any of its indebtedness, then the Company could also be declared in default on its derivative obligations. In addition, these agreements may also require the Company to post additional collateral should it fail to maintain its status as a well- or adequately- capitalized institution.

As of September 30, 2022 and December 31, 2021, the fair value of derivatives in a net asset position for counterparty transactions, which includes accrued interest but excludes any adjustment for nonperformance risk, related to these agreements was \$7.9 million and \$1.4 million, respectively. As of September 30, 2022, the Company had not posted any collateral with its counterparties related to these agreements and is adequately collateralized since its net asset position was \$167,000 (\$7.9 million of fair value of assets less \$7.7 million of fair value of liabilities) as of September 30, 2022. As of December 31, 2021, the Company had posted no collateral related to these agreements and was adequately collateralized since its net asset position was \$19,000 (\$1.4 million of fair value of assets less \$1.4 million of fair value of liabilities).

**Note 16 — Subsequent Events**

As of the date of issuance of these financial statements, no subsequent events were identified.

## **Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

The following is management’s discussion and analysis of our results of operations and financial condition as of and for the three and nine months ended September 30, 2022. This analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2021 (the “2021 Annual Report on Form 10-K”) and with the unaudited consolidated financial statements and notes thereto set forth in this Quarterly Report on Form 10-Q for the period ended September 30, 2022 (this “Report”).

### **Forward-Looking Statements**

Some of the statements contained in this Report are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). All statements in this Report other than statements of historical fact are “forward-looking statements” for purposes of federal and state securities laws, including, but not limited to, statements about anticipated future operating and financial performance, financial position and liquidity, business strategies, regulatory and competitive outlook, investment and expenditure plans, capital and financing needs and availability, plans and objectives of management for future operations, developments regarding our capital and strategic plans and other similar forecasts and statements of expectation and statements of assumptions underlying any of the foregoing. In some cases, you can identify forward-looking statements by terminology such as “may,” “will,” “should,” “could,” “expects,” “plans,” “intends,” “anticipates,” “believes,” “estimates,” “predicts,” “potential,” or “continue,” or the negative of such terms and other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forward-looking statements. These factors include the following: failure to maintain adequate levels of capital and liquidity to support our operations; the effect of potential future supervisory action against us or Hanmi Bank; the effect of our rating under the Community Reinvestment Act and our ability to address any issues raised in our regulatory exams; general economic and business conditions internationally, nationally and in those areas in which we operate; volatility and deterioration in the credit and equity markets; changes in consumer spending, borrowing and savings habits; availability of capital from private and government sources; demographic changes; competition for loans and deposits and failure to attract or retain loans and deposits; fluctuations in interest rates and a decline in the level of our interest rate spread; inflation; risks of natural disasters; the current or anticipated impact of military conflict, terrorism or other geopolitical events; a failure in or breach of our operational or security systems or infrastructure, including cyber-attacks; the failure to maintain current technologies; the inability to successfully implement future information technology enhancements; difficult business and economic conditions that can adversely affect our industry and business, including competition, fraudulent activity and negative publicity; risks associated with Small Business Administration loans; failure to attract or retain key employees; our ability to access cost-effective funding; fluctuations in real estate values; changes in accounting policies and practices; the continuing impact of the COVID-19 pandemic on our business and results of operation; changes in governmental regulation, including, but not limited to, any increase in Federal Deposit Insurance Corporation insurance premiums; the ability of Hanmi Bank to make distributions to Hanmi Financial Corporation, which is restricted by certain factors, including Hanmi Bank’s retained earnings, net income, prior distributions made, and certain other financial tests; the ability to identify a suitable strategic partner or to consummate a strategic transaction; the adequacy of our allowance for credit losses; our credit quality and the effect of credit quality on our credit losses expense and allowance for credit losses; changes in the financial performance and/or condition of our borrowers and the ability of our borrowers to perform under the terms of their loans and other terms of credit agreements; our ability to control expenses; changes in securities markets; and risks as it relates to cyber security against our information technology infrastructure and those of our third party providers and vendors.

For additional information concerning risks we face, see “Part II, Item 1A. Risk Factors” in this Report and “Item 1A. Risk Factors” in Part I of the 2021 Annual Report on Form 10-K. We undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made, except as required by law.

### **Critical Accounting Policies**

We have established various accounting policies that govern the application of GAAP in the preparation of our financial statements. Our significant accounting policies are described in the Notes to the consolidated financial statements in our 2021 Annual Report on Form 10-K. We had no significant changes in our accounting policies since the filing of our 2021 Annual Report on Form 10-K.

Certain accounting policies require us to make significant estimates and assumptions that have a material impact on the carrying value of certain assets and liabilities, and we consider these critical accounting policies. For a description of these critical

accounting policies, see “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies” in our 2021 Annual Report on Form 10-K. Actual results could differ significantly from these estimates and assumptions, which could have a material impact on the carrying value of assets and liabilities at the balance sheet dates and our results of operations for the reporting periods. Management has discussed the development and selection of these critical accounting policies with the Audit Committee of the Company’s Board of Directors.

## **Executive Overview**

Net income was \$27.2 million, or \$0.89 per diluted share, for the three months ended September 30, 2022 compared with \$26.6 million, or \$0.86 per diluted share, for the same period a year ago. The increase in net income was primarily driven by an increase in net interest income of \$13.1 million, offset by a \$3.6 million decrease in noninterest income due to lower gain on SBA loan sales and an increase in credit loss expense of \$7.8 million. The comparative increase in credit loss expense during the third quarter of 2022 was due to a \$7.2 million recovery of credit loss expense in the third quarter of 2021.

For the nine months ended September 30, 2022, net income was \$72.9 million, or \$2.39 per diluted share, compared with \$65.3 million, or \$2.13 per diluted share, for the same period a year ago. The increase in net income for the nine months ended September 30, 2022 reflected an increase in net interest income of \$27.5 million, offset by increases of \$9.2 million in credit loss expense, \$3.6 million in other noninterest expense and \$4.5 million in noninterest income.

Other financial highlights include the following:

- Cash and due from banks decreased \$333.8 million to \$275.2 million as of September 30, 2022 from \$609.0 million at December 31, 2021, primarily as excess liquidity was used to fund strong loan production and the redemption of subordinated debentures.
- Securities decreased \$80.6 million to \$830.2 million at September 30, 2022 from \$910.8 million at December 31, 2021, attributable to the impact of unrealized losses from rising interest rates.
- Loans receivable, before the allowance for credit losses, were \$5.80 billion at September 30, 2022 compared with \$5.15 billion at December 31, 2021.
- Deposits were \$6.20 billion at September 30, 2022 compared with \$5.79 billion at December 31, 2021.
- Subordinated debentures and borrowings decreased \$123.2 million to \$229.3 million at September 30, 2022 from \$352.5 million at December 31, 2021, primarily due to the \$100.0 million redemption of the 2027 Notes.

## **Results of Operations**

### **Net Interest Income**

Our primary source of revenue is net interest income, which is the difference between interest derived from earning assets, and interest paid on liabilities obtained to fund those assets. Our net interest income is affected by changes in the level and mix of interest-earning assets and interest-bearing liabilities, referred to as volume changes. Net interest income is also affected by changes in the yields earned on assets and rates paid on liabilities, referred to as rate changes. Interest rates charged on loans receivable are affected principally by changes to interest rates, the demand for loans receivable, the supply of money available for lending purposes, and other competitive factors. Those factors are, in turn, affected by general economic conditions and other factors beyond our control, such as federal economic policies, the general supply of money in the economy, legislative tax policies, governmental budgetary matters, and the actions of the Federal Reserve.

The following table shows the average balance of assets, liabilities and stockholders' equity; the amount of interest income, on a tax-equivalent basis, and interest expense; the average yield or rate for each category of interest-earning assets and interest-bearing liabilities; and the net interest spread and the net interest margin for the periods indicated. All average balances are daily average balances.

