## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Date of Report (Date of earliest event reported): April 23, 2024
HANMI FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)

| Delaware | $\mathbf{0 0 0 - 3 0 4 2 1}$ | $\mathbf{9 5 - 4 7 8 8 1 2 0}$ |
| :---: | :---: | :---: |
| (State or Other Jurisdiction of Incorporation) | (Commission File Number) | (I.R.S. Employer Identification No.) |

900 Wilshire Boulevard, Suite 1250
Los Angeles, CA 90017
(Address of Principal Executive Offices) (Zip Code)
(213) 382-2200
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
| :---: | :---: | :---: |
| Common Stock, \$0.001 par value | Nasdaq Global Select Market |  |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 ( $\$ 230.405$ of this chapter) or Rule $12 \mathrm{~b}-2$ of the Securities Exchange Act of 1934 ( $\$ 240.12 b-2$ of this chapter).
Emerging growth company
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

## Item 2.02. Results of Operations and Financial Condition.

On April 23, 2024, Hanmi Financial Corporation ("Hanmi Financial") issued a press release announcing its financial results for the quarter ended March 31, 2024. A copy of the press release is attached as Exhibit 99.1 to this Form 8-K. In connection therewith, Hanmi Financial provided a supplemental presentation on its website at https://investors.hanmi.com. A copy of the supplemental presentation is attached hereto as Exhibit 99.2.

This information set forth under "Item 2.02. Results of Operations and Financial Condition," including Exhibit 99.1 and 99.2 attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing.

## Item 9.01. Financial Statements and Exhibits.

(d) Exhibits
99.1 Press release issued by Hanmi Financial dated April 23, 2024
99.2 Hanmi Financial First Quarter 2024 Earnings Supplemental Presentation

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

## Forward-Looking Statements

This press release contains forward-looking statements, which are included in accordance with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact are "forward-looking statements" for purposes of federal and state securities laws, including, but not limited to, statements about our anticipated future operating and financial performance, financial position and liquidity, business strategies, regulatory and competitive outlook, investment and expenditure plans, capital and financing needs and availability, plans and objectives of management for future operations, developments regarding our capital and strategic plans, and other similar forecasts and statements of expectation and statements of assumption underlying any of the foregoing. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of such terms and other comparable terminology. Although we believe that our forward-looking statements to be reasonable, we cannot guarantee future results, levels of activity, performance or achievements.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forward-looking statements. These factors include the following:

- a failure to maintain adequate levels of capital and liquidity to support our operations;
- general economic and business conditions internationally, nationally and in those areas in which we operate, including any potential recessionary conditions;
- volatility and deterioration in the credit and equity markets;
- changes in consumer spending, borrowing and savings habits;
- availability of capital from private and government sources;
- demographic changes;
- competition for loans and deposits and failure to attract or retain loans and deposits;
- inflation and fluctuations in interest rates that reduce our margins and yields, the fair value of financial instruments, the level of loan originations or prepayments on loans we have made and make, the level of loan sales and the cost we pay to retain and attract deposits and secure other types of funding;
- our ability to enter new markets successfully and capitalize on growth opportunities;
- the current or anticipated impact of military conflict, terrorism or other geopolitical events;
- the effect of potential future supervisory action against us or Hanmi Bank and our ability to address any issues raised in our regulatory exams;
- risks of natural disasters;
- legal proceedings and litigation brought against us;
- a failure in or breach of our operational or security systems or infrastructure, including cyberattacks;
- the failure to maintain current technologies;
- risks associated with Small Business Administration loans;
- failure to attract or retain key employees;
- our ability to access cost-effective funding;
- changes in liquidity, including the size and composition of our deposit portfolio, including the percentage of uninsured deposits in the portfolio;
- fluctuations in real estate values;
- changes in accounting policies and practices;
- changes in governmental regulation, including, but not limited to, any increase in FDIC insurance premiums and changes in the monetary policies of the U.S. Treasury and the Board of Governors of the Federal Reserve System;
- the ability of Hanmi Bank to make distributions to Hanmi Financial Corporation, which is restricted by certain factors, including Hanmi Bank's retained earnings, net income, prior distributions made, and certain other financial tests;
- strategic transactions we may enter into;
- the adequacy of and changes in the methodology for computing our allowance for credit losses;
- our credit quality and the effect of credit quality on our credit losses expense and allowance for credit losses;
- changes in the financial performance and/or condition of our borrowers and the ability of our borrowers to perform under the terms of their loans and other terms of credit agreements;
- our ability to control expenses; and
- cyber security and fraud risks against our information technology and those of our third-party providers and vendors.

In addition, we set forth certain risks in our reports filed with the U.S. Securities and Exchange Commission, including, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2023, our Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K that we will file hereafter, which could cause actual results to differ from those projected. We undertake no obligation to update such forward-looking statements except as required by law.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## HANMI FINANCIAL CORPORATION

By: //s/ Bonita I. Lee
Bonita I. Lee
Chief Executive Officer

## Hanmi Reports 2024 First Quarter Results

LOS ANGELES, April 23, 2024 (GLOBE NEWSWIRE) -- Hanmi Financial Corporation (NASDAQ: HAFC, or "Hanmi"), the parent company of Hanmi Bank (the "Bank"), today reported financial results for the first quarter of 2024.

Net income for the first quarter of 2024 was $\$ 15.2$ million, or $\$ 0.50$ per diluted share, compared with $\$ 18.6$ million, or $\$ 0.61$ per diluted share, for the fourth quarter of 2023 . The return on average assets for the first quarter was $0.81 \%$ and the return on average equity was $7.90 \%$, compared with a return on average assets of $0.99 \%$ and the return on average equity of $9.70 \%$ for the fourth quarter of 2023 .

## CEO Commentary

"Our first quarter performance highlights the continued execution of our strategy of diversifying our loan portfolio and deposit franchise," said Bonnie Lee, President and Chief Executive Officer of Hanmi. "Our relationship banking model enabled us to attract new customers, expanding our market share and driving a $6 \%$ annualized increase in deposits and a nearly $4 \%$ net increase in our C\&I portfolio in the first quarter. We remained disciplined and selective in our underwriting practices, which have resulted in excellent asset quality."
"The Hanmi franchise is robust and well positioned to successfully navigate a dynamic economic environment. Our balance sheet is solid with ample liquidity, and we have strong credit quality and excellent capital ratios. Furthermore, we have a healthy loan pipeline, stable core deposits, and well-managed expenses. Looking ahead, we will continue to optimize our branch network through a consolidation of existing offices and by entering new markets this year. I am grateful to our team of highly skilled bankers who continually build enduring banking relationships with our customers and create value for our shareholders."

## First Quarter 2024 Highlights:

- First quarter net income was $\$ 15.2$ million, or $\$ 0.50$ per diluted share, compared with $\$ 18.6$ million, or $\$ 0.61$ per diluted share for the fourth quarter of 2023. The decline in net income reflects the change to a credit loss expense for the first quarter from a recovery during the fourth quarter of 2023, lower net interest income, and higher noninterest expense, partially offset by higher noninterest income.
- Loans receivable were $\$ 6.18$ billion at March 31, 2024, essentially unchanged from the end of the fourth quarter of 2023; loan production for the first quarter was $\$ 234.0$ million with a weighted average interest rate of $8.02 \%$.
- Deposits were $\$ 6.38$ billion at March 31, 2024, up $1.5 \%$ from the end of the fourth quarter of 2023; noninterest-bearing demand deposits were $30.3 \%$ of total deposits at the end of the first quarter.
- Net interest income for the first quarter was $\$ 50.7$ million, down $\$ 2.4$ million, or $4.7 \%$, from the fourth quarter of 2023 , and net interest margin (taxable equivalent) was $2.78 \%$ for the first quarter, down 14 basis points; the average yield on loans increased 12 basis points while the cost of interest-bearing deposits increased 33 basis points.
- Noninterest income for the first quarter was $\$ 7.7$ million, up $\$ 1.1$ million, or $15.8 \%$, from the fourth quarter of 2023, primarily reflecting a $\$ 0.4$ million gain on the sale of residential mortgage loans, a $\$ 0.3$ million valuation adjustment to bank-owned life insurance in the fourth quarter of 2023, and higher trade finance and remittance fees of $\$ 0.2$ million.
- Noninterest expenses were $\$ 36.4$ million for the first quarter, up $\$ 1.2$ million, or $3.5 \%$, from the fourth quarter of 2023 , primarily reflecting an increase in salaries and benefits, partially offset by declines in nearly all other expense categories.
- Asset quality remained favorable with criticized loans declining $11.1 \%$ from the year-end 2023 to $\$ 86.0$ million, or $1.4 \%$ of loans. Nonperforming assets declined $9.3 \%$ to $\$ 14.1$ million, or $0.19 \%$ of total assets, and net charge offs were low at $\$ 1.6$ million, or $0.10 \%$ of average loans (annualized).

For more information about Hanmi, please see the Q1 2024 Investor Update (and Supplemental Financial Information), which is available on the Bank's website at www.hanmi.com and via a current report on Form 8-K on the website of the Securities and Exchange Commission at www.sec.gov. Also, please refer to "Non-GAAP Financial Measures" herein for further details of the presentation of certain non-GAAP financial measures.

## Quarterly Highlights

(Dollars in thousands, except per share data)

|  | As of or for the Three Months Ended |  |  |  |  |  |  |  |  |  | Amount Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2024 \end{gathered}$ |  | $\begin{gathered} \hline \text { December } \\ 31, \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September } \\ 30, \\ 2023 \\ \hline \end{gathered}$ |  | June 30, 2023 |  | $\begin{gathered} \text { March 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { Q1-24 } \\ \text { vs. Q4-23 } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Q1-24 } \\ \text { vs. Q1-23 } \end{gathered}$ |  |
| Net income | \$ | 15,164 | \$ | 18,633 | \$ | 18,796 | \$ | 20,620 | \$ | 21,991 | \$ | $(3,469)$ | \$ | $(6,827)$ |
|  | \$ | 0.50 | \$ | 0.61 | \$ | 0.62 | \$ | 0.67 | \$ | 0.72 | \$ | (0.11) | \$ | (0.22) |
| Net income per diluted common share |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets |  | 512,046 |  | 70,341 |  | 350,140 |  | ,344,924 |  | ,434,130 |  | $(58,295)$ | \$ | 77,916 |


| $\$ 6,177,840$ | $\$ 6,182,434$ | $\$ 6,020,785$ | $\$ 5,965,171$ | $\$ 5,980,458$ | $\$$ | $(4,594)$ | $\$ 197,382$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 6,376,060$ | $\$ 6,280,574$ | $\$ 6,260,072$ | $\$ 6,315,768$ | $\$ 6,201,038$ | $\$ 95,486$ | $\$ 175,022$ |  |

Deposits

## $\$ 6,376,060 \quad \$ 6,280,574 \quad \$ 6,260,072 \quad \$ 6,315,768 \quad \$ 6,201,038 \quad \$ 95,486 \quad \$ 175,022$

| Return on average assets | 0.81\% |  | 0.99\% |  | 1.00\% |  | 1.12\% |  | 1.21\% | -0.18 | -0.40 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on average stockholders' equity | 7.90\% |  | 9.70\% |  | 9.88\% |  | 11.14\% |  | 12.19\% | -1.80 | -4.29 |
| Net interest margin | 2.78\% |  | 2.92\% |  | 3.03\% |  | 3.11\% |  | 3.28\% | -0.14 | -0.50 |
| Efficiency ratio ${ }^{(1)}$ | 62.42\% |  | 58.86\% |  | 51.82\% |  | 54.11\% |  | 49.54\% | 3.56 | 12.88 |
| Tangible common equity to tangible assets ${ }^{(2)}$ | 9.23\% |  | 9.14\% |  | 8.89\% |  | 8.96\% |  | 8.77\% | 0.09 | 0.46 |
| Tangible common equity per common share (2) | 22.86 | \$ | 22.75 | \$ | 21.45 | \$ | 21.56 | \$ | 21.30 | 0.11 | 1.56 |

(1) Noninterest expense divided by net interest income plus noninterest income.
(2) Refer to "Non-GAAP Financial Measures" for further details.

## Results of Operations

Net interest income for the first quarter decreased $\$ 2.4$ million to $\$ 50.7$ million from $\$ 53.1$ million for the fourth quarter of 2023 , down $4.7 \%$. The decrease was primarily due to an increase in the cost of interest-bearing deposits, partially offset by an increase in interest-earning asset yields. The cost of interest-bearing deposits increased 33 basis points to $4.16 \%$ for the first quarter of 2024 , from $3.83 \%$ for the fourth quarter of 2023. The increase in the cost of interest-bearing deposits was due to higher market interest rates and higher average balances. Average interest-bearing deposits were $\$ 4.41$ billion for the first quarter, up $5.6 \%$ from $\$ 4.17$ billion for the fourth quarter of 2023 . The yield on average loans for the first quarter increased 12 basis points to $6.00 \%$, from $5.88 \%$ for the fourth quarter of 2023 . Average loans were $\$ 6.14$ billion for the first quarter, up $1.1 \%$ from $\$ 6.07$ billion for the fourth quarter of 2023 . First quarter loan prepayment fees were $\$ 0.2$ million, compared to $\$ 0.1$ million for the fourth quarter of 2023 . Net interest margin (taxable-equivalent) for the first quarter was $2.78 \%$, compared with $2.92 \%$ for the fourth quarter of 2023.

## Net Interest Income

Interest and fees on loans receivable ${ }^{(1)}$ Interest on securities
Dividends on FHLB stock Interest on deposits in other banks

Total interest and dividend income

Interest on deposits
Interest on borrowings
Interest on subordinated debentures
Total interest expense
Net interest income

| AsMar 31,2024 2024 |  |  | r the |  | on |  | (in tho |  |  | Percentage Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Dec 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { Jun 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { Mar 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Q1-24 } \\ \text { vs. Q4-23 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Q1-24 } \\ \text { vs. } Q 1-23 \\ \hline \end{gathered}$ |
| \$ | 91,674 | \$ | 89,922 | \$ | 85,398 | \$ | 83,567 | \$ | 80,923 | 1.9\% | 13.3\% |
|  | 4,955 |  | 4,583 |  | 4,204 |  | 4,126 |  | 4,025 | 8.1\% | 23.1\% |
|  | 361 |  | 341 |  | 317 |  | 283 |  | 289 | 5.9\% | 24.9\% |
|  | 2,604 |  | 2,337 |  | 4,153 |  | 2,794 |  | 2,066 | 11.4\% | 26.0\% |
| \$ | 99,594 | \$ | 97,183 | \$ | 94,072 | \$ | 90,770 | \$ | 87,303 | 2.5\% | 14.1\% |
|  | 45,638 |  | 40,277 |  | 36,818 |  | 32,115 |  | 25,498 | 13.3\% | 79.0\% |
|  | 1,655 |  | 2,112 |  | 753 |  | 1,633 |  | 2,369 | -21.6\% | -30.1\% |
|  | 1,646 |  | 1,654 |  | 1,646 |  | 1,600 |  | 1,583 | -0.5\% | 4.0\% |
|  | 48,939 |  | 44,043 |  | 39,217 |  | 35,348 |  | 29,450 | 11.1\% | 66.2\% |
| \$ | 50,655 | \$ | 53,140 | \$ | 54,855 | \$ | 55,422 | \$ | 57,853 | -4.7\% | -12.4\% |

(1) Includes loans held for sale.

## Average Earning Assets and Interestbearing Liabilities

Loans receivable ${ }^{(1)}$
Securities
FHLB stock
Interest-bearing deposits in other banks
Average interest-earning assets

Demand: interest-bearing
Money market and savings
Time deposits
Average interest-bearing deposits

| For the Three Months Ended (in thousands) |  |  |  |  | Percentage Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mar 31, | Dec 31, | Sep 30, | Jun 30, | Mar 31, | Q1-24 | Q1-24 |
| 2024 | 2023 | 2023 | 2023 | 2023 | vs. Q4-23 | vs. Q1-23 |
| \$6,137,888 | \$6,071,644 | \$5,915,423 | \$5,941,071 | \$5,944,399 | 1.1\% | 3.3\% |
| 969,520 | 961,551 | 955,473 | 971,531 | 980,712 | 0.8\% | -1.1\% |
| 16,385 | 16,385 | 16,385 | 16,385 | 16,385 | 0.0\% | 0.0\% |
| 201,724 | 181,140 | 317,498 | 230,974 | 192,902 | 11.4\% | 4.6\% |
| \$7,325,517 | \$7,230,720 | \$7,204,779 | \$7,159,961 | \$7,134,398 | 1.3\% | 2.7\% |
| \$ 86,401 | \$ 86,679 | \$ 94,703 | \$ 99,057 | \$ 109,391 | -0.3\% | -21.0\% |
| 1,815,085 | 1,669,973 | 1,601,826 | 1,463,304 | 1,453,569 | 8.7\% | 24.9\% |
| 2,507,830 | 2,417,803 | 2,438,112 | 2,403,685 | 2,223,615 | 3.7\% | 12.8\% |
| 4,409,316 | 4,174,455 | 4,134,641 | 3,966,046 | 3,786,575 | 5.6\% | 16.4\% |


| Borrowings | 162,418 | 205,951 | 120,381 | 196,776 | 268,056 | -21.1\% | -39.4\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Subordinated debentures | 130,088 | 129,933 | 129,780 | 129,631 | 129,483 | 0.1\% | 0.5\% |
| Average interest-bearing liabilities | \$4,701,822 | \$4,510,339 | \$4,384,802 | \$4,292,453 | \$4,184,114 | 4.2\% | 12.4\% |
| Average Noninterest Bearing Deposits |  |  |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$1,921,189 | \$2,025,212 | \$2,136,156 | \$2,213,171 | \$2,324,413 | -5.1\% | -17.3\% |

(1) Includes loans held for sale.

(1) Includes loans held for sale.
(2) Amounts calculated on a fully taxable equivalent basis using the federal tax rate in effect for the periods presented.

Credit loss expense for the first quarter was $\$ 0.2$ million, compared to a credit loss recovery of $\$ 2.9$ million for the fourth quarter of 2023. First quarter credit loss expense included a $\$ 0.4$ million credit loss expense for loan losses, offset by a $\$ 0.2$ million recovery for off-balance sheet items. First quarter net loan charge-offs were $\$ 1.6$ million, compared to fourth quarter of 2023 net loan recoveries of $\$ 5.0$ million that included a $\$ 6.0$ million recovery from a 2019 troubled loan relationship.

Noninterest income for the first quarter increased $\$ 1.1$ million to $\$ 7.7$ million, or $15.8 \%$, from $\$ 6.7$ million for the fourth quarter of 2023. The increase primarily reflected a $\$ 0.4$ million gain on sale of residential mortgage loans, a $\$ 0.3$ million valuation adjustment to bank-owned life insurance in the fourth quarter of 2023, and a $\$ 0.2$ million increase in trade finance and other service charges and fees. Additionally, gains on sales of SBA loans remained stable at $\$ 1.5$ million. The volume of SBA loans sold in the first quarter decreased to $\$ 25.6$ million, from $\$ 29.9$ million for the fourth quarter of 2023, while trade premiums increased to $7.23 \%$ for the first quarter, from $6.17 \%$ for the fourth quarter of 2023 .

## Noninterest Income

Service charges on deposit accounts
Trade finance and other service charges and fees
Servicing income
Bank-owned life insurance income (expense)
All other operating income
Service charges, fees \& other
Gain on sale of SBA loans
Gain on sale of mortgage loans
Net gain (loss) on sales of securities
Gain (loss) on sale of bank premises
Legal settlement
Total noninterest income

| For the Three Months Ended (in thousands) |  |  |  |  |  |  |  |  | Percentage Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Mar 31, } \\ 2024 \end{gathered}$ | $\begin{gathered} \hline \text { Dec 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Jun 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { Q1-24 } \\ \text { vs. } Q 4-23 \end{gathered}$ | $\begin{gathered} \text { Q1-24 } \\ \text { vs. Q1-23 } \end{gathered}$ |
| \$ 2,450 | \$ | 2,391 | \$ | 2,605 | \$ | 2,571 | \$ | 2,579 | 2.5\% | -5.0\% |
| 1,414 |  | 1,245 |  | 1,155 |  | 1,173 |  | 1,258 | 13.6\% | 12.4\% |
| 712 |  | 772 |  | 838 |  | 825 |  | 742 | -7.8\% | -4.0\% |
| 304 |  | (29) |  | 280 |  | 271 |  | 270 | 1148.3\% | 12.6\% |
| 928 |  | 853 |  | 1,178 |  | 1,811 |  | 1,618 | 8.8\% | -42.6\% |
| 5,808 |  | 5,232 |  | 6,056 |  | 6,651 |  | 6,467 | 11.0\% | -10.2\% |
| 1,482 |  | 1,448 |  | 1,172 |  | 1,212 |  | 1,869 | 2.3\% | -20.7\% |
| 443 |  | - |  | - |  | - |  | - | 0.0\% | 0.0\% |
| - |  | - |  | - |  | $(1,871)$ |  | - | 0.0\% | 0.0\% |
| - |  | - |  | 4,000 |  | - |  | - | 0.0\% | 0.0\% |
| - |  | - |  | - |  | 1,943 |  | - | 0.0\% | 0.0\% |
| \$ 7,733 | \$ | 6,680 | \$ | 11,228 | \$ | 7,935 | \$ | 8,336 | 15.8\% | -7.2\% |

Noninterest expense for the first quarter increased by $\$ 1.2$ million to $\$ 36.4$ million from $\$ 35.2$ million for the fourth quarter of 2023. The increase was primarily due to a $\$ 1.5$ million increase in salaries and benefits due to seasonally higher employer taxes and benefits of $\$ 1.4$ million. All other categories of noninterest expense combined, except for data processing, decreased $\$ 0.3$ million in the first quarter from the fourth quarter of 2023. Data processing increased by less than $\$ 0.1$ million. The efficiency ratio for the first quarter was $62.42 \%$, compared with $58.86 \%$ for the fourth quarter of 2023 , primarily due to the lower revenue and higher expenses.

## Noninterest Expense

Salaries and employee benefits
Occupancy and equipment
Data processing
Professional fees
Supplies and communication
Advertising and promotion
All other operating expenses
Subtotal

Other real estate owned expense (income)
Repossessed personal property expense (income)
Total noninterest expense

| For the Three Months Ended (in thousands) |  |  |  |  |  |  |  |  | Percentage Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Mar 31, } \\ 2024 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Jun 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar 31, } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { Q1-24 } \\ \text { vs. Q4-23 } \end{gathered}$ | $\begin{gathered} \text { Q1-24 } \\ \text { vs. Q1-23 } \end{gathered}$ |
| \$ 21,585 | \$ | 20,062 | \$ | 20,361 | \$ | 20,365 | \$ | 20,610 | 7.6\% | 4.7\% |
| 4,537 |  | 4,604 |  | 4,825 |  | 4,500 |  | 4,412 | -1.5\% | 2.8\% |
| 3,551 |  | 3,487 |  | 3,490 |  | 3,465 |  | 3,253 | 1.8\% | 9.2\% |
| 1,893 |  | 1,977 |  | 1,568 |  | 1,376 |  | 1,335 | -4.2\% | 41.8\% |
| 601 |  | 613 |  | 552 |  | 638 |  | 676 | -2.0\% | -11.1\% |
| 907 |  | 990 |  | 534 |  | 748 |  | 833 | -8.4\% | 8.9\% |
| 3,160 |  | 3,252 |  | 2,852 |  | 3,243 |  | 1,957 | -2.8\% | 61.5\% |
| 36,234 |  | 34,985 |  | 34,182 |  | 34,335 |  | 33,076 | 3.6\% | 9.5\% |
| 22 |  | 15 |  | 16 |  | 4 |  | (201) | 46.7\% | -110.9\% |
| 189 |  | 211 |  | 47 |  | (59) |  | (84) | -10.4\% | -325.0\% |
| \$ 36,445 | \$ | 35,211 | \$ | 34,245 | \$ | 34,280 | \$ | 32,791 | 3.5\% | 11.1\% |

Hanmi recorded a provision for income taxes of $\$ 6.6$ million for the first quarter of 2024, compared with $\$ 8.8$ million for the fourth quarter of 2023 , representing an effective tax rate of $30.2 \%$ and $32.2 \%$, respectively for each period. The 2024 first quarter provision included a $\$ 0.2$ million charge for share-based compensation vesting and $\$ 0.2$ million additional expense associated with amended state tax returns. The fourth quarter 2023 income tax expense included a $\$ 0.6$ million charge to increase the valuation allowance on state net operating loss carryforwards.

## Financial Position

Total assets at March 31, 2024 decreased $0.8 \%$, or $\$ 58.3$ million, to $\$ 7.51$ billion from $\$ 7.57$ billion at December 31, 2023. The sequential quarter decrease reflected a $15.3 \%$, or $\$ 46.3$ million, decrease in cash and due from banks, and an $\$ 8.0$ million decrease in loans held for sale. The decrease in cash and $\$ 95.5$ million increase in deposits supported a $\$ 152.5$ million reduction in borrowings.

Loans receivable, before allowance for credit losses, were $\$ 6.18$ billion at March 31, 2024, consistent with December 31, 2023. Loans held for sale, representing the guaranteed portion of SBA 7 (a) loans, were $\$ 4.0$ million at the end of the first quarter of 2024, down from $\$ 12.0$ million at year-end 2023.

|  | As of (in thousands) |  |  |  |  | Percentage Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Mar 31, } \\ 2024 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dec 31, } \\ 2023 \end{gathered}$ | $\begin{gathered} \hline \text { Sep 30, } \\ 2023 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jun 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { Mar 31, } \\ 2023 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Q1-24 } \\ \text { vs. } Q 4-23 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Q1-24 } \\ \text { vs. } Q 1-23 \\ \hline \end{gathered}$ |
| Loan Portfolio |  |  |  |  |  |  |  |
| Commercial real estate loans | \$3,878,677 | \$3,889,739 | \$3,773,015 | \$3,738,325 | \$3,784,176 | -0.3\% | 2.5\% |
| Residential/consumer loans | 970,362 | 962,661 | 926,326 | 886,984 | 817,917 | 0.8\% | 18.6\% |
| Commercial and industrial loans | 774,851 | 747,819 | 728,792 | 753,456 | 778,149 | 3.6\% | -0.4\% |
| Equipment finance | 553,950 | 582,215 | 592,652 | 586,406 | 600,216 | -4.9\% | -7.7\% |
| Loans receivable | 6,177,840 | 6,182,434 | 6,020,785 | 5,965,171 | 5,980,458 | -0.1\% | 3.3\% |
| Loans held for sale | 3,999 | 12,013 | 11,767 | 7,293 | 3,652 | -66.7\% | 9.5\% |
| Total | \$6,181,839 | \$6,194,447 | \$6,032,552 | \$5,972,464 | \$5,984,110 | -0.2\% | 3.3\% |

## Composition of Loan Portfolio

Commercial real estate loans
Residential/consumer loans
Commercial and industrial loans
Equipment finance
Loans receivable
Loans held for sale
Total

| As of |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Mar 31, } \\ 2024 \end{gathered}$ | $\begin{gathered} \hline \text { Dec 31, } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { Sep 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { Jun 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \hline \text { Mar 31, } \\ 2023 \end{gathered}$ |
| 62.7\% | 62.8\% | 62.5\% | 62.6\% | 63.2\% |
| 15.7\% | 15.5\% | 15.4\% | 14.9\% | 13.7\% |
| 12.5\% | 12.1\% | 12.1\% | 12.6\% | 13.0\% |
| 9.0\% | 9.4\% | 9.8\% | 9.8\% | 10.0\% |
| 99.9\% | 99.8\% | 99.8\% | 99.9\% | 99.9\% |
| 0.1\% | 0.2\% | 0.2\% | 0.1\% | 0.1\% |
| 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

New loan production was $\$ 234.0$ million for the first quarter of 2024 at an average rate of $8.02 \%$, while $\$ 86.3$ million of loans paid-off during the quarter at an average rate of $7.60 \%$.

Commercial real estate loan production for the first quarter of 2024 was $\$ 60.1$ million. Commercial and industrial loan production was $\$ 50.8$ million, SBA loan production was $\$ 30.8$ million, equipment finance production was $\$ 39.2$ million, and residential mortgage loan production was $\$ 53.1$ million.

|  | For the Three Months Ended (in thousands) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Mar 31, } \\ 2024 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { Jun 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar 31, } \\ 2023 \end{gathered}$ |  |
| New Loan Production |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate loans | \$ | 60,085 | \$ | 178,157 | \$ | 106,151 | \$ | 40,989 | \$ | 75,528 |
| Commercial and industrial loans |  | 50,789 |  | 52,079 |  | 67,907 |  | 36,322 |  | 27,055 |
| SBA loans |  | 30,817 |  | 48,432 |  | 36,109 |  | 30,926 |  | 34,472 |
| Equipment finance |  | 39,155 |  | 57,334 |  | 71,075 |  | 50,905 |  | 69,307 |
| Residential/consumer loans |  | 53,115 |  | 53,465 |  | 55,026 |  | 100,161 |  | 97,201 |
| subtotal |  | 233,961 |  | 389,467 |  | 336,268 |  | 259,303 |  | 303,563 |
| Payoffs |  | $(86,250)$ |  | $(77,961)$ |  | $(62,140)$ |  | $(120,609)$ |  | $(124,923)$ |
| Amortization |  | $(90,711)$ |  | $(106,610)$ |  | $(116,411)$ |  | $(102,248)$ |  | $(102,675)$ |
| Loan sales |  | $(55,321)$ |  | $(29,861)$ |  | $(22,496)$ |  | $(20,933)$ |  | $(30,002)$ |
| Net line utilization |  | $(4,150)$ |  | $(11,609)$ |  | $(70,238)$ |  | $(28,092)$ |  | $(30,401)$ |
| Charge-offs \& OREO |  | $(2,123)$ |  | $(1,777)$ |  | $(9,369)$ |  | $(2,708)$ |  | $(2,237)$ |
| Loans receivable-beginning balance |  | 6,182,434 |  | 6,020,785 |  | 5,965,171 |  | 5,980,458 |  | 5,967,133 |
| Loans receivable-ending balance | \$ | 6,177,840 | \$ | 6,182,434 | \$ | 6,020,785 | \$ | 5,965,171 | \$ | 5,980,458 |

Deposits were $\$ 6.38$ billion at the end of the first quarter of 2024 , up $\$ 95.5$ million, or $1.5 \%$, from $\$ 6.28$ billion at the end of the preceding quarter. Driving the change was a $\$ 125.2$ million increase in money market and savings deposits and a $\$ 40.9$ million increase in time deposits, partially offset by a $\$ 70.5$ million decline in noninterest-bearing demand deposits. Noninterest-bearing demand deposits represented $30.3 \%$ of total deposits at March 31, 2024 and the loan-to-deposit ratio was $96.9 \%$.

## Deposit Portfolio

Demand: noninterest-bearing
Demand: interest-bearing
Money market and savings
Time deposits
Total deposits

## Composition of Deposit Portfolio

Demand: noninterest-bearing
Demand: interest-bearing
Money market and savings
Time deposits
Total deposits

| As of (in thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Mar 31, } \\ 2024 \end{gathered}$ | $\begin{gathered} \hline \text { Dec 31, } \\ 2023 \end{gathered}$ | $\begin{gathered} \hline \text { Sep 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { Jun 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \hline \text { Mar 31, } \\ 2023 \end{gathered}$ |
| \$1,933,060 | \$2,003,596 | \$2,161,238 | \$2,206,078 | \$2,334,083 |
| 87,374 | 87,452 | 88,133 | 97,076 | 104,245 |
| 1,859,865 | 1,734,658 | 1,576,006 | 1,580,691 | 1,382,472 |
| 2,495,761 | 2,454,868 | 2,434,695 | 2,431,923 | 2,380,238 |
| \$6,376,060 | \$6,280,574 | \$6,260,072 | \$6,315,768 | \$6,201,038 |
| As of |  |  |  |  |
| $\begin{gathered} \hline \text { Mar 31, } \\ 2024 \end{gathered}$ | $\begin{gathered} \hline \text { Dec 31, } \\ 2023 \end{gathered}$ | $\begin{gathered} \hline \text { Sep 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \hline \text { Jun 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \hline \text { Mar 31, } \\ 2023 \end{gathered}$ |
| 30.3\% | 31.9\% | 34.5\% | 34.9\% | 37.6\% |
| 1.4\% | 1.4\% | 1.4\% | 1.5\% | 1.7\% |
| 29.2\% | 27.6\% | 25.2\% | 25.0\% | 22.3\% |
| 39.1\% | 39.1\% | 38.9\% | 38.6\% | 38.4\% |
| 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Stockholders' equity at March 31, 2024 was $\$ 703.1$ million, up $\$ 1.2$ million from $\$ 701.9$ million at December 31, 2023. First quarter net income, net of dividends paid, added $\$ 7.5$ million to stockholders' equity for the period. This addition was offset by a $\$ 3.4$ million increase in unrealized after-tax losses on securities available for sale due to changes in interest rates during the first quarter and a $\$ 1.6$ million increase in unrealized after-tax losses on cash flow hedges. In addition, Hanmi repurchased 100,000 shares of common stock during the quarter at an average share price of $\$ 15.92$. At March 31, 2024, 309,972 shares remain under Hanmi's share repurchase program. Tangible common
stockholders' equity was $\$ 692.0$ million, or $9.23 \%$ of tangible assets, at March 31,2024 , compared with $\$ 690.8$ million, or $9.14 \%$ of tangible assets at the end of the fourth quarter of 2023.

Hanmi and the Bank exceeded minimum regulatory capital requirements, and the Bank continues to exceed the minimum for the "well capitalized" category. At March 31, 2024, Hanmi's preliminary common equity tier 1 capital ratio was $12.05 \%$ and its total risk-based capital ratio was $15.20 \%$, compared with $11.86 \%$ and $14.95 \%$, respectively, at the end of the fourth quarter of 2023.

|  | As of |  |  |  |  | Ratio Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Mar 31, } \\ 2024 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dec 31, } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { Sep 30, } \\ 2023 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jun 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { Mar 31, } \\ 2023 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Q1-24 } \\ \text { vs. } Q 4-23 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Q1-24 } \\ \text { vs. } Q 1-23 \\ \hline \end{gathered}$ |
| Regulatory Capital ratios ${ }^{(1)}$ Hanmi Financial |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Total risk-based capital | 15.20\% | 14.95\% | 15.07\% | 15.11\% | 14.80\% | 0.25 | 0.40 |
| Tier 1 risk-based capital | 12.40\% | 12.20\% | 12.30\% | 12.25\% | 11.94\% | 0.20 | 0.46 |
| Common equity tier 1 capital | 12.05\% | 11.86\% | 11.95\% | 11.90\% | 11.59\% | 0.19 | 0.46 |
| Tier 1 leverage capital ratio | 10.36\% | 10.37\% | 10.27\% | 10.22\% | 10.09\% | -0.01 | 0.27 |
| Hanmi Bank |  |  |  |  |  |  |  |
| Total risk-based capital | 14.50\% | 14.27\% | 14.42\% | 14.45\% | 14.15\% | 0.23 | 0.35 |
| Tier 1 risk-based capital | 13.44\% | 13.26\% | 13.42\% | 13.39\% | 13.06\% | 0.18 | 0.38 |
| Common equity tier 1 capital | 13.44\% | 13.26\% | 13.42\% | 13.39\% | 13.06\% | 0.18 | 0.38 |
| Tier 1 leverage capital ratio | 11.29\% | 11.32\% | 11.25\% | 11.21\% | 11.06\% | -0.03 | 0.23 |

## Asset Quality

Loans 30 to 89 days past due and still accruing were $0.26 \%$ of loans at the end of the first quarter of 2024 , compared with $0.17 \%$ at the end of the prior quarter.

Criticized loans totaled $\$ 86.0$ million at the end of the first quarter, down from $\$ 96.7$ million at the end of the fourth quarter of 2023. Special mention loans were $\$ 62.3$ million at the end of the first quarter, down from $\$ 65.3$ million at December 31, 2023. Reductions in special mention loans included upgrades to pass of $\$ 1.5$ million, paydowns and payoffs of $\$ 1.4$ million and downgrades of $\$ 0.8$ million. The quarter-overquarter change also included increases from downgrades of $\$ 0.7$ million of pass loans.

Classified loans were $\$ 23.7$ million at March 31, 2024, down from $\$ 31.4$ million at the end of the prior quarter. The $\$ 7.7$ million decrease was primarily driven by payoffs of $\$ 7.3$ million, charge-offs of $\$ 1.9$ million, and paydowns and amortization of $\$ 2.1$ million. New downgrades to classified loans of $\$ 3.6$ million partially offset the decrease.

Nonperforming loans were $\$ 14.0$ million at March 31, 2024, down from $\$ 15.5$ million at the end of the prior quarter. As a percentage of the loan portfolio, nonperforming loans improved to $0.23 \%$ at quarter-end, from $0.25 \%$ at the end of the fourth quarter of 2023 .

Nonperforming assets were $\$ 14.1$ million at the end of the first quarter of 2024, down from $\$ 15.6$ million at the end of the prior quarter. As a percentage of total assets, nonperforming assets also improved to $0.19 \%$ at quarter-end, from $0.21 \%$ at the end of the fourth quarter of 2023 .

Gross charge-offs for the first quarter of 2024 were $\$ 2.1$ million, compared with $\$ 1.8$ million for the preceding quarter. Recoveries of previously charged-off loans for the first quarter of 2024 were $\$ 0.5$ million, compared with $\$ 6.8$ million of recoveries for the prior quarter, which included a $\$ 6.0$ million recovery from a 2019 troubled loan relationship. As a result, there were net charge-offs of $\$ 1.6$ million for the first quarter of 2024, compared to net recoveries of $\$ 5.0$ million for the prior quarter.

The allowance for credit losses was $\$ 68.3$ million at March 31, 2024, compared with $\$ 69.5$ million at December 31, 2023. Specific allowances for loans increased $\$ 1.9$ million while the allowance for quantitative and qualitative considerations decreased $\$ 3.1$ million. The ratio of the allowance for credit losses to loans was $1.11 \%$ at the end of the first quarter, compared with $1.12 \%$ at December 31, 2023.

## Asset Quality Data and Ratios

| As of or for the Three Months Ended (in thousands) |  |  |  |  | Amount Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Mar 31, } \\ 2024 \end{gathered}$ | $\begin{gathered} \text { Dec 31, } \\ 2023 \end{gathered}$ | $\begin{gathered} \hline \text { Sep 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { Jun 30, } \\ 2023 \end{gathered}$ | $\begin{gathered} \hline \text { Mar 31, } \\ 2023 \end{gathered}$ | $\begin{gathered} \hline \text { Q1-24 } \\ \text { vs. Q4-23 } \end{gathered}$ | $\begin{gathered} \text { Q1-24 } \\ \text { vs. Q1-23 } \end{gathered}$ |

Delinquent loans:
Loans, 30 to 89 days past due and still accruing $\quad \$ 15,839 \quad \$ 10,263 \quad \$ \quad 9,545 \quad \$ 13,749 \quad \$ 15,377 \quad \$ \quad 5,576 \quad \$ \quad 462$ Delinquent loans to total loans
$0.26 \% \quad 0.17 \% \quad 0.16 \% \quad 0.23 \% \quad 0.26 \% ~ 0.09 \quad-0.00$

## Criticized loans:

Special mention
Classified

| \$ | 62,317 | \$ | 65,314 | \$ | 76,473 | \$ | 44,632 | \$ | 64,340 | \$ | $(2,997)$ |  | \$ $(2,023)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 23,670 |  | 31,367 |  | 33,134 |  | 38,840 |  | 47,288 |  | $(7,697)$ |  | $(23,618)$ |

$\overline{\overline{\$ 85,987}} \xlongequal{\$ 96,681} \xlongequal{\$ 109,607} \xlongequal{\text { \$83,472 }} \xlongequal{\text { \$111,628 }} \xlongequal{\text { \$(10,694) }} \overline{\underline{\$(25,641)}}$

## Nonperforming assets:

| Nonaccrual loans | \$ | 14,025 | \$ | 15,474 | \$ | 15,783 | \$ | 22,178 | \$ | 20,050 | \$ | $(1,449)$ | \$ | $(6,025)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans 90 days or more past due and still accruing |  | - |  | - |  | - |  | - |  |  |  | - |  | - |
| Nonperforming loans |  | 14,025 |  | 15,474 |  | 15,783 |  | 22,178 |  | 20,050 |  | $(1,449)$ |  | $(6,025)$ |
| Other real estate owned, net |  | 117 |  | 117 |  | 117 |  | 117 |  | 117 |  | - |  | - |
| Nonperforming assets* | \$ | 14,142 | \$ | 15,591 | \$ | 15,900 | \$ | 22,295 | \$ | 20,167 | \$ | $(1,449)$ | \$ | $(6,025)$ |
| Nonperforming assets to assets* |  | 0.19\% |  | 0.21\% |  | 0.22\% |  | 0.30\% |  | 0.27\% |  | -0.02 |  | -0.08 |
| Nonperforming loans to total loans |  | 0.23\% |  | 0.25\% |  | 0.26\% |  | 0.37\% |  | 0.34\% |  | -0.02 |  | -0.11 |

* Excludes repossessed personal property of $\$ 1.3$ million, $\$ 1.3$ million, $\$ 1.3$ million, $\$ 0.8$ million, and $\$ 0.6$ million as of Q1-24, Q4-23, Q3-23, Q2-23, and Q1-23, respectively

|  | As of or for the Three Months Ended (in thousands) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Mar 31, } \\ 2024 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Jun 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar 31, } \\ 2023 \end{gathered}$ |  |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 69,462 | \$ | 67,313 | \$ | 71,024 | \$ | 72,249 | \$ | 71,523 |
| Credit loss expense (recovery) on loans |  | 404 |  | $(2,880)$ |  | 5,167 |  | 514 |  | 2,181 |
| Net loan (charge-offs) recoveries |  | $(1,596)$ |  | 5,029 |  | $(8,878)$ |  | $(1,739)$ |  | $(1,455)$ |
| Balance at end of period | \$ | 68,270 | \$ | 69,462 | \$ | 67,313 | \$ | 71,024 | \$ | 72,249 |
| Net loan charge-offs (recoveries) to average loans |  |  |  |  |  |  |  |  |  |  |
| Allowance for credit losses to loans |  | 1.11\% |  | 1.12\% |  | 1.12\% |  | 1.19\% |  | 1.21\% |

## Allowance for credit losses related to off-balance sheet items:


Credit loss expense (recovery) on off-balance sheet items

Balance at end of period

| (177) | 11 | (13) | (591) | (48) |
| :---: | :---: | :---: | :---: | :---: |
| \$ 2,297 | \$ 2,474 | \$ 2,463 | \$ 2,476 | \$ 3,067 |
| \$ 792,769 | \$ 813,960 | \$ 848,886 | \$ 791,818 | \$ 924,371 |

## (1) Annualized

## Corporate Developments

On January 25, 2024, Hanmi's Board of Directors declared a cash dividend on its common stock for the 2024 first quarter of $\$ 0.25$ per share. Hanmi paid the dividend on February 22, 2024, to stockholders of record as of the close of business on February 5, 2024.

## Earnings Conference Call

Hanmi Bank will host its first quarter 2024 earnings conference call today, April 23, 2024, at 2:00 p.m. PST (5:00 p.m. EST) to discuss these results. This call will also be webcast. To access the call, please dial 1-877-407-9039 before 2:00 p.m. PST, using access code Hanmi Bank. To listen to the call online, either live or archived, please visit Hanmi's Investor Relations website at https://investors.hanmi.com/ where it will also be available for replay approximately one hour following the call.

## About Hanmi Financial Corporation

Headquartered in Los Angeles, California, Hanmi Financial Corporation owns Hanmi Bank, which serves multi-ethnic communities through its network of 35 full-service branches and eight loan production offices in California, Texas, Illinois, Virginia, New Jersey, New York, Colorado, Washington and Georgia. Hanmi Bank specializes in real estate, commercial, SBA and trade finance lending to small and middle market businesses. Additional information is available at www.hanmi.com

## Forward-Looking Statements

This press release contains forward-looking statements, which are included in accordance with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact are "forward-looking statements" for purposes of federal and state securities laws, including, but not limited to, statements about our anticipated future operating and financial performance, financial position and liquidity, business strategies, regulatory and competitive outlook, investment and expenditure plans, capital and financing needs and availability, plans and objectives of management for future operations, developments regarding our capital and strategic
plans, and other similar forecasts and statements of expectation and statements of assumption underlying any of the foregoing. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of such terms and other comparable terminology. Although we believe that our forward-looking statements to be reasonable, we cannot guarantee future results, levels of activity, performance or achievements.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forward-looking statements. These factors include the following:

- a failure to maintain adequate levels of capital and liquidity to support our operations;
- general economic and business conditions internationally, nationally and in those areas in which we operate, including any potential recessionary conditions;
- volatility and deterioration in the credit and equity markets;
- changes in consumer spending, borrowing and savings habits;
- availability of capital from private and government sources;
- demographic changes;
- competition for loans and deposits and failure to attract or retain loans and deposits;
- inflation and fluctuations in interest rates that reduce our margins and yields, the fair value of financial instruments, the level of loan originations or prepayments on loans we have made and make, the level of loan sales and the cost we pay to retain and attract deposits and secure other types of funding;
- our ability to enter new markets successfully and capitalize on growth opportunities;
- the current or anticipated impact of military conflict, terrorism or other geopolitical events;
- the effect of potential future supervisory action against us or Hanmi Bank and our ability to address any issues raised in our regulatory exams;
- risks of natural disasters;
- legal proceedings and litigation brought against us;
- a failure in or breach of our operational or security systems or infrastructure, including cyberattacks;
- the failure to maintain current technologies;
- risks associated with Small Business Administration loans;
- failure to attract or retain key employees;
- our ability to access cost-effective funding;
- changes in liquidity, including the size and composition of our deposit portfolio, including the percentage of uninsured deposits in the portfolio;
- fluctuations in real estate values;
- changes in accounting policies and practices;
- changes in governmental regulation, including, but not limited to, any increase in FDIC insurance premiums and changes in the monetary policies of the U.S. Treasury and the Board of Governors of the Federal Reserve System;
- the ability of Hanmi Bank to make distributions to Hanmi Financial Corporation, which is restricted by certain factors, including Hanmi Bank's retained earnings, net income, prior distributions made, and certain other financial tests;
- strategic transactions we may enter into;
- the adequacy of and changes in the methodology for computing our allowance for credit losses;
- our credit quality and the effect of credit quality on our credit losses expense and allowance for credit losses;
- changes in the financial performance and/or condition of our borrowers and the ability of our borrowers to perform under the terms of their loans and other terms of credit agreements;
- our ability to control expenses; and
- cyber security and fraud risks against our information technology and those of our third-party providers and vendors.

In addition, we set forth certain risks in our reports filed with the U.S. Securities and Exchange Commission, including, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2023, our Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K that we will file hereafter, which could cause actual results to differ from those projected. We undertake no obligation to update such forward-looking statements except as required by law.

## Investor Contacts:

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Investor Relations
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## Hanmi Financial Corporation and Subsidiaries

Consolidated Balance Sheets (Unaudited)
(Dollars in thousands)

|  | $\begin{gathered} \text { March 31, } \\ 2024 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | Percentage Change | $\begin{gathered} \text { March 31, } \\ 2023 \end{gathered}$ |  | Percentage Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 256,038 | \$ | 302,324 | -15.3\% | \$ | 386,201 | -33.7\% |
| Securities available for sale, at fair value |  | 872,190 |  | 865,739 | 0.7\% |  | 878,701 | -0.7\% |
| Loans held for sale, at the lower of cost or fair value |  | 3,999 |  | 12,013 | -66.7\% |  | 3,652 | 9.5\% |
| Loans receivable, net of allowance for credit losses |  | 6,109,570 |  | 6,112,972 | -0.1\% |  | 5,908,209 | 3.4\% |
| Accrued interest receivable |  | 23,032 |  | 23,371 | -1.5\% |  | 19,004 | 21.2\% |
| Premises and equipment, net |  | 21,952 |  | 21,959 | -0.0\% |  | 22,625 | -3.0\% |
| Customers' liability on acceptances |  | 161 |  | 625 | -74.2\% |  | 41 | 292.7\% |
| Servicing assets |  | 6,890 |  | 7,070 | -2.5\% |  | 7,541 | -8.6\% |
| Goodwill and other intangible assets, net |  | 11,074 |  | 11,099 | -0.2\% |  | 11,193 | -1.1\% |
| Federal Home Loan Bank ("FHLB") stock, at cost |  | 16,385 |  | 16,385 | 0.0\% |  | 16,385 | 0.0\% |
| Bank-owned life insurance |  | 56,639 |  | 56,335 | 0.5\% |  | 55,814 | 1.5\% |
| Prepaid expenses and other assets |  | 134,116 |  | 140,449 | -4.5\% |  | 124,764 | 7.5\% |
| Total assets | \$ | 7,512,046 | \$ | 7,570,341 | -0.8\% | \$ | 7,434,130 | 1.0\% |

## Liabilities and Stockholders' Equity

Liabilities:
Deposits:

| Noninterest-bearing | \$ | 1,933,060 | \$ | 2,003,596 | -3.5\% | \$ | 2,334,083 | -17.2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-bearing |  | 4,443,000 |  | 4,276,978 | 3.9\% |  | 3,866,955 | 14.9\% |
| Total deposits |  | 6,376,060 |  | 6,280,574 | 1.5\% |  | 6,201,038 | 2.8\% |
| Accrued interest payable |  | 38,007 |  | 39,306 | -3.3\% |  | 20,512 | 85.3\% |
| Bank's liability on acceptances |  | 161 |  | 625 | -74.2\% |  | 41 | 292.7\% |
| Borrowings |  | 172,500 |  | 325,000 | -46.9\% |  | 350,000 | -50.7\% |
| Subordinated debentures |  | 130,165 |  | 130,012 | 0.1\% |  | 129,558 | 0.5\% |
| Accrued expenses and other liabilities |  | 92,053 |  | 92,933 | -0.9\% |  | 70,816 | 30.0\% |
| Total liabilities |  | 6,808,946 |  | 6,868,450 | -0.9\% |  | 6,771,965 | 0.5\% |
| Stockholders' equity: |  |  |  |  |  |  |  |  |
| Common stock |  | 34 |  | 34 | 0.0\% |  | 33 | 3.0\% |
| Additional paid-in capital |  | 587,687 |  | 586,912 | 0.1\% |  | 584,884 | 0.5\% |
| Accumulated other comprehensive income |  | $(76,890)$ |  | $(71,928)$ | -6.9\% |  | $(79,059)$ | 2.7\% |
| Retained earnings |  | 326,526 |  | 319,048 | 2.3\% |  | 283,910 | 15.0\% |
| Less treasury stock |  | $(134,257)$ |  | $(132,175)$ | -1.6\% |  | $(127,603)$ | -5.2\% |
| Total stockholders' equity |  | 703,100 |  | 701,891 | 0.2\% |  | 662,165 | 6.2\% |
| Total liabilities and stockholders' equity | \$ | 7,512,046 | \$ | 7,570,341 | -0.8\% | \$ | 7,434,130 | 1.0\% |

## Hanmi Financial Corporation and Subsidiaries

Consolidated Statements of Income (Unaudited)
(Dollars in thousands, except share and per share data)
Three Months Ended

|  | Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2024 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2023 \end{gathered}$ |  | Percentage <br> Change | $\begin{gathered} \hline \text { March 31, } \\ 2023 \end{gathered}$ |  | Percentage Change |
| Interest and dividend income: |  |  |  |  |  |  |  |  |
| Interest and fees on loans receivable | \$ | 91,674 | \$ | 89,922 | 1.9\% | \$ | 80,923 | 13.3\% |
|  |  | 4,955 |  | 4,583 | 8.1\% |  | 4,025 | 23.1\% |
| Interest on securities |  |  |  |  |  |  |  |  |
| Dividends on FHLB stock |  | 361 |  | 341 | 5.9\% |  | 289 | 24.9\% |
| Interest on deposits in other banks |  | 2,604 |  | 2,337 | 11.4\% |  | 2,066 | 26.0\% |
| Total interest and dividend income |  | 99,594 |  | 97,183 | 2.5\% |  | 87,303 | 14.1\% |

## Interest expense:

| Interest on deposits |  | 45,638 |  | 40,277 | 13.3\% |  | 25,498 | 79.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest on borrowings |  | 1,655 |  | 2,112 | -21.6\% |  | 2,369 | -30.1\% |
| Interest on subordinated debentures |  | 1,646 |  | 1,654 | -0.5\% |  | 1,583 | 4.0\% |
| Total interest expense |  | 48,939 |  | 44,043 | 11.1\% |  | 29,450 | 66.2\% |
| Net interest income before credit loss expense |  | 50,655 |  | 53,140 | -4.7\% |  | 57,853 | -12.4\% |
| Credit loss expense (recovery) |  | 227 |  | $(2,870)$ | -107.9\% |  | 2,133 | -89.4\% |
| Net interest income after credit loss expense |  | 50,428 |  | 56,010 | -10.0\% |  | 55,720 | -9.5\% |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 2,450 |  | 2,391 | 2.5\% |  | 2,579 | -5.0\% |
| Trade finance and other service charges and fees |  | 1,414 |  | 1,245 | 13.6\% |  | 1,258 | 12.4\% |
| Gain on sale of Small Business Administration ("SBA") loans |  | 1,482 |  | 1,448 | 2.3\% |  | 1,869 | -20.7\% |
| Other operating income |  | 2,387 |  | 1,596 | 49.6\% |  | 2,630 | -9.2\% |
| Total noninterest income |  | 7,733 |  | 6,680 | 15.8\% |  | 8,336 | -7.2\% |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 21,585 |  | 20,062 | 7.6\% |  | 20,610 | 4.7\% |
| Occupancy and equipment |  | 4,537 |  | 4,604 | -1.5\% |  | 4,412 | 2.8\% |
| Data processing |  | 3,551 |  | 3,487 | 1.8\% |  | 3,253 | 9.2\% |
| Professional fees |  | 1,893 |  | 1,977 | -4.2\% |  | 1,335 | 41.8\% |
| Supplies and communications |  | 601 |  | 613 | -2.0\% |  | 676 | -11.1\% |
| Advertising and promotion |  | 907 |  | 990 | -8.4\% |  | 833 | 8.9\% |
| Other operating expenses |  | 3,371 |  | 3,478 | -3.1\% |  | 1,672 | 101.6\% |
| Total noninterest expense |  | 36,445 |  | 35,211 | 3.5\% |  | 32,791 | 11.1\% |
| Income before tax |  | 21,716 |  | 27,479 | -21.0\% |  | 31,265 | -30.5\% |
| Income tax expense |  | 6,552 |  | 8,846 | -25.9\% |  | 9,274 | -29.4\% |
| Net income | \$ | 15,164 | \$ | 18,633 | -18.6\% | \$ | $\underline{\text { 21,991 }}$ | -31.0\% |
| Basic earnings per share: | \$ | 0.50 | \$ | 0.61 |  | \$ | 0.72 |  |
| Diluted earnings per share: | \$ | 0.50 | \$ | 0.61 |  | \$ | 0.72 |  |

Weighted-average shares outstanding:
Basic

| $30,119,646$ | $30,189,578$ |
| :--- | :--- |
| $30,119,646$ | $30,251,315$ |
| $30,276,358$ | $30,368,655$ |

30,347,325
Diluted
Common shares outstanding
30,430,745
30,555,287

## Hanmi Financial Corporation and Subsidiaries

Average Balance, Average Yield Earned, and Average Rate Paid (Unaudited) (Dollars in thousands)

Three Months Ended

| March 31, 2024 |  |  | December 31, 2023 |  |  | March 31, 2023 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest | Average |  | Interest | Average |  | Interest | Average |
| Average | Income / | Yield / | Average | Income / | Yield / | Average | Income / | Yield / |
| Balance | Expense | Rate | Balance | Expense | Rate | Balance | Expense | Rate |

## Assets

Interest-earning assets:

| Loans receivable ${ }^{(1)}$ | \$6,137,888 | \$ 91,674 | 6.00\% | \$6,071,644 | \$ 89,922 | 5.88\% | \$5,944,399 | \$ 80,923 | 5.51\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities ${ }^{(2)}$ | 969,520 | 4,955 | 2.07\% | 961,551 | 4,582 | 1.93\% | 980,712 | 4,025 | 1.67\% |
| FHLB stock | 16,385 | 361 | 8.87\% | 16,385 | 341 | 8.25\% | 16,385 | 289 | 7.16\% |
| Interest-bearing deposits in other banks | 201,724 | 2,604 | 5.19\% | 181,140 | 2,338 | 5.12\% | 192,902 | 2,066 | 4.34\% |
| Total interest-earning assets | 7,325,517 | 99,594 | 5.47\% | 7,230,720 | 97,183 | 5.34\% | 7,134,398 | 87,303 | 4.96\% |

Noninterest-earning assets:
Cash and due from banks

| Allowance for credit losses | $(69,106)$ | $(68,319)$ | $(71,452)$ |
| :--- | ---: | ---: | ---: |
| Other assets | 244,700 | 251,660 | $\underline{239,121}$ |
| Total assets | $\underline{\underline{\$ 7,559,493}}$ | $\underline{\underline{\mathbf{\$ 7 , 4 7 5 , 3 6 7 , 1 5 5}}}$ |  |

## Liabilities and Stockