UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) August 1, 2022

HANMI FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

000-30421 (Commission File Number) 95-4788120 (IRS Employer Identification No.)

900 Wilshire Boulevard, Suite 1250 Los Angeles, California (Address of principal executive offices)

90017 (Zip Code)

Registrant's telephone number, including area code: (213) 382-2200

(Former name	Not Applicable or former address, if changed since last	st report)
Check the appropriate box below if the Form 8-K filing is intended to si	imultaneously satisfy the filing obligati	on of the registrant under any of the following provisions:
 □ Written communications pursuant to Rule 425 under the Securities Act □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act 	(17 CFR 240.14a-12) er the Exchange Act (17 CFR 240.14d-	
Securities registered pursuant to Section 12(b) of the Act:		
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.001 par value	HAFC	Nasdaq Global Select Market
Indicate by check mark whether the registrant is an emerging growth cothe Securities Exchange Act of 1934 (§240.12b-2 of this chapter).	mpany as defined in Rule 405 of the So	ecurities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of
		Emerging growth company \square
If an emerging growth company, indicate by check mark if the registran accounting standards provided pursuant to Section 13(a) of the Exchange		ansition period for complying with any new or revised financial

Item 7.01. Regulation FD Disclosure.

On August 1, 2022, Hanmi Financial Corporation (the "Company"), parent company of Hanmi Bank, made available and distributed to analysts and prospective investors a slide presentation. The presentation materials include information regarding the Company's operating and growth strategies and financial performance. The slide presentation is furnished in this Current Report on Form 8-K, pursuant to this Item 7.01, as Exhibit 99.1, and is incorporated herein by reference.

This Current Report and the information included below and furnished as exhibits hereto shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended ("Exchange Act"), nor shall it be incorporated by reference into a filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing. The furnishing of the information in this Current Report is not intended to, and does not, constitute a determination or admission by the Company that the information in this report is material or complete, or that investors should consider this information before making an investment decision with respect to any security of the Company or any of its affiliates.

Item 9.01. Financial Statements and Exhibits.

Exhibit No.	Description
<u>99.1</u>	Investor Presentation
104	The cover page from the Company's Form 8-K, formatted in Inline XBRL.

Forward-Looking Statements

This press release contains forward-looking statements, which are included in accordance with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact are "forward-looking statements" for purposes of federal and state securities laws, including, but not limited to, statements about our anticipated future operating and financial performance, financial position and liquidity, business strategies, regulatory and competitive outlook, investment and expenditure plans, capital and financing needs and availability, plans and objectives of management for future operations, developments regarding our capital and strategic plans, and other similar forecasts and statements of expectation and statements of assumption underlying any of the foregoing. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of such terms and other comparable terminology. Although we believe that our forward-looking statements to be reasonable, we cannot guarantee future results, levels of activity, performance or achievements.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forward-looking statements. These factors include the following:

- · a failure to maintain adequate levels of capital and liquidity to support our operations;
- the effect of potential future supervisory action against us or Hanmi Bank;
- the effect of our rating under the Community Reinvestment Act and our ability to address any issues raised in our regulatory exams;
- · general economic and business conditions internationally, nationally and in those areas in which we operate;
- · volatility and deterioration in the credit and equity markets;
- changes in consumer spending, borrowing and savings habits;
- · availability of capital from private and government sources;
- · demographic changes;
- · competition for loans and deposits and failure to attract or retain loans and deposits;
- · inflation and fluctuations in interest rates and a decline in the level of our interest rate spread;
- the current or anticipated impact of military conflict, terrorism or other geopolitical events;
- · risks of natural disasters;
- · legal proceedings and litigation brought against us;
- a failure in or breach of our operational or security systems or infrastructure, including cyberattacks;
- · the failure to maintain current technologies;
- the inability to successfully implement future information technology enhancements;
- difficult business and economic conditions that can adversely affect our industry and business, including competition, fraudulent activity and negative publicity;
- · risks associated with Small Business Administration loans;
- · failure to attract or retain key employees;
- our ability to access cost-effective funding;
- · fluctuations in real estate values;
- · changes in accounting policies and practices;
- changes in governmental regulation, including, but not limited to, any increase in FDIC insurance premiums;
- the continuing impact of the COVID-19 pandemic on our business and results of operation;
- the ability of Hanmi Bank to make distributions to Hanmi Financial Corporation, which is restricted by certain factors, including Hanmi Bank's retained earnings, net income, prior distributions made, and certain other financial tests;
- · strategic transactions we may enter into;
- the adequacy of our allowance for credit losses;
- our credit quality and the effect of credit quality on our credit losses expense and allowance for credit losses;
- · changes in the financial performance and/or condition of our borrowers and the ability of our borrowers to perform under the terms of their loans and other terms of credit agreements;
- · our ability to control expenses;
- · changes in securities markets; and
- risks as it relates to cyber security against our information technology and those of our third-party providers and vendors.

In addition, we set forth certain risks in our reports filed with the U.S. Securities and Exchange Commission, including, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2021, our Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K that we will file hereafter, which could cause actual results to differ from those projected. We undertake no obligation to update such forward-looking statements except as required by law.

In addition, we set forth certain risks in our reports filed with the U.S. Securities and Exchange Commission, including, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2021, our Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K that we will file hereafter, which could cause actual results to differ from those projected. We undertake no obligation to update such forward-looking statements except as required by law.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HANMI FINANCIAL CORPORATION

Date: August 1, 2022 By:

/s/ Bonita I. Lee Bonita I. Lee Chief Executive Officer



Forward-Looking Statements

Hanmi Financial Corporation (the "Company") cautions investors that any statements contained herein that are not historical facts are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including, but not limited to, those statements regarding operating and financial performance, financial position and liquidity, business strategies, regulatory, economic and competitive outlook, investment and expenditure plans, capital and financing needs and availability, litigation, plans and objectives, merger or sale activity, the effects of COVID-19 on our business, financial condition and results of operations, and all other forecasts and statements of expectation or assumption underlying any of the foregoing. These statements involve known and unknown risks and uncertainties that are difficult to predict. Investors should not rely on any forward-looking statement and should consider risks, such as changes in governmental policy, legislation and regulations, economic uncertainty, inflation, the continuing impact of the COVID-19 pandemic on our business and results of operations, fluctuations in interest rate and credit risk, competitive pressures, the ability to succeed in new markets, balance sheet management, the ability to identify and remediate any material weakness in internal controls over financial reporting, and other operational factors.

Forward-looking statements are based upon the good faith beliefs and expectations of management as of this date only and are further subject to additional risks and uncertainties, including, but not limited to, the risk factors set forth in our earnings release dated July 26, 2022, including the section titled "Forward Looking Statements and the Company's most recent Form 10-K, 10-Q and other filings with the Securities and Exchange Commission ("SEC"). Investors are urged to review our earnings release dated July 26, 2022, including the section titled "Forward Looking Statements and the Company's SEC filings. The Company disclaims any obligation to update or revise the forward-looking statements herein.

Hanmi Franchise at a Glance



Hanmi Financial Corporation

Management Team

Name	Position	Banking Experience (Years)	Hanmi Experience (Years)	Previous Experience
Bonnie Lee	President & CEO	36	9	BBCN Bancorp, Shinhan Bank America, Nara Bank
Romolo Santarosa	SEVP, Chief Financial Officer	31	7	Opus Bank, First California Financial Group
Anthony Kim	EVP, Chief Banking Officer	28	9	BBCN Bancorp
Matthew Fuhr	EVP, Chief Credit Administration Officer	26	7	Pacific Western Bank, FDIC
Mike Park	EVP, Chief Credit Risk Officer	34	8	East West Bank
Anna Chung	EVP, Chief SBA Lending Officer	39	8	East West Bank, Nara Bank, Wilshire Bank, First American Bank
Navneeth Naidu	EVP, Chief Technology Officer	20	4	Columbia Bank, American Marine Bank, First Capital Bank of Texas
Michael Du	SVP, Chief Risk Officer	23	3	Pacific Western Bank, Unify Financial Federal Credit Union

The Hanmi Story



"For 40 years, we have been dedicated to helping our stakeholders bank on their dreams.

Our close customer partnerships, along with our deep community ties, have enabled Hanmi to grow and flourish and position us exceptionally well for the next 40 years."



1982	1988	2001	2004
First Korean American Bank in the U.S.	Began offering SBA loans; Acquired First Global Bank	Listed HAFC common stock	Acquired Pacific Union Bank (\$1.2B in assets)
2007	2013	2014	2016
Completed \$70 million secondary common stock offering	C.G. Kum appointed as the new CEO; Bonnie Lee appointed as the new COO	Acquired Central Bancorp, Inc. (\$1.3B in assets acquired)	Acquired Commercial Equipment Leasing Division (\$228M in assets)
2017	2018	2019	2020
Assets surpassed \$5 billion; Opened a Manhattan, NY branch	Opened Chinatown branch in Houston, Texas	Bonnie Lee appointed as the new CEO	Embarked on mortgage & digital banking initiatives
Hanmi Financial Corpora	ation		

Why Hanmi?

- Strong average deposit growth reflecting a 11% CAGR since 2013
- Average noninterest-bearing deposit at \$2.7 billion, represents 46% of average deposits as of June 30, 2022, and reflects a 16% CAGR since 2013
- Business deposits represent 54% of total deposits as of June 30, 2022

Premier Core Deposit Diversified Loan Portfolio and Disciplined Credit Administration

- Strong average loan growth reflecting an 11% CAGR since 2013
- Significant progress reducing CRE concentration from 85% of the total portfolio, as of December 31, 2013 to 67%, as of June 30, 2022, through portfolio diversification that includes leasing (equipment finance), RRE, and multi-family
- Allowance for credit losses to loans of 1.29%, as of June 30, 2022 and nonperforming assets to total assets of 0.17%; nonaccrual loans decreased 3.7% quarter-over-quarter

- Cash dividend of \$0.25 per share, reflecting a 14% increase from the prior quarter and demonstrating management's confidence in the Company's performance
- Bank remains well-capitalized and Company exceeds minimum capital requirements as of June 30, 2022
- Tangible book value per share (TBVPS) grew by 3% in the last twelve months

Prudent Capital Management Strong Culture and Commitment to ESG

- 89% ethnically diverse workforce and 67% female workforce
- 354 Hanmi Bank Dream Scholarships awarded to support at-risk youth program
- \$7.5 million long-term commitment to a Community Reinvestment Act fund



2Q22 Highlights

Net Income	Diluted EPS	ROAA	ROAE	NIM	Efficiency Ratio	TBVPS*
\$25.1M	\$0.82	1.45%	14.92%	3.55%	46.05%	\$19.91

- Net income was \$25.1 million, or \$0.82 per diluted share, up 21.0% from \$20.7 million, or \$0.68 per diluted share, for the prior quarter and up 13.2% from \$22.1 million, or \$0.72 per diluted share, for the second quarter in 2021
 - > Net interest income was \$59.0 million, up 15.9% from the prior quarter; net interest margin of 3.55%
 - Noninterest income increased by 9.3% from the prior quarter to \$9.3 million due to higher service charges and higher SBA gain on sale income
 - > Noninterest expense was \$31.5 million, down 0.7% from the prior quarter
 - > Efficiency ratio was 46.05%, compared with 53.29% for the prior quarter
- · Loans receivable increased by 6.0% from the prior quarter to \$5.66 billion
 - ➤ Loan production was \$642.2 million with an average rate of 4.35%
- Deposits were \$5.98 billion at June 30, 2022 with noninterest-bearing demand deposits up 3.9% from the first quarter
 - Cost of interest-bearing deposits increased 5 basis points from the prior quarter to 0.31%
- Credit loss expense was \$1.6 million; allowance for credit losses to loans was 1.29% at June 30, 2022
- Tangible common equity to tangible assets' was 8.74% at the end of the second quarter, the Common equity Tier 1 capital ratio was 11.07% and the Total capital ratio was 14.32%

*Non-GAAP financial measure; refer to the non-GAAP reconciliation slide



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Loan Production

Strong momentum across our diverse business lines fueled our stellar loan production of \$642.2 million in the second quarter, driving 6% loan growth quarter-over-quarter.



- Commercial real estate loan production for the second quarter was \$271.0 million
 - Weighted average loan to value on new CRE origination for the second quarter was 61.6%, compared to 42.1% in the prior quarter
 - Weighted average debt coverage ratio on new CRE origination for the second quarter was 1.90x, compared with 2.14x in the prior quarter
- Commercial and industrial loan production for the second quarter was \$96.2 million
- SBA loan production for the second quarter was \$67.9 million
- Equipment finance production for the second quarter was \$95.4 million
- Residential mortgage loan production for the second quarter was \$111.8 million

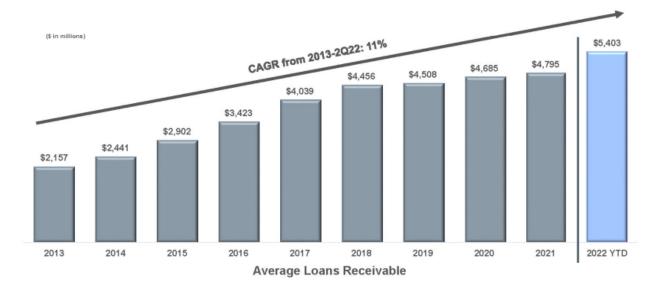
(1) includes \$28.3M, \$29.3M, \$21.7M, \$26.9M, and \$47.3M of loans secured by CRE and the remainder representing C8I as of 2Q21, 3Q21, 4Q21, 1Q22, and 2Q22 respectively



В

Average Loan Trend

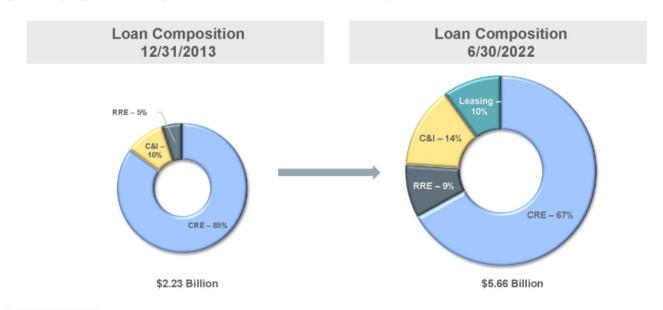
Strong average loan growth reflecting an 11% CAGR since 2013.



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Successful Portfolio Diversification Strategy

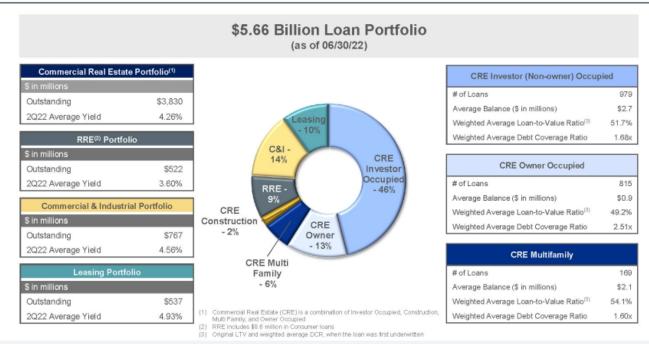
Significant progress reducing CRE concentration from 85% of total portfolio to 67%.



(1) RRE includes Consumer loans

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Loan Portfolio

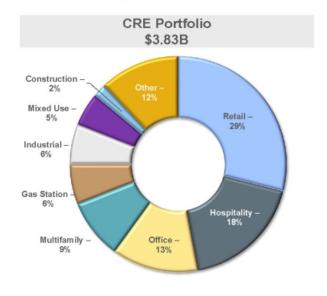


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Loan Portfolio Diversification

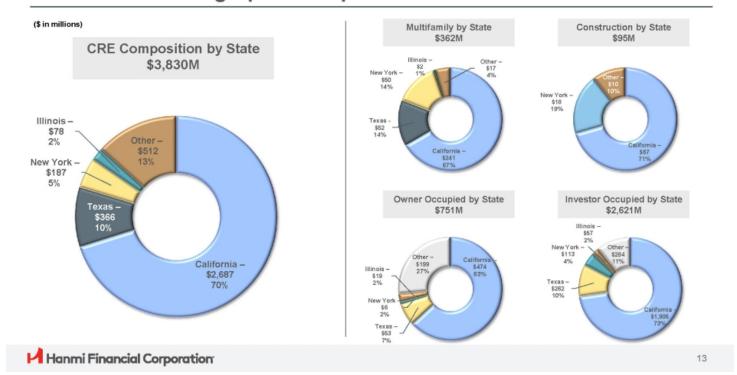
Loan portfolio is well diversified across collateral types and industry types; CRE represents 68% of the total portfolio and C&I represents 14%.





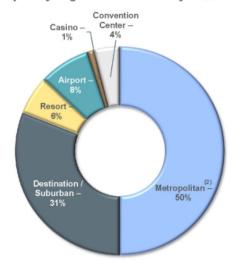
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CRE Portfolio Geographical Exposure



Hospitality Segment by Location Type

Hospitality segment⁽¹⁾ declined by 28% since 1Q20 to \$672.5 million at 2Q22, representing 12% of the loan portfolio.



- · Average balance within the segment was \$3 million
- Weighted average debt coverage ratio of the segment was 1.8x at origination
- Weighted average loan to value of the segment was 50.2% at origination
- \$57.1 million of the hospitality portfolio was criticized as of June 30, 2022, of which \$32 million stems from the metropolitan⁽²⁾ location category
- Single nonaccrual hospitality loan for \$112 thousand in the Texas metropolitan⁽²⁾ location

Total Hospitality Segment: \$672.5M

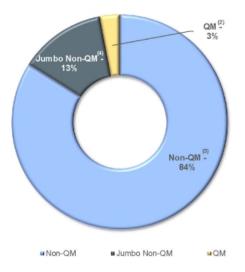
(1) Segment represents exposure across the loan portfolio, inclusive of CRE and C&I
[2] Metropolitan is categorized as a location/amenities make it a distinct tourist location; suburban is defined as areas outside of major city hubs and can include more rural areas

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Residential Real Estate Portfolio

The RRE⁽¹⁾ portfolio was \$521.6 million for the second quarter, representing 9% of the total loan portfolio.

Our conservative underwriting policy focuses on high-quality mortgage origination with maximum LTV between 60% and 70%, maximum DTI of 43% and minimum FICO scores of 680.



- · 38% of the Residential Real Estate portfolio is fixed and 62% is variable. Of the variable mortgage portfolio, 80% is expected to reset after 12 months and 20% within the next 12 months
- Total delinquencies are 0.31%; 0.21% are 30-59 days and 0.10% are 90+ days

- OM loans conform to the Abity-to-Repay (ATR) rules/requirements of CFPB

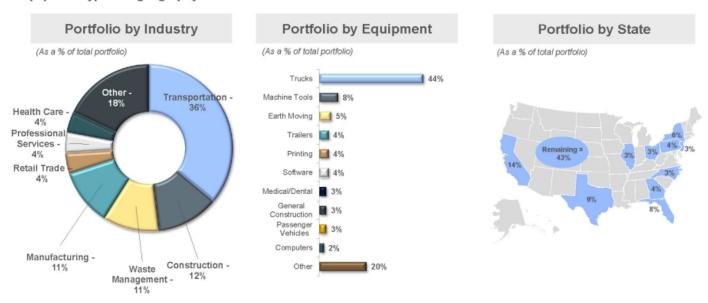
 Non-QM loans do not conform to the CFPB Dodd-Frank Act.

 Jumbo Non-QM loan amounts exceed FHFA limits, but generally conform to the ATR/QM rules



Leasing Portfolio

A \$537.4 million equipment finance portfolio, with an average size of \$45 thousand, is diversified by industry, equipment type and geography.



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Average Deposit Trend

Strong deposit growth reflecting a 11% CAGR since 2013.

Noninterest-bearing deposits have grown by 16% CAGR since 2013, and now represents 46% of total deposits.



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Deposit Base

Deposits increased to \$5.98 billion, up 3% from the prior quarter and up 6% from the same quarter last year.

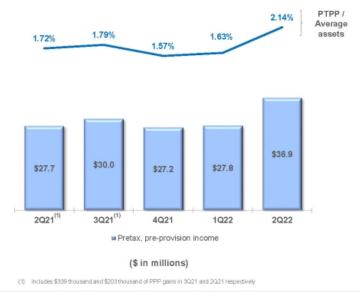
- . Noninterest-bearing demand deposits increased 4% from the prior quarter and 18% from the same quarter last year
- Noninterest-bearing demand deposits increased to 47% of total deposits at June 30, 2022 from 42% a year ago





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Pretax Pre-Provision Income (PTPP)



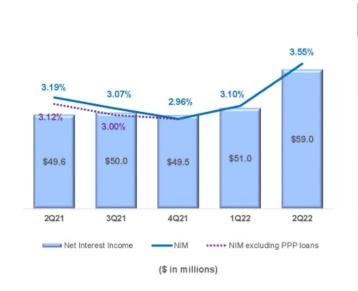
- Pretax, pre-provision income⁽¹⁾ was \$36.9 million for the second quarter, up 32.7% from the prior quarter and up 33.3% from the same quarter last year.
- PTPP over average assets for 2Q22 was 2.14% compared with 1.63% the prior quarter, an increase of 51 bps.

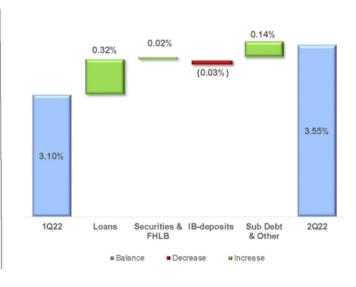
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Net Interest Income | Net Interest Margin

Net interest income was \$59.0 million for the second quarter compared with \$51.0 million for the prior quarter; net interest margin for the quarter was 3.55% compared with 3.10% for the prior quarter.

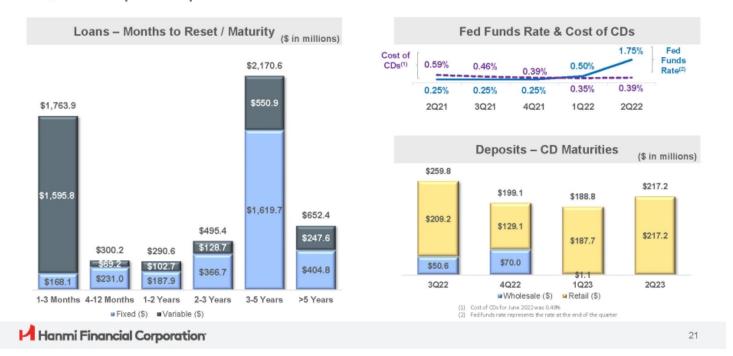




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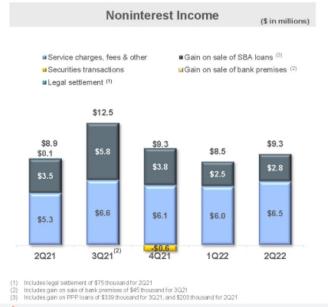
Net Interest Income Sensitivity

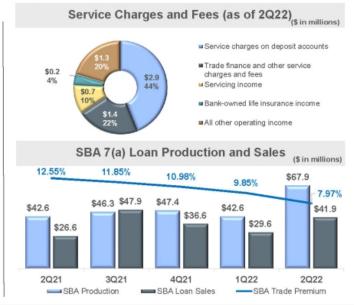
28.1% of the loan portfolio reprices within 1-3 months.



Noninterest Income

Noninterest income was \$9.3 million for the second quarter compared with \$8.5 million for the prior quarter primarily due to higher trade finance, other service fees and higher SBA gains.

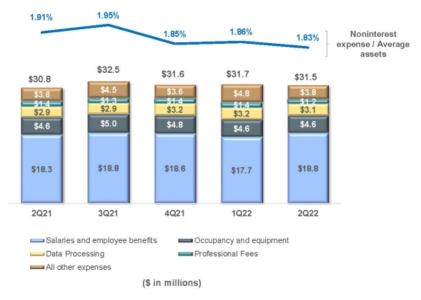




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Noninterest Expense

Continued focus on disciplined expense management.



- Noninterest expense was \$31.5 million for the second quarter, down 0.7% from the prior quarter and up 2.2% from the same quarter last year
- The efficiency ratio for the second quarter improved to 46.05% from 53.29% for the prior quarter

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ACL Trends

Allowance for credit losses was \$73.1 million as of June 30, 2022 generating an allowance for credit losses to loans of 1.29% compared with 1.34% at the end of the prior quarter.





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ACL Analysis by Loan Type

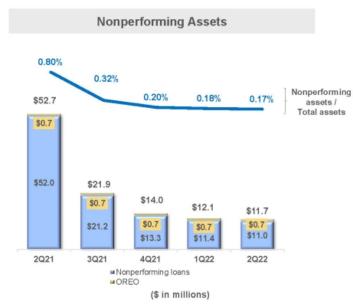
(\$ in millions)	Jur	e 30, 2022	March 31, 2022		December	31, 2021	September	30, 2021	June 30, 2021		
	Allowand	e Loans	Allowance	Loans	Allowance	Loans	Allowance	Loans	Allowance	Loans	
CRE	¢ 45	.6 \$ 3,829.7	\$45.9	\$3,771.5	\$48.4	\$3,701.9	\$55.3	\$3,528.5	\$62.3	\$3,452.0	
									*		
C&I	14	.3 766.8	12.9	633.1	12.4	561.8	8.7	516.4	8.1	587.7	
Leases	12	.7 537.4	12.2	500.1	11.3	487.3	11.8	459.1	12.3	431.6	
RRE & Consumer	(.5 521.6	0.5	432.8	0.5	400.5	8.0	354.9	0.7	348.7	
Total	\$ 73	.1 \$ 5,655.4	\$71.5	\$5,337.5	\$72.6	\$5,151.5	\$76.6	\$4,858.9	\$83.4	\$4,820.1	

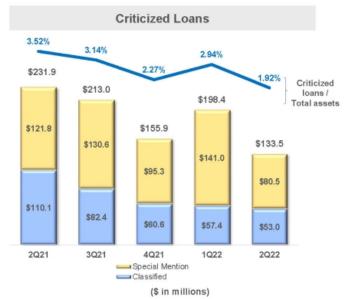
Note: Numbers may not add due to rounding

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Asset Quality





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Asset Quality - Nonaccrual Loans

Nonaccrual loans decreased 4% quarter-over-quarter.

(\$ in millions)

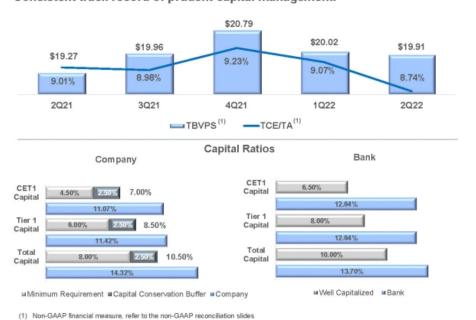


(1) Specific allowance for credit losses at December 31, 2021, March 31, 2022, and June 30, 2022 was \$2.8 million, \$2.2 million, and \$2.0 million respectively (2) RRE includes consumer loans



Capital Management

Consistent track record of prudent capital management.



- Tangible book value per share (TBVPS) grew by 3.3% in the last twelve months
- 2Q22 TBVPS⁽¹⁾ and TCE/TA⁽¹⁾ ratio were impacted by \$21.7 million unrealized after-tax loss recorded in AOCI due to changes in the value of the securities portfolio stemming from increased interest rates during the
- · The Company exceeds regulatory minimum and the Bank remains well capitalized

Hanmi Financial Corporation

Strong Company Culture and ESG Commitment

We are challenging ourselves to do more and lead the way to achieve our vision of the Company



Strong Company Culture

- · Seasoned team with deep community ties
- · Close customer partnerships
- · Investments in talent and technology





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Appendix

2Q22 Financial Summary

(\$ in millions, except EPS)

							Change ⁽¹⁾			
	June	30,2022	Marc	:h 31, 2022	June	e 30, 2021	Q/Q	Y/Y		
Income Statement Summary										
Net interest income	\$	59.0	\$	51.0	\$	49.6	15.9%	19.19		
Noninterest income		9.3		8.5		8.9	9.3%	4.89		
Operating revenue		68.3		59.5		58.5	14.9%	16.8%		
Noninterest expense		31.5		31.7		30.8	-0.7%	2.2%		
Credit loss (recovery) expense		1.6		(1.4)		(3.3)	-216.1%	-148.0%		
Pretax income		35.3		29.2		31.0	21.0%	13.89		
Income tax expense		10.2		8.5		8.9	20.9%	15.2%		
Net income	\$	25.1	\$	20.7	\$	22.1	21.0%	13.2		
EPS-Diluted	\$	0.82	\$	0.68	\$	0.72	20.6%	13.9%		
Selected balance sheet items										
Loans receivable	\$	5,655	\$	5,338	\$	4,820	6.0%	17.3%		
Deposits		5,979		5,783		5,630	3.4%	6.2%		
Total assets		6,956		6,737		6,579	3.2%	5.79		
Stockholders' equity	\$	618	\$	621	\$	603	-0.5%	2.5%		
Profitability Metrics										
Return on average assets		1.45%		1.22%		1.38%	18.9%	5.1%		
Return on average equity		14.92%		12.74%		14.91%	17.1%	0.19		
TCE/TA(2)		8.74%		9.07%		9.01%	-3.6%	-3.09		
Net interest margin		3.55%		3.10%		3.19%	14.5%	11.39		
Efficiency ratio		46.05%		53.29%		52.66%	-13.6%	-12.6%		



Non-GAAP Reconciliation: Tangible Common Equity to Tangible Asset Ratio

	June 30,	March 31,	D	ecember 31,	Se	eptember 30,	June 30,
Hanmi Financial Corporation	2022	2022		2021		2021	2021
Assets	\$ 6,955,968	\$ 6,737,052	\$	6,858,587	\$	6,776,533	\$ 6,578,856
Less goodwill and other intangible assets	(11,310)	(11,353)		(11,395)		(11,450)	(11,504)
Tangible assets	\$ 6,944,658	\$ 6,725,699	\$	6,847,192	\$	6,765,083	\$ 6,567,352
Stockholders' equity (1)	\$ 618,296	\$ 621,452	\$	643,417	\$	619,055	\$ 602,977
Less goodwill and other intangible assets	(11,310)	(11,353)		(11,395)		(11,450)	(11,504)
Tangible stockholders' equity (1)	\$ 606,986	\$ 610,099	\$	632,022	\$	607,605	\$ 591,473
Stockholders' equity to assets	8.89%	9.22%		9.38%		9.14%	9.17%
Tangible common equity to tangible assets (1)	8.74%	9.07%		9.23%		8.98%	9.01%
Common shares outstanding	30,482,990	30,468,458		30,407,261		30,441,601	30,697,652
Tangible common equity per common share	\$ 19.91	\$ 20.02	\$	20.79	\$	19.96	\$ 19.27

Note: numbers may not foot due to rounding
(1) Percentage change calculated from dollars in thousands, change in basis points for profitability metrics
(2) Non-GAAP financial measure, refer to the non-GAAP reconciliation slide

Non-GAAP Reconciliation - PPP (FY 2021)

(\$ in thousands, except share and per share data) For the Twelve Months Ended December 31, 2021 Net interest income \$ 195,050 Less PPP loan interest income Net interest income adjusted for PPP loans 189,057 Average interest-earning assets 5 Less average PPP loans (142,646) Average interest-earning assets adjusted for PPP loans 6,198,123 3,08% NIM adjusted for PPP loans (1) Efficiency Ratio 124,455 Noninterest expense \$ Add back PPP deferred origination costs Noninterest expense adjusted for PPP loans 125,858 Net interest income plus noninterest income Less net gain on sales of securities (2.498) Net interest income plus noninterest income adjusted for securities gains 233,048 54,01% Efficiency ratio adjusted for PPP loans and securities gains (2)

(1) Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized (2) Norinterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable). In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Payahock Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guaranty program. These loans are fully guaranteed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business of the boar are used as required under the program. The Paycheck Protection Program ("PPP") and I can forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Harmi participated in this program and the financial information for the 2021 fourth quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Harmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.



Non-GAAP Reconciliation - PPP (4Q21)

(\$ in thousands, except share and per share data)	As of Decer	mber 31, 2021		Three Mor December	nths Ended r 31, 2021
Tangible Common Equity to Tangible Assets			Net Interest Margin		
Tangible assets	\$	6,847,192	Net interest income	\$	49,496
Less first and second draw PPP loans		(2,976)	Less PPP Ioan interest income		(100)
Tangible assets adjusted for PPP loans	\$	6,844,216	Net interest income adjusted for PPP loans	\$	49,396
Tangible stockholders' equity (1)	\$	632,022	Average interest-earning assets	\$	6,630,386
			Less average PPP loans		(5,883)
TCE / TA Ratio(1)		9,23%	Average interest-earning assets adjusted for PPP loans	S	6,624,503
TCE / TA Ratio adjusted for PPP loans(1)		9.23%			
		-,	NIM ⁽²⁾		2.96%
			NIM adjusted for PPP loans (2)		2.96%
Allowance for Credit Losses to Loans Receivable					
			Efficiency Ratio		
Allowance for credit losses	\$	72,557			
			Noninterest expense	S	31,636
Loans receivable	\$	5,151,541	Add back PPP deferred origination costs		
Less first draw PPP loans		(2,976)	Noninterest expense adjusted for PPP loans	S	31,636
Loans receivable adjusted for PPP loans	\$	5,148,565			
			Net interest income plus noninterest income	S	58,791
ACL / Loans Receivable		1.41%	Plus securities losses		598
ACL / Loans Receivable adjusted for PPP loans		1,41%	Net interest income plus noninterest income adjusted for		
rice) are in the control of the cont		2, 22	securities losses	S	59,389
					33,503
			Efficiency ratio (3)		53,81%
(1) There were no preferred shares outstanding at December 31, 202			Efficiency ratio adjusted for PPP loans and securities losses (8)		53,27%

(synormens) expense (as appeause) arises on the transfer receive and nontraces in come (as appeause). In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to infroduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's "(a) loan guarantly program. These loans are fully guarantseed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the loan are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Harmi participated in this program and the financial information for the 2021 fourth quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Harmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.

⁽¹⁾ There were no preferred shares outstanding st December 31, 2021
(2) Net interest income (as applicable) divided by average interest earning assets (as applicable), annualized (3) Norrithrest beginner (as applicable), annualized (3) Norrithrest beginner (as applicable) divided by the sum of net interest income and noninterest income (as applicable)

Non-GAAP Reconciliation – PPP (3Q21)

(\$ in thousands, except share and per share data)	As of Septer	mber 30, 2021		 nths Ended er 30, 2021
Tangible Common Equity to Tangible Assets			Net Interest Margin	
Tangible assets Less first and second draw PPP loans	\$	6,765,083 (21,895)	Net interest income Less PPP loan interest income	\$ 49,980 (1,564)
Tangible assets adjusted for PPP loans	\$	6,743,188	Net interest income adjusted for PPP loans	\$ 48,416
Tangible stockholders' equity (1)	\$	607,605	Average interest-earning assets Less average PPP loans	\$ 6,452,604 (55,831)
TCE / TA Ratio (1) TCE / TA Ratio adjusted for PPP loans(1)		8,98% 9,01%	Average interest-earning assets adjusted for PPP loans	\$ 6,396,773
			NIM ⁽²⁾ NIM adjusted for PPP loans ⁽²⁾	3,07%
Allowance for Credit Losses to Loans Receivable				
Allowance for credit losses	\$	76,613	Efficiency Ratio	
Loans receivable	\$	4,858,865	Noninterest expense Add back PPP deferred origination costs	\$ 32,502
Less first draw PPP loans Loans receivable adjusted for PPP loans	¢	(21,895) 4,836,970	Noninterest expense adjusted for PPP loans	\$ 32,502
ACL / Loans Receivable		1,58%	Net interest income plus noninterest income Less securities and PPP gains	\$ 62,489 (339)
ACL / Loans Receivable adjusted for PPP loans		1,58%	Net interest income plus noninterest income adjusted for securities and PPP gains	\$ 62,150
(1) There were no preferred shares outstanding at September 30	0, 2021		Efficiency ratio (5) Efficiency ratio adjusted for PPP loans and securities gains (5)	52,01% 52,30%

(3) Nontrierest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable).

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's "(a) loan guarantly program. These loans are fully guarantseed and available for loan forgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the boar are used as required under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Hanni participated in this program and the financial information for the 2021 third quarter refects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Hannii. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, not is timecessarily comparable to non-GAAP financial. measures that may be used by other companies.



Non-GAAP Reconciliation - PPP (2Q21)

(\$ in thousands, except share and per share data)	As of Ju	ine 30, 2021			onths Ended 30, 2021
Tangible Common Equity to Tangible Assets			Net Interest Margin		
Tangible assets	\$	6,567,352	Net interest income	\$	49,572
Less first and second draw PPP loans		(158,134)	Less PPP loan interest income		(2,680)
Tangible assets adjusted for PPP loans	\$	6,409,218	Net interest income adjusted for PPP loans	\$	46,892
Tangible stockholders' equity (1)	\$	591,473	Average interest-earning assets		6,242,421
			Less average PPP loans		(220,965)
TCE / TA Ratio(1)		9,01%	Average interest-earning assets adjusted for PPP loans	\$	6,021,456
TCE / TA Ratio adjusted for PPP loans(1)		9,23%			
			NIM ^(b)		3,19%
			NIM adjusted for PPP loans (4)		3,12%
Allowance for Credit Losses to Loans Receivable					
Allowance for credit losses	s	83,372	Efficiency Ratio		
rate transfer to the control of the	*	00,012	Noninterest expense	\$	30,783
Loans receivable	Ś	4.820,092	Add back PPP deferred origination costs		13
Less first draw PPP Ioans		(1.44,077)	Noninterest expense adjusted for PPP loans	<	30,796
Loans receivable adjusted for PPP loans	S	4,676,015			
•			Net interest income plus noninterest income	\$	58,458
ACL / Loans Receivable		1,73%	Less securities and PPP gains	*	(203)
ACL / Loans Receivable adjusted for PPP loans		1,78%	Net interest income plus noninterest income adjusted for		(223)
			securities and PPP gains	\$	58,255
			Efficiency ratio (3)		52,66%
(1) There were no preferred shares outstanding at June 30, 2021			Efficiency ratio adjusted for PPP loans and securities gains (8)		52,86%

In response to the COVID-19 pandemic, the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act") was adopted, which included authorization for the U.S. Small Business Administration (the "SBA") to introduce a new program, entitled the "Paycheck Protection Program," which provides loans for eligible businesses through the SBA's 7(a) loan guarantly program. These loans are fully guarantseed and available for loan torgiveness of up to the full principal amount so long as certain employee and compensation levels of the business are maintained and the proceeds of the business of the loan for used under the program. The Paycheck Protection Program ("PPP") and loan forgiveness provide economic relief to small businesses nationwide adversely impacted under the COVID-19 pandemic.

Harmi participated in this program and the financial information for the 2021 second quarter reflects this participation. This table shows financial information excluding the effect of the origination of the PPP loans, including the corresponding interest income earned and non-interest expense incurred on such loans, which constitutes a non-GAAP measure. Management believes the presentation of certain financial measures excluding the effect of PPP loans provides useful supplemental information that is essential to a proper understanding of the financial condition and results of operations of Harmi. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP financial measures that may be used by other companies.

⁽²⁾ Net interest income (as applicable) divided by average interest-earning assets (as applicable), annualized
(3) Noninterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable).

⁽¹⁾ There were no preferred shares outstanding at June 30, 2021 Efficiency rail (2) Net interest income (as applicable) physical by average interest-earning assets (as applicable), annualized (3) Nonriterest expense (as applicable) divided by the sum of net interest income and noninterest income (as applicable)