	<b>Three Months Ended</b>					
	<b>September 30, 2022</b>			<b>September 30, 2021</b>		
	<b>Average Balance</b>	<b>Interest Income / Expense</b>	<b>Average Yield / Rate</b>	<b>Average Balance</b>	<b>Interest Income / Expense</b>	<b>Average Yield / Rate</b>
<b>Assets</b>	<i>(dollars in thousands)</i>					
Interest-earning assets:						
Loans receivable <sup>(1)</sup>	\$ 5,696,587	\$ 66,976	4.67%	\$ 4,684,570	\$ 52,961	4.49%
Securities <sup>(2)</sup>	956,989	3,272	1.40%	878,866	1,865	0.87%
FHLB stock	16,385	245	5.93%	16,385	245	5.93%
Interest-bearing deposits in other banks	181,401	957	2.09%	872,783	329	0.15%
Total interest-earning assets	<u>6,851,362</u>	<u>71,450</u>	4.15%	<u>6,452,604</u>	<u>55,400</u>	3.41%
Noninterest-earning assets:						
Cash and due from banks	66,865			64,454		
Allowance for credit losses	(73,338)			(83,252)		
Other assets	250,500			223,261		
<b>Total assets</b>	<b><u>\$ 7,095,389</u></b>			<b><u>\$ 6,657,067</u></b>		
<b>Liabilities and Stockholders' Equity</b>						
Interest-bearing liabilities:						
Deposits:						
Demand: interest-bearing	\$ 121,269	\$ 32	0.10%	\$ 115,233	\$ 15	0.05%
Money market and savings	2,079,490	3,807	0.73%	2,033,876	1,207	0.24%
Time deposits	1,120,149	2,728	0.97%	1,061,359	1,244	0.46%
Total interest-bearing deposits	<u>3,320,908</u>	<u>6,567</u>	0.78%	<u>3,210,468</u>	<u>2,466</u>	0.30%
Borrowings	123,370	387	1.24%	143,750	409	1.13%
Subordinated debentures	129,176	1,410	4.37%	163,340	2,545	6.23%
Total interest-bearing liabilities	<u>3,573,454</u>	<u>8,364</u>	0.93%	<u>3,517,558</u>	<u>5,420</u>	0.61%
Noninterest-bearing liabilities and equity:						
Demand deposits: noninterest-bearing	2,717,810			2,444,759		
Other liabilities	112,336			79,348		
Stockholders' equity	691,789			615,402		
<b>Total liabilities and stockholders' equity</b>	<b><u>\$ 7,095,389</u></b>			<b><u>\$ 6,657,067</u></b>		
<b>Net interest income</b>		<b><u>\$ 63,086</u></b>			<b><u>\$ 49,980</u></b>	
<b>Cost of deposits <sup>(3)</sup></b>			<b><u>0.43%</u></b>			<b><u>0.17%</u></b>
<b>Net interest spread (taxable equivalent basis) <sup>(4)</sup></b>			<b><u>3.22%</u></b>			<b><u>2.80%</u></b>
<b>Net interest margin (taxable equivalent basis) <sup>(5)</sup></b>			<b><u>3.66%</u></b>			<b><u>3.07%</u></b>

(1) Loans receivable include loans held for sale and exclude the allowance for credit losses. Nonaccrual loans receivable are included in the average loans receivable balance.

(2) Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

(3) Represents interest expense on deposits as a percentage of all interest-bearing and noninterest-bearing deposits.

(4) Represents the average yield earned on interest-earning assets less the average rate paid on interest-bearing liabilities.

(5) Represents net interest income as a percentage of average interest-earning assets.

The table below shows changes in interest income and interest expense and the amounts attributable to variations in interest rates and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes have been allocated to the change due to volume and the change due to rate categories in proportion to the relationship of the absolute dollar amount attributable solely to the change in volume and to the change in rate.

	<b>Three Months Ended</b>		
	<b>September 30, 2022 vs September 30, 2021</b>		
	<b>Increases (Decreases) Due to Change In</b>		
	<b>Volume</b>	<b>Rate</b>	<b>Total</b>
		<i>(in thousands)</i>	
Interest and dividend income:			
Loans receivable <sup>(1)</sup>	\$ 11,412	\$ 2,603	\$ 14,015
Securities <sup>(2)</sup>	166	1,241	1,407
FHLB stock	—	—	—
Interest-bearing deposits in other banks	(261)	889	628
<b>Total interest and dividend income</b>	<b>11,317</b>	<b>4,733</b>	<b>16,050</b>
Interest expense:			
Demand: interest-bearing	\$ 1	\$ 16	\$ 17
Money market and savings	28	2,572	2,600
Time deposits	69	1,415	1,484
Borrowings	(54)	32	(22)
Subordinated debentures	(528)	(607)	(1,135)
<b>Total interest expense</b>	<b>(484)</b>	<b>3,428</b>	<b>2,944</b>
<b>Change in net interest income</b>	<b>\$ 11,801</b>	<b>\$ 1,305</b>	<b>\$ 13,106</b>

(1) Loans receivable include loans held for sale and exclude the allowance for credit losses. Nonaccrual loans receivable are included in the average loans receivable balance.

(2) Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

For the three months ended September 30, 2022 and 2021, net interest income was \$63.1 million and \$50.0 million, respectively. The net interest spread and net interest margin, on a taxable equivalent basis, for the quarter ended September 30, 2022, were 3.22 percent and 3.66 percent, respectively, compared with 2.80 percent and 3.07 percent, respectively, for the same period in 2021. Interest and dividend income increased \$16.1 million, or 29.0 percent, to \$71.5 million for the three months ended September 30, 2022 from \$55.4 million for the same period in 2021 due to higher average interest-earning asset balances and yields. Interest expense increased \$2.9 million, or 54.3 percent, to \$8.4 million for the three months ended September 30, 2022 from \$5.4 million for the same period in 2021 primarily due to higher deposit rates due to the rising interest rate environment offset by lower subordinated debenture costs.

The average balance of interest earning assets increased \$398.8 million, or 6.2 percent, to \$6.85 billion for the three months ended September 30, 2022 from \$6.45 billion for the three months ended September 30, 2021. The average balance of loans increased \$1.01 billion, or 21.6 percent, to \$5.70 billion for the three months ended September 30, 2022 from \$4.68 billion for the three months ended September 30, 2021 due mainly to strong loan production. The average balance of securities increased \$78.1 million, or 8.9 percent, to \$957.0 million for the three months ended September 30, 2022 from \$878.9 million for the three months ended September 30, 2021. Interest-bearing deposits at other banks decreased \$691.4 million to \$181.4 million for the three months ended September 30, 2021, as excess funds were used to fund loan and securities growth.

The average yield on interest-earning assets, on a taxable equivalent basis, increased 74 basis points to 4.15 percent for the three months ended September 30, 2022 from 3.41 percent for the three months ended September 30, 2021, mainly due to the higher interest rate environment. The average yield on loans increased to 4.67 percent for the three months ended September 30, 2022 from 4.49 percent for the three months ended September 30, 2021, driven mainly by the higher interest rate environment. The average yield on securities, on a taxable equivalent basis, increased to 1.40 percent for the three months ended September 30, 2022 from 0.87 percent for the three months ended September 30, 2021 reflecting the rising market interest rate environment. The average yield on interest-bearing deposits in other banks increased 194 basis points to 2.09 percent for the three months ended September 30, 2022 from 0.15 percent for the three months ended September 30, 2021 mainly due to higher market rates.

The average balance of interest-bearing liabilities increased \$55.9 million, or 1.6 percent, to \$3.57 billion for the three months ended September 30, 2022 compared to \$3.52 billion for the three months ended September 30, 2021. The average balance

of time deposits, and money market and savings accounts increased \$58.8 million and \$45.6 million, respectively, offset by decreases in the average balance of borrowings and subordinated debentures of \$20.4 million and \$34.2 million, respectively.

The average cost of interest-bearing liabilities was 0.93 percent and 0.61 percent for the three months ended September 30, 2022 and 2021, respectively. The average cost of subordinated debentures decreased 186 basis points to 4.37 percent for the three months ended September 30, 2022 compared to 6.23 percent for the three months ended September 30, 2021 due to the lower interest cost of the 2021 Notes and the redemption of the 2027 Notes. The average cost of borrowings increased 11 basis points to 1.24 percent for the three months ended September 30, 2022 compared to 1.13 percent for the three months ended September 30, 2021. The average cost of interest-bearing deposits increased 48 basis points to 0.78 percent for the three months ended September 30, 2022 compared to 0.30 percent for the three months ended September 30, 2021.

The following table shows: the average balance of assets, liabilities and stockholders' equity; the amount of interest income, on a tax-equivalent basis, and net interest expense; the average yield or rate for each category of interest-earning assets and interest-bearing liabilities; and the net interest spread and the net interest margin for the periods indicated. All average balances are daily average balances.

	Nine Months Ended					
	September 30, 2022			September 30, 2021		
	Average Balance	Interest Income / Expense	Average Yield / Rate	Average Balance	Interest Income / Expense	Average Yield / Rate
<b>Assets</b>	<i>(dollars in thousands)</i>					
Interest-earning assets:						
Loans receivable <sup>(1)</sup>	\$ 5,501,957	\$ 180,755	4.39%	\$ 4,759,980	\$ 156,361	4.39%
Securities <sup>(2)</sup>	944,359	8,718	1.89%	822,282	4,409	0.73%
FHLB stock	16,385	735	6.00%	16,385	693	5.66%
Interest-bearing deposits in other banks	269,772	1,366	0.68%	644,521	601	0.12%
Total interest-earning assets	<u>6,732,473</u>	<u>191,574</u>	3.81%	<u>6,243,168</u>	<u>162,064</u>	3.47%
Noninterest-earning assets:						
Cash and due from banks	65,911			60,923		
Allowance for credit losses	(73,471)			(86,970)		
Other assets	245,259			225,687		
<b>Total assets</b>	<u><b>\$ 6,970,172</b></u>			<u><b>\$ 6,442,808</b></u>		
<b>Liabilities and Stockholders' Equity</b>						
Interest-bearing liabilities:						
Deposits:						
Demand: interest-bearing	\$ 122,964	\$ 68	0.07%	\$ 110,200	\$ 44	0.05%
Money market and savings	2,108,232	6,566	0.42%	2,011,242	3,984	0.26%
Time deposits	984,517	4,404	0.60%	1,144,942	5,391	0.63%
Total interest-bearing deposits	3,215,713	11,038	0.46%	3,266,384	9,419	0.39%
Borrowings	131,364	1,113	1.13%	147,924	1,332	1.20%
Subordinated debentures	156,817	6,337	5.39%	134,012	5,759	5.73%
Total interest-bearing liabilities	<u>3,503,894</u>	<u>18,488</u>	0.70%	<u>3,548,320</u>	<u>16,510</u>	0.62%
Noninterest-bearing liabilities and equity:						
Demand deposits: noninterest-bearing	2,689,807			2,221,373		
Other liabilities	101,685			75,720		
Stockholders' equity	674,786			597,395		
<b>Total liabilities and stockholders' equity</b>	<u><b>\$ 6,970,172</b></u>			<u><b>\$ 6,442,808</b></u>		
<b>Net interest income</b>		<u><b>\$ 173,086</b></u>			<u><b>\$ 145,554</b></u>	
<b>Cost of deposits <sup>(3)</sup></b>			<u><b>0.25%</b></u>			<u><b>0.23%</b></u>
<b>Net interest spread (taxable equivalent basis) <sup>(4)</sup></b>			<u><b>3.10%</b></u>			<u><b>2.85%</b></u>
<b>Net interest margin (taxable equivalent basis) <sup>(5)</sup></b>			<u><b>3.44%</b></u>			<u><b>3.12%</b></u>

(1) Loans receivable include loans held for sale and exclude the allowance for credit losses. Nonaccrual loans receivable are included in the average loans receivable balance.

(2) Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

(3) Represents interest expense on deposits as a percentage of all interest-bearing and noninterest-bearing deposits.

(4) Represents the average yield earned on interest-earning assets less the average rate paid on interest-bearing liabilities.

(5) Represents net interest income as a percentage of average interest-earning assets.

The following table shows changes in interest income (on a tax-equivalent basis), interest expense and the amounts attributable to variation in interest rates and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes have been allocated to the change due to volume and rate categories in proportion to the relationship of the absolute dollar amount attributable solely to the change in volume and rate.

	<b>Nine Months Ended</b>		
	<b>September 30, 2022 vs September 30, 2021</b>		
	<b>Increases (Decreases) Due to Change In</b>		
	<b>Volume</b>	<b>Rate</b>	<b>Total</b>
		<i>(in thousands)</i>	
Interest and dividend income:			
Loans receivable <sup>(1)</sup>	\$ 24,272	\$ 122	\$ 24,394
Securities <sup>(2)</sup>	655	3,654	4,309
FHLB stock	—	42	42
Interest-bearing deposits in other banks	(349)	1,114	765
<b>Total interest and dividend income</b>	<b>24,578</b>	<b>4,932</b>	<b>29,510</b>
Interest expense:			
Demand: interest-bearing	\$ 5	\$ 19	\$ 24
Money market and savings	194	2,388	2,582
Time deposits	(755)	(232)	(987)
Borrowings	(154)	(65)	(219)
Subordinated debentures	974	(396)	578
<b>Total interest expense</b>	<b>264</b>	<b>1,714</b>	<b>1,978</b>
<b>Change in net interest income</b>	<b>\$ 24,314</b>	<b>\$ 3,218</b>	<b>\$ 27,532</b>

(1) Loans receivable include loans held for sale and exclude the allowance for credit losses. Nonaccrual loans receivable are included in the average loans receivable balance.

(2) Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

For the nine months ended September 30, 2022 and 2021, net interest income was \$173.1 million and \$145.6 million, respectively. The \$27.5 million increase was primarily driven by a \$29.5 million, or 18.2 percent, year over year increase in interest income due to higher yields and average balances of interest earning assets. Interest expense increased \$2.0 million, or 12.0 percent, to \$18.5 million for the nine months ended September 30, 2022 from \$16.5 million for the same period in 2021. Higher rates on interest bearing deposits drove a \$1.6 million increase in interest expense on deposits. Additionally, interest expense on subordinated debentures increased by \$0.6 million due to the issuance of the 2021 Notes and the pre-tax charge of \$1.1 million incurred in connection with the redemption of the 2027 Notes during the first quarter of 2022. Offsetting the increases in interest expense on deposits and subordinated debentures was a decrease of \$0.2 million in interest expense on borrowings primarily due to lower average balances.

The average balance of interest earning assets increased \$489.3 million, or 7.8 percent, to \$6.73 billion for the nine months ended September 30, 2022 from \$6.24 billion for the nine months ended September 30, 2021. The average balance of loans increased \$742.0 million, or 15.6 percent, to \$5.50 billion for the nine months ended September 30, 2022 from \$4.76 billion for the nine months ended September 30, 2021 due mainly to strong loan production. The average balance of securities increased \$122.1 million, or 14.8 percent, to \$944.4 million for the nine months ended September 30, 2022 from \$822.3 million for the nine months ended September 30, 2021. Interest-bearing deposits at other banks decreased \$374.7 million to \$269.8 million for the nine months ended September 30, 2021, as excess liquidity was used to fund loan growth and additional securities purchases.

The average yield on interest-earning assets, on a taxable equivalent basis, increased 34 basis points to 3.81 percent for the nine months ended September 30, 2022 from 3.47 percent for the nine months ended September 30, 2021, mainly due to higher average loan and securities balances and the rising interest rate environment. The average yield on loans was 4.39 percent for both the nine months ended September 30, 2022 and September 30, 2021. The average yield on securities, on a taxable equivalent basis, increased to 1.89 percent for the nine months ended September 30, 2022 from 0.73 percent for the nine months ended September 30, 2021 reflecting the rising market interest rates environment. The average yield on interest-bearing deposits with other banks increased 56 basis points to 0.68 percent for the nine months ended September 30, 2022 from 0.12 percent for the nine months ended September 30, 2021 reflecting the rising market interest rates environment.

The average balance of interest-bearing liabilities decreased \$44.4 million, or 1.3 percent, to \$3.50 billion for the nine months ended September 30, 2022 compared to \$3.55 billion for the nine months ended September 30, 2021. The average balance

of time deposits and borrowings decreased \$160.4 million and \$16.6 million, respectively, offset by increases in the average balances of \$97.0 million in money market and savings accounts and \$22.8 million in subordinated debentures due to the 2021 Notes issued in August 2021.

The average cost of interest-bearing liabilities was 0.70 percent and 0.62 percent for the nine months ended September 30, 2022 and 2021, respectively. The average cost of subordinated debentures decreased 34 basis points to 5.39 percent for the nine months ended September 30, 2022 compared to 5.73 percent for the nine months ended September 30, 2021. The lower interest cost of the 2021 Notes and the redemption of the 2027 Notes, offset by a pre-tax charge of \$1.1 million incurred in connection with the redemption of the 2027 Notes was the reason for the decrease. The average cost of borrowings decreased 7 basis points to 1.13 percent for the nine months ended September 30, 2022 compared to 1.20 percent for the nine months ended September 30, 2021. The average cost of interest-bearing deposits increased 7 basis points to 0.46 percent for the nine months ended September 30, 2022 compared to 0.39 percent for the nine months ended September 30, 2021.

### Credit Loss Expense

For the third quarter of 2022, the Company recorded \$0.6 million of credit loss expense, comprised of a \$0.4 million recovery of credit loss expense for loan losses, and a \$0.9 million provision for off-balance sheet items. For the same period in 2021, the Company recorded a \$7.2 million recovery of credit loss expense, comprised of a \$7.6 million negative provision for loan losses, a recovery of \$0.5 million from an SBA guarantee repair loss allowance, a \$0.4 million reduction in the allowance for losses on accrued interest receivable for loans current or previously modified under the CARES Act, offset partially by a \$1.2 million provision for off-balance sheet items. The increase in credit loss expense for the three months ended September 30, 2022 as compared to the same period in 2021 resulted from strong loan growth, offset by a net reduction in specific qualitative factors allocated to criticized hospitality loans impacted by the pandemic.

For the nine months ended September 30, 2022, the Company recorded \$0.8 million of credit loss expense, comprised of a \$0.1 million provision for loan losses, and a \$0.7 million provision for off-balance sheet items. For the same period in 2021, credit loss expense recovery was \$8.5 million, comprised of a \$10.8 million recovery for loan losses and a \$1.4 million reduction in the allowance for accrued interest receivable for current or previously modified loans, offset partially by a \$1.6 million provision for an SBA guarantee repair loss and a \$2.1 million provision for off-balance sheet. The credit loss expense for the nine months ended September 30, 2022 as compared to the same period in 2021 resulted from strong loan growth, offset by a net reduction in specific qualitative factors allocated to criticized hospitality loans impacted by the pandemic.

See also “Allowance for Credit Losses and Allowance for Credit Losses Related to Off-Balance Sheet Items” for further details.

### Noninterest Income

The following table sets forth the various components of noninterest income for the periods indicated:

	<b>Three Months Ended</b>		<b>Increase (Decrease) Amount</b>	<b>Increase (Decrease) Percent</b>
	<b>September 30,</b>			
	<b>2022</b>	<b>2021</b>		
	<i>(in thousands)</i>			
Service charges on deposit accounts	\$ 2,996	\$ 3,437	\$ (441)	(12.83)%
Trade finance and other service charges and fees	1,132	1,188	(56)	(4.71)%
Servicing income	635	768	(133)	(17.32)%
Bank-owned life insurance income	245	251	(6)	(2.39)%
All other operating income	1,656	978	678	69.33%
<b>Service charges, fees &amp; other</b>	<b>6,664</b>	<b>6,622</b>	<b>42</b>	<b>0.63%</b>
Gain on sale of SBA loans	2,250	5,503	(3,253)	(59.11)%
Gain on sale of PPP loans	—	339	(339)	(100.00)%
Gain on sale of bank premises	—	45	(45)	(100.00)%
<b>Total noninterest income</b>	<b>\$ 8,914</b>	<b>\$ 12,509</b>	<b>\$ (3,595)</b>	<b>(28.74)%</b>

For the three months ended September 30, 2022, noninterest income was \$8.9 million, a decrease of \$3.6 million, or 28.7 percent, compared with \$12.5 million for the same period in 2021. The decrease was mainly attributable to a \$3.6 million decrease in the gain on loan sales resulting from lower volume and net trade premiums.

The following table sets forth the various components of noninterest income for the periods indicated:

	<b>Nine Months Ended September 30,</b>		<b>Increase (Decrease) Amount</b>	<b>Increase (Decrease) Percent</b>
	<b>2022</b>	<b>2021</b>		
	<i>(in thousands)</i>			
Service charges on deposit accounts	\$ 8,745	\$ 8,036	\$ 709	8.82%
Trade finance and other service charges and fees	3,690	3,468	222	6.40%
Servicing income	2,032	2,154	(122)	(5.66)%
Bank-owned life insurance income	735	759	(24)	(3.16)%
All other operating income	3,996	2,840	1,156	40.70%
<b>Service charges, fees &amp; other</b>	<b>19,198</b>	<b>17,257</b>	<b>1,941</b>	<b>11.25%</b>
Gain on sale of SBA loans	7,545	10,478	(2,933)	(27.99)%
Gain on sale of PPP loans	—	2,997	(2,997)	(100.00)%
Net gain on sales of securities	—	99	(99)	(100.00)%
Gain on sale of bank premises	—	45	(45)	(100.00)%
Legal settlement	—	325	(325)	(100.00)%
<b>Total noninterest income</b>	<b>\$ 26,743</b>	<b>\$ 31,201</b>	<b>\$ (4,458)</b>	<b>(14.29)%</b>

For the nine months ended September 30, 2022, noninterest income was \$26.7 million, a decrease of \$4.5 million, or 14.3 percent, compared with \$31.2 million for the same period in 2021. The decrease was mainly attributable to a \$6.0 million decrease in the gain on loan sales, partially offset by a \$1.2 million increase in all other operating expenses and \$0.7 million in service charges.

#### Noninterest Expense

The following table sets forth the components of noninterest expense for the periods indicated:

	<b>Three Months Ended September 30,</b>		<b>Increase (Decrease) Amount</b>	<b>Increase (Decrease) Percent</b>
	<b>2022</b>	<b>2021</b>		
	<i>(in thousands)</i>			
Salaries and employee benefits	\$ 19,365	\$ 18,795	\$ 570	3.03%
Occupancy and equipment	4,736	5,037	(301)	(5.98)%
Data processing	3,352	2,934	418	14.25%
Professional fees	1,249	1,263	(14)	(1.11)%
Supplies and communications	710	741	(31)	(4.18)%
Advertising and promotion	1,186	953	233	24.45%
All other operating expenses	2,698	2,906	(208)	(7.16)%
<b>Subtotal</b>	<b>33,296</b>	<b>32,629</b>	<b>667</b>	<b>2.04%</b>
Other real estate owned expense (income)	2	23	(21)	(91.30)%
Repossessed personal property expense (income)	(23)	(150)	127	(84.67)%
<b>Total noninterest expense</b>	<b>\$ 33,275</b>	<b>\$ 32,502</b>	<b>\$ 773</b>	<b>2.38%</b>

For the three months ended September 30, 2022, noninterest expense was \$33.3 million, an increase of \$0.8 million, or 2.4 percent, compared with \$32.5 million for the same period in 2021. Salaries and employee benefits increased \$0.6 million primarily as a result of an increase in salary, bonus and incentive expenses. Data processing increased \$0.4 million due to additional software licenses. Occupancy and equipment decreased due to lower rent/lease expense and depreciation.

The following table sets forth the components of noninterest expense for the periods indicated:

	<b>Nine Months Ended</b>		<b>Increase (Decrease) Amount</b>	<b>Increase (Decrease) Percent</b>
	<b>September 30,</b>			
	<b>2022</b>	<b>2021</b>		
	<i>(in thousands)</i>			
Salaries and employee benefits	\$ 55,861	\$ 53,917	\$ 1,944	3.61%
Occupancy and equipment	13,979	14,235	(256)	(1.80)%
Data processing	9,702	8,775	927	10.56%
Professional fees	3,909	4,123	(214)	(5.19)%
Supplies and communications	1,956	2,231	(275)	(12.33)%
Advertising and promotion	2,664	1,685	979	58.10%
All other operating expenses	8,346	7,889	457	5.79%
<b>Subtotal</b>	<b>96,417</b>	<b>92,855</b>	<b>3,562</b>	<b>3.84%</b>
Other real estate owned expense (income)	64	197	(133)	(67.51)%
Repossessed personal property expense (income)	(40)	(234)	194	(82.91)%
<b>Total noninterest expense</b>	<b>\$ 96,441</b>	<b>\$ 92,818</b>	<b>\$ 3,623</b>	<b>3.90%</b>

For the nine months ended September 30, 2022, noninterest expense was \$96.4 million, an increase of \$3.6 million, or 3.9 percent, compared with \$92.8 million for the same period in 2021. Salaries and employee benefits increased \$1.9 million primarily as a result of an increase in salary, bonus and incentive expenses. A \$1.0 million increase in advertising and promotion expense was primarily related to branding and promotional campaigns. Data processing increased \$0.9 million due to additional software licenses and other vendor processing fees.

### Income Tax Expense

Income tax expense was \$11.0 million and \$10.7 million representing an effective income tax rate of 28.8 percent and 28.6 percent for the three months ended September 30, 2022 and 2021, respectively. The increase in the effective tax rate for the three months ended September 30, 2022, compared to the same period in 2021 was principally due to an increase in incremental tax charges resulting from increases related to the Company's share-based compensation and higher pre-tax income.

Income tax expense was \$29.7 million and \$27.0 million representing an effective income tax rate of 28.9 percent and 29.3 percent for the nine months ended September 30, 2022 and 2021, respectively. The decrease in the effective tax rate for the nine months ended September 30, 2022, compared to the same period in 2021 was principally due to an increase in tax benefits resulting from increasing tax-exempt interest, offset by higher pre-tax income.

### Financial Condition

#### Securities

As of September 30, 2022, our securities portfolio consisted of U.S. government agency and sponsored agency mortgage-backed securities, collateralized mortgage obligations and debt securities, tax-exempt municipal bonds and, to a lesser extent, U.S. Treasury securities. Most of these securities carry fixed interest rates. Other than holdings of U.S. government agency and sponsored agency obligations, there were no securities of any one issuer exceeding 10 percent of stockholders' equity as of September 30, 2022 or December 31, 2021.

The following table summarizes the contractual maturity schedule for securities, at amortized cost, and their cost weighted average yield, which is calculated using amortized cost as the weight, as of September 30, 2022:

	Within One Year		After One Year But Within Five Years		After Five Years But Within Ten Years		After Ten Years		Total	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
<i>(dollars in thousands)</i>										
<b>Securities available for sale:</b>										
U.S. Treasury securities	\$ 4,990	2.97%	\$ 29,886	2.01%	\$ —	0.00%	\$ —	0.00%	\$ 34,876	2.14%
U.S. government agency and sponsored agency obligations:										
Mortgage-backed securities	4	2.78%	7,696	2.41%	6,092	2.95%	601,543	1.46%	615,335	1.49%
Collateralized mortgage obligations	—	1.19%	—	0.00%	1,166	1.75%	97,706	1.66%	98,872	1.66%
Debt securities	9,990	0.49%	129,914	1.14%	—	0.00%	—	0.00%	139,904	1.10%
Total U.S. government agency and sponsored agency obligations	9,994	0.49%	137,610	1.21%	7,258	2.76%	699,249	1.49%	854,111	1.44%
Municipal bonds-tax exempt	—	0.00%	—	0.00%	7,347	1.41%	71,049	1.33%	78,396	1.33%
<b>Total securities available for sale</b>	<b>\$ 14,984</b>	<b>1.32%</b>	<b>\$ 167,496</b>	<b>1.36%</b>	<b>\$ 14,605</b>	<b>2.08%</b>	<b>\$ 770,298</b>	<b>1.47%</b>	<b>\$ 967,383</b>	<b>1.46%</b>

### Loans Receivable

As of September 30, 2022 and December 31, 2021, loans receivable (excluding loans held for sale), net of deferred loan fees and costs, discounts and allowance for credit losses, were \$5.73 billion and \$5.08 billion, respectively. The increase primarily reflected \$1.64 billion in new loan production, offset by \$668.3 million in loan sales and payoffs, and amortization and other reductions of \$326.8 million. Loan production primarily consisted of commercial real estate of \$637.2 million, commercial and industrial loans of \$282.6 million and residential mortgages of \$313.2 million.

The table below shows the maturity distribution of outstanding loans, before the allowance for credit losses as of September 30, 2022. In addition, the table shows the distribution of such loans between those with floating or variable interest rates and those with fixed or predetermined interest rates.

	Within One Year	After One Year but Within Five Years	After Five Years but Within Fifteen Years	After Fifteen Years	Total
	<i>(in thousands)</i>				
Real estate loans:					
Commercial property					
Retail	\$ 115,088	\$ 559,300	\$ 369,899	\$ —	\$ 1,044,287
Hospitality	162,484	363,002	136,952	—	662,438
Other	196,355	1,242,906	484,274	121,343	2,044,878
Total commercial property loans	473,927	2,165,208	991,125	121,343	3,751,603
Construction	55,940	46,402	—	—	102,342
Residential	5,527	72	5,434	638,556	649,589
Total real estate loans	535,394	2,211,682	996,559	759,899	4,503,534
Commercial and industrial loans	353,258	314,812	63,963	—	732,033
Equipment financing agreements	20,217	495,169	50,038	—	565,424
<b>Loans receivable</b>	<b>\$ 908,869</b>	<b>\$ 3,021,663</b>	<b>\$ 1,110,560</b>	<b>\$ 759,899</b>	<b>\$ 5,800,991</b>
Loans with predetermined interest rates	\$ 378,669	\$ 2,175,749	\$ 251,351	\$ 239,028	\$ 3,044,797
Loans with variable interest rates	530,200	845,914	859,209	520,871	2,756,194

The table below shows the maturity distribution of outstanding loans, before the allowance for credit losses, with fixed or predetermined interest rates due after one year, as of September 30, 2022.

	After One Year but Within Three Years	After Three Years but Within Five Years	After Five Years but Within Fifteen Years	After Fifteen Years	Total
	<i>(in thousands)</i>				
Real estate loans:					
Commercial property					
Retail	\$ 146,310	\$ 341,820	\$ 58,521	\$ —	\$ 546,651
Hospitality	93,141	122,849	6,832	—	222,822
Other	368,822	558,603	120,532	8,839	1,056,796
Total commercial property loans	608,273	1,023,272	185,885	8,839	1,826,269
Construction	28,036	—	—	—	28,036
Residential	—	62	2,825	230,189	233,076
Total real estate loans	636,309	1,023,334	188,710	239,028	2,087,381
Commercial and industrial loans	11,030	9,907	12,602	—	33,539
Equipment financing agreements	176,247	318,922	50,039	—	545,208
<b>Loans receivable</b>	<b>\$ 823,586</b>	<b>\$ 1,352,163</b>	<b>\$ 251,351</b>	<b>\$ 239,028</b>	<b>\$ 2,666,128</b>

The table below shows the maturity distribution of outstanding loans, before the allowance for credit losses, with floating or variable interest rates (including hybrids) due after one year, as of September 30, 2022.

	After One Year but Within Three Years	After Three Years but Within Five Years	After Five Years but Within Fifteen Years	After Fifteen Years	Total
	<i>(in thousands)</i>				
Real estate loans:					
Commercial property					
Retail	\$ 47,614	\$ 23,555	\$ 311,378	\$ —	\$ 382,547
Hospitality	136,243	10,770	130,120	—	277,133
Other	135,062	180,419	363,742	112,504	791,727
Total commercial property loans	318,919	214,744	805,240	112,504	1,451,407
Construction	18,366	—	—	—	18,366
Residential	10	—	2,609	408,367	410,986
Total real estate loans	337,295	214,744	807,849	520,871	1,880,759
Commercial and industrial loans	89,102	204,773	51,360	—	345,235
<b>Loans receivable</b>	<b>\$ 426,397</b>	<b>\$ 419,517</b>	<b>\$ 859,209</b>	<b>\$ 520,871</b>	<b>\$ 2,225,994</b>

## Industry

As of September 30, 2022, the loan portfolio included the following concentrations of loans to one type of industry that were greater than 10.0 percent of loans receivable outstanding:

	Balance as of September 30, 2022	Percentage of Loans Receivable Outstanding
	<i>(in thousands)</i>	
Lessor of nonresidential buildings	\$ 1,787,374	30.8%
Hospitality	714,663	12.3%

## Loan Quality Indicators

Loans 30 to 89 days past due and still accruing were 0.07 percent of loans at September 30, 2022, compared with 0.11 percent at December 31, 2021.

At September 30, 2022 and December 31, 2021, there were no loans 90 days or more past due and still accruing.

Special mention loans were \$123.0 million at September 30, 2022 compared with \$95.3 million at December 31, 2021. The increase includes a \$41.1 million current loan relationship due to turnover in executive management and delays in receipt of acceptable business borrowing certificates under an asset-based lending facility. The loan relationship is comprised of a \$25.0 million asset-based line of credit (of which \$18.0 million was outstanding at September 30, 2022), a \$13.5 million commercial real estate loan and a \$9.6 million commercial term loan. We are actively working with the borrower's new management and its parent company to ensure satisfactory performance under the loan agreements. Reductions to special mention loans during the nine months ended September 30, 2022 included net upgrades to pass of \$5.0 million and payoffs and paydowns of \$8.4 million.

Classified loans were \$47.7 million at September 30, 2022 compared with \$60.6 million at December 31, 2021. The change reflects additions of \$7.5 million and reductions (comprising upgrades, payments, payoffs, sales, and charge-offs) of \$20.4 million.

Activity in criticized loans was as follows for the periods indicated:

	<u>Special Mention</u>	<u>Classified</u>
	<i>(in thousands)</i>	
<b>September 30, 2022</b>		
Balance at January 1, 2022	\$ 95,294	\$ 60,633
Additions	122,997	7,471
Reductions	(95,339)	(20,365)
Balance at September 30, 2022	<u>\$ 122,952</u>	<u>\$ 47,739</u>
<b>December 31, 2021</b>		
Balance at January 1, 2021	\$ 76,978	\$ 140,169
Additions	146,226	60,083
Reductions	(127,910)	(139,619)
Balance at December 31, 2021	<u>\$ 95,294</u>	<u>\$ 60,633</u>

### Nonperforming Assets

Nonperforming loans consist of loans receivable on nonaccrual status and loans 90 days or more past due and still accruing interest. Nonperforming assets consist of nonperforming loans and OREO. Loans are placed on nonaccrual status when, in the opinion of management, the full timely collection of principal or interest is in doubt. Generally, the accrual of interest is discontinued when principal or interest payments become more than 90 days past due, unless we believe the loan is adequately collateralized and in the process of collection. However, in certain instances, we may place a particular loan on nonaccrual status earlier, depending upon the individual circumstances surrounding the loan's delinquency. When a loan is placed on nonaccrual status, previously accrued but unpaid interest is reversed against current income. Subsequent collections of cash are applied as principal reductions when received, except when the ultimate collectability of principal is probable, in which case interest payments are credited to income. Nonaccrual loans may be restored to accrual status when principal and interest become current and full repayment is expected. Interest income is recognized on the accrual basis for impaired loans not meeting the criteria for nonaccrual. OREO consists of properties acquired by foreclosure or similar means, or vacant bank properties for which their usage for operations has ceased and management intends to offer for sale.

Except for nonaccrual loans, management is not aware of any other loans as of September 30, 2022 for which known credit problems of the borrower would cause serious doubts as to the ability of such borrowers to comply with their present loan or equipment financing agreement repayment terms, or any known events that would result in a loan or equipment financing agreement being designated as nonperforming at some future date. Management cannot, however, predict the extent to which a deterioration in general economic conditions, real estate values, increases in general rates of interest, inflation or changes in the financial condition or business of borrowers may adversely affect a borrower's ability to pay.

Nonperforming loans were \$11.6 million at September 30, 2022, or 0.20 percent of loans, compared with \$13.4 million at December 31, 2021, or 0.26 percent of the portfolio. The change reflects reductions (comprising upgrades, payments, payoffs, sales, and charge-offs) of \$11.5 million and additions of \$9.7 million.

Nonperforming assets were \$12.4 million at September 30, 2022, or 0.17 percent of total assets, compared with \$14.0 million, or 0.20 percent, at December 31, 2021.

## **Individually Evaluated Loans**

The Company reviews loans on an individual basis when the loan does not share similar risk characteristics with loan pools.

Individually evaluated loans were \$11.6 million and \$13.4 million as of September 30, 2022 and December 31, 2021, respectively, representing a decrease of \$1.8 million, or 13.5 percent. Specific allowances associated with individually evaluated loans decreased \$0.5 million to \$2.2 million as of September 30, 2022 compared with \$2.8 million as of December 31, 2021.

For the three months ended September 30, 2022, no loans were restructured and subsequently classified as TDRs. For the nine months ended September 30, 2022, we restructured monthly payments for one loan, with a net carrying value of \$92,000 at the time of modification, which was subsequently classified as a TDR. For the year ended December 31, 2021, no loans were restructured and subsequently classified as TDRs. Temporary payment structure modifications can include extending the maturity date, reducing the amount of principal and/or interest due monthly, and/or allowing for interest only monthly payments for six months or less.

As of September 30, 2022 and December 31, 2021, TDRs on accrual status were \$1.1 million and \$0, respectively. As of September 30, 2022 and December 31, 2021, restructured loans on nonaccrual status were \$0.5 million and \$2.9 million, respectively, and the allowance for credit losses relating to these loans, respectively, was immaterial.

## **Allowance for Credit Losses and Allowance for Credit Losses Related to Off-Balance Sheet Items**

The Company's estimate of the allowance for credit losses at September 30, 2022 and December 31, 2021 reflected losses expected over the remaining contractual life of the assets based on historical, current, and forward-looking information. The contractual term does not consider extensions, renewals or modifications unless the Company has identified an expected troubled debt restructuring.

Management selected three loss methodologies for the collective allowance estimation. At September 30, 2022, the Company used the discounted cash flow ("DCF") method to estimate allowances for credit losses for the commercial and industrial loan portfolio, the Probability of Default/Loss Given Default ("PD/LGD") method for the commercial real estate, construction, SBA and residential real estate portfolios, and the Weighted Average Remaining Maturity ("WARM") method to estimate expected credit losses for the equipment financing agreements portfolio. Loans that do not share similar risk characteristics are individually evaluated for allowances.

For the loans utilizing the DCF method, the Company determined that four quarters represented a reasonable and supportable forecast period and reverted to a historical loss rate over twelve quarters on a straight-line basis. Reasonable and supportable forecasts of economic conditions are imbedded in the DCF model.

For each of the loan segments identified above, the Company applied an annualized historical PD/LGD using all available historical periods. The PD/LGD method incorporates a forecast of economic conditions into loss estimates using a qualitative adjustment.

The Company applied an expected loss ratio based on internal historical losses adjusted as appropriate for qualitative factors when applying the WARM method.

As of September 30, 2022 and December 31, 2021, the Company relied on the economic projections from Moody's Analytics Economic Scenarios and Forecasts and the Federal Open Market Committee to inform its loss driver forecasts over the four-quarter forecast period. For all loan pools, the Company utilizes and forecasts the national unemployment rate as the primary loss driver.

To adjust the historical and forecast periods to current conditions, the Company applies various qualitative factors derived from market, industry or business specific data, changes in the underlying portfolio composition, trends relating to credit quality, delinquency, nonperforming and adversely rated equipment financing agreements, and reasonable and supportable forecasts of economic conditions.

The allowance for credit losses was \$71.6 million at September 30, 2022 compared with \$72.6 million at December 31, 2021. The allowance attributed to individually evaluated loans was \$2.2 million at September 30, 2022 compared with \$2.8 million at December 31, 2021. The allowance attributed to collectively evaluated loans was \$69.3 million at September 30, 2022 compared



(1) Annualized

For the three months ended September 30, 2022, gross charge-offs were \$2.1 million, an increase of \$1.1 million, from \$1.0 million for the same period in 2021 and gross recoveries were \$1.0 million, a decrease of \$0.9 million, from \$1.8 million for the three months ended September 30, 2021. Net loan charge-offs were \$1.1 million, or 0.08 percent of average loans, compared with net loan recoveries of \$0.9 million, or 0.07 percent of average loans, for the three months ended September 30, 2022 and 2021, respectively.

For the nine months ended September 30, 2022, gross charge-offs were \$3.5 million, a decrease of \$2.4 million, from \$5.9 million for the same period in 2021 and gross recoveries were \$2.4 million, an increase of \$0.5 million, from \$2.9 million for the nine months ended September 30, 2021. Net loan charge-offs were \$1.1 million, or 0.03 percent of average loans, compared with net loan charge-offs of \$3.0 million, or 0.09 percent of average loans, for the nine months ended September 30, 2022 and 2021, respectively.

## Deposits

The following table shows the composition of deposits by type as of the dates indicated:

	September 30, 2022		December 31, 2021	
	Balance	Percent	Balance	Percent
	<i>(dollars in thousands)</i>			
Demand – noninterest-bearing	\$ 2,771,498	44.7%	\$ 2,574,517	44.5%
Interest-bearing:				
Demand	125,408	2.0%	125,183	2.2%
Money market and savings	2,056,793	33.2%	2,099,381	36.3%
Uninsured time deposits of more than \$250,000:				
Three months or less	36,268	0.6%	69,464	1.2%
Over three months through six months	73,576	1.2%	73,808	1.3%
Over six months through twelve months	128,953	2.1%	29,706	0.5%
Over twelve months	19,266	0.3%	549	0.0%
Other time deposits	989,614	16.0%	813,661	14.1%
<b>Total deposits</b>	<b>\$ 6,201,376</b>	<b>100.0%</b>	<b>\$ 5,786,269</b>	<b>100.0%</b>

Total deposits were \$6.20 billion and \$5.79 billion as of September 30, 2022 and December 31, 2021, respectively, representing an increase of \$415.1 million, or 7.2 percent.

The increase in deposits was primarily driven by increases in noninterest-bearing demand deposits and time deposits. At September 30, 2022, the loan-to-deposit ratio was 93.5 percent compared with 89.0 percent at December 31, 2021. The increase in noninterest-bearing deposits reflects growth from new and existing customer relationships while additional marketing efforts increased time deposits.

As of September 30, 2022, the aggregate amount of uninsured deposits (deposits in amounts greater than \$250,000, which is the maximum amount for federal deposit insurance) was \$2.87 billion, of which \$2.61 billion were demand, money market and savings deposits and \$258.1 million were time deposits. As of December 31, 2021, the aggregate amount of uninsured deposits was \$2.63 billion, consisting of \$2.46 billion in demand, money market and savings deposits and \$173.5 million in time deposits.

## Borrowings and Subordinated Debentures

Borrowings mostly take the form of advances from the FHLB. At September 30, 2022 and December 31, 2021, total advances from the FHLB were \$100.0 million and \$137.5 million, respectively. The Bank had no overnight advances from the FHLB at September 30, 2022 or December 31, 2021.

The weighted-average interest rate of all FHLB advances at September 30, 2022 and December 31, 2021 was 0.87 percent and 1.05 percent, respectively.

The FHLB maximum amount outstanding at any month end during the year to date periods ended September 30, 2022 and December 31, 2021 were \$215.0 million and \$162.5 million, respectively.

The following is a summary of contractual maturities greater than twelve months of FHLB advances:

	September 30, 2022		December 31, 2021	
	Outstanding Balance	Weighted Average Rate	Outstanding Balance	Weighted Average Rate
<i>(dollars in thousands)</i>				
FHLB of San Francisco				
Advances due over 12 months through 24 months	\$ 37,500	0.40%	\$ 50,000	0.97%
Advances due over 24 months through 36 months	12,500	1.90%	37,500	0.40%
<b>Outstanding advances over 12 months</b>	<b>\$ 50,000</b>	<b>0.78%</b>	<b>\$ 87,500</b>	<b>0.73%</b>

Subordinated debentures were \$129.3 million as of September 30, 2022 and \$215.0 million as of December 31, 2021. The \$86.0 million decrease in subordinated debentures was primarily due to the \$100.0 million redemption of the 2027 Notes on March 30, 2022. Subordinated debentures are comprised of fixed-to-floating subordinated notes of \$108.1 million and \$194.2 million as of September 30, 2022 and December 31, 2021, respectively, and junior subordinated deferrable interest debentures of \$21.1 million and \$20.8 million as of September 30, 2022 and December 31, 2021, respectively. See “Note 8 – Borrowings and Subordinated Debentures” to the consolidated financial statements for more details.

### Interest Rate Risk Management

The spread between interest income on interest-earning assets and interest expense on interest-bearing liabilities is the principal component of net interest income, and interest rate changes substantially affect our financial performance. We emphasize capital protection through stable earnings. In order to achieve stable earnings, we prudently manage our assets and liabilities and closely monitor the percentage changes in net interest income and equity value in relation to limits established within our guidelines.

The Company performs simulation modeling to estimate the potential effects of interest rate changes. The following table summarizes one of the stress simulations performed to forecast the impact of changing interest rates on net interest income and the value of interest-earning assets and interest-bearing liabilities reflected on our balance sheet (i.e., an instantaneous parallel shift in the yield curve of the magnitude indicated below) as of September 30, 2022. The Company compares this stress simulation to policy limits, which specify the maximum tolerance level for net interest income exposure over a 1- to 12-month and a 13- to 24-month horizon, given the basis point adjustment in interest rates reflected below.

Change in Interest Rate	Net Interest Income Simulation			
	1- to 12-Month Horizon		13- to 24-Month Horizon	
	Dollar Change	Percentage Change	Dollar Change	Percentage Change
	<i>(dollars in thousands)</i>			
300%	\$ 23,209	8.54%	\$ 33,155	11.62%
200%	\$ 15,254	5.61%	\$ 21,434	7.51%
100%	\$ 8,505	3.13%	\$ 12,852	4.50%
(100%)	\$ (11,243)	(4.14%)	\$ (19,146)	(6.71%)
(200%)	\$ (28,189)	(10.38%)	\$ (48,641)	(17.05%)
Change in Interest Rate	Economic Value of Equity (EVE)			
	Dollar Change	Percentage Change		
	<i>(dollars in thousands)</i>			
300%	\$ 52,228	5.20%		
200%	\$ 41,172	4.10%		
100%	\$ 32,046	3.19%		
(100%)	\$ (53,407)	(5.32%)		
(200%)	\$ (147,575)	(14.70%)		

The estimated sensitivity does not necessarily represent our forecast, and the results may not be indicative of actual changes to our net interest income. These estimates are based upon a number of assumptions, including the timing and magnitude of interest rate changes, prepayments on loans receivable and securities, pricing strategies on loans receivable and deposits, and replacement of asset and liability cash flows.

The key assumptions, based upon loans receivable, securities and deposits, are as follows:

Conditional prepayment rates*:	
Loans receivable	16%
Securities	8%
Deposit rate betas*:	
NOW, savings, money market demand	47%
Time deposits, retail and wholesale	78%

\* *Balance-weighted average*

While the assumptions used are based on current economic and local market conditions, there is no assurance as to the predictive nature of these conditions, including how customer preferences or competitor influences might change.

## **Capital Resources and Liquidity**

### ***Capital Resources***

Historically, our primary source of capital has been the retention of operating earnings. In order to ensure adequate capital levels, the Board regularly assesses projected sources and uses of capital, expected loan growth, anticipated strategic actions (such as stock repurchases and dividends), and projected capital thresholds under adverse and severely adverse economic conditions. In addition, the Board considers the Company's access to capital from financial markets through the issuance of additional debt and securities, including common stock or notes, to meet its capital needs.

In response to the uncertainty surrounding the COVID-19 pandemic, the Board reduced the quarterly cash dividends paid on common stock beginning in the second quarter of 2020. Due to the continued stabilization of Company results and financial condition, the Board authorized an increase in the quarterly cash dividend to \$0.12 per share for the second quarter of 2021 from \$0.10 per share for the first quarter of 2021. As the effects of the pandemic continued to subside and the Company's results and financial condition improved, the Board again increased the dividend to \$0.20 per share for the fourth quarter of 2021, to \$0.22 per share for the first and second quarters of 2022 and to \$0.25 per share for the third quarter of 2022. The Board will continue to re-evaluate the level of quarterly dividends in subsequent quarters.

The Company's ability to pay dividends to shareholders depends in part upon dividends it receives from the Bank. California law restricts the amount available for cash dividends to the lesser of a bank's retained earnings or net income for its last three fiscal years (less any distributions to shareholders made during such period). Where the above test is not met, cash dividends may still be paid, with the prior approval of the Department of Financial Protection and Innovation ("DFPI"), in an amount not exceeding the greater of: (1) retained earnings of the bank; (2) net income of the bank for its last fiscal year; or (3) the net income of the bank for its current fiscal year. As of October 1, 2022, the Bank has the ability to pay dividends of approximately \$63.5 million, after giving effect to the \$0.25 dividend declared for the fourth quarter of 2022, without the prior approval of the Commissioner of the DFPI.

At September 30, 2022, the Bank's total risk-based capital ratio of 13.76 percent, Tier 1 risk-based capital ratio of 12.73 percent, common equity Tier 1 capital ratio of 12.73 percent and Tier 1 leverage capital ratio of 11.02 percent, placed the Bank in the "well capitalized" category pursuant to capital rules, which is defined as institutions with total risk-based capital ratio equal to or greater than 10.00 percent, Tier 1 risk-based capital ratio equal to or greater than 8.00 percent, common equity Tier 1 capital ratios equal to or greater than 6.50 percent, and Tier 1 leverage capital ratio equal to or greater than 5.00 percent.

At September 30, 2022, the Company's total risk-based capital ratio was 14.38 percent, Tier 1 risk-based capital ratio was 11.55 percent, common equity Tier 1 capital ratio was 11.21 percent and Tier 1 leverage capital ratio was 9.99 percent.

For a discussion of implemented changes to the capital adequacy framework prompted by Basel III and the Dodd- Frank Wall Street Reform and Consumer Protection Act, see our 2021 Annual Report on Form 10-K.

## **Liquidity**

For a discussion of liquidity for the Company, see Note 14 - Liquidity included in the notes to unaudited consolidated financial statements in this Report and Note 22 – Liquidity in our 2021 Annual Report on Form 10-K.

## **Off-Balance Sheet Arrangements**

For a discussion of off-balance sheet arrangements, see Note 12 - Off-Balance Sheet Commitments included in the notes to unaudited consolidated financial statements in this Report and “Item 1. Business - Off-Balance Sheet Commitments” in our 2021 Annual Report on Form 10-K.

## **Contractual Obligations**

There have been no material changes to the contractual obligations described in our 2021 Annual Report on Form 10-K.

## **Recently Issued Accounting Standards**

**FASB ASU 2020-04, *Reference Rate Reform (Topic 848)***: Facilitation of the Effects of Reference Rate Reform on Financial Reporting, On March 12, 2020, the FASB issued ASU 2020-04 to ease the potential burden in accounting for reference rate reform. The amendments in ASU 2020-04 are elective and apply to all entities that have contracts, hedging relationships, and other transactions that reference LIBOR or another reference rate expected to be discontinued due to reference rate reform.

The new guidance provided several optional expedients that reduce costs and complexity of accounting for reference rate reform, including measures to simplify or modify accounting issues resulting from reference rate reform for contract modifications, hedges, and debt securities.

The amendments are effective for all entities from the beginning of an interim period that includes the issuance date of ASU 2020-04. An entity may elect to apply the amendments prospectively through December 31, 2022.

The adoption of this standard is not expected to have a material effect on the Company’s operating results or financial condition.

**FASB ASU 2022-02, *Troubled Debt Restructurings and Vintage Disclosures (Topic 326)***: The FASB amended the accounting and disclosure requirements for expected credit losses by removing the recognition and measurement guidance on TDRs and enhancing disclosures pertaining to certain loan refinancings and restructurings by creditors made to borrowers experiencing financial difficulty. Additionally, this standard requires disclosure of current-period gross write-offs by year of origination for financing receivables.

The standard becomes effective for the Company for the interim and annual periods beginning on January 1, 2023. Early adoption is permitted.

The Company is in the process of evaluating the standard and its effect on the Company’s financial condition, results of operations, cash flows, and financial statement disclosures.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

For quantitative and qualitative disclosures regarding market risks in Hanmi Bank's portfolio, see "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Interest Rate Risk Management" and "- Capital Resources" in this Report.

### **Item 4. Controls and Procedures**

#### **Evaluation of Disclosure Controls and Procedures**

##### *Evaluation of Disclosure Controls and Procedures*

Management is responsible for the disclosure controls and procedures of the Corporation. Disclosure controls and procedures are controls and other procedures of an issuer that are designed to ensure that information required to be disclosed by the issuer in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods required by the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. As of the end of the period covered by this report, an evaluation was performed under the supervision and with the participation of the Corporation's management, including the Chief Executive Officer (Principal Executive Officer) and Chief Financial Officer (Principal Financial Officer), of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures. Based on that evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective as of September 30, 2022.

##### *Changes in Internal Control over Financial Reporting*

There were no changes in the Corporation's internal control over financial reporting (as defined in Rule 13a-15(f)) during the quarter ended September 30, 2022 that materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

## Part II — Other Information

### Item 1. Legal Proceedings

From time to time, Hanmi Financial and its subsidiaries are parties to litigation that arises in the ordinary course of business, such as claims to enforce liens, claims involving the origination and servicing of loans, and other issues related to the business of Hanmi Financial and its subsidiaries. In the opinion of management, the resolution of any such issues would not have a material adverse impact on the financial condition, results of operations, or liquidity of Hanmi Financial or its subsidiaries.

### Item 1A. Risk Factors

There have been no material changes in risk factors applicable to the Corporation from those described in “Risk Factors” in Part I, Item 1A of the Corporation’s Annual Report on Form 10-K for the fiscal year ended December 31, 2021.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On January 24, 2019, the Company announced a stock repurchase program that authorized the repurchase of up to 5 percent of its outstanding shares or approximately 1.5 million shares of common stock. As of September 30, 2022, 659,972 shares remained available for future purchases under that stock repurchase program. The Company acquired 26,441 shares from employees in connection with the satisfaction of employee tax withholding obligations incurred through vesting of Company stock awards for the nine months ended September 30, 2022. Shares withheld to cover income taxes upon the vesting of stock awards are repurchased pursuant to the terms of the applicable plan and not under the Company’s repurchase program.

The following table represents information with respect to repurchases of common stock made by the Company during the three months ended September 30, 2022:

<b>Purchase Date:</b>	<b>Average Price Paid Per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Program</b>	<b>Maximum Shares That May Yet Be Purchased Under the Program</b>
July 1, 2022 - July 31, 2022	\$ —	—	659,972
August 1, 2022 - August 31, 2022	\$ —	—	659,972
September 1, 2022 - September 30, 2022	\$ —	—	659,972
<b>Total</b>	<b>\$ —</b>	<b>—</b>	<b>659,972</b>

### Item 3. Defaults Upon Senior Securities

None.

### Item 4. Mine Safety Disclosures

Not applicable.

### Item 5. Other Information

None.

## Item 6. Exhibits

<b>Exhibit Number</b>	<b>Document</b>
31.1	<a href="#"><u>Certification of Principal Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u></a>
31.2	<a href="#"><u>Certification of Principal Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u></a>
32.1	<a href="#"><u>Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u></a>
32.2	<a href="#"><u>Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u></a>
101.INS	Inline XBRL Instance Document *
101.SCH	Inline XBRL Taxonomy Extension Schema Document *
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document *
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document *
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document *
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document *
104	The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2022, formatted in Inline XBRL

\* Attached as Exhibit 101 to this report are documents formatted in Inline XBRL (Extensible Business Reporting Language).

† Constitutes a management contract or compensatory plan or arrangement.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

### **Hanmi Financial Corporation**

Date: November 9, 2022

By: /s/ Bonita I. Lee

Bonita I. Lee

*President and Chief Executive Officer (Principal Executive Officer)*

Date: November 9, 2022

By: /s/ Romolo C. Santarosa

Romolo C. Santarosa

*Senior Executive Vice President and Chief Financial Officer (Principal Financial Officer)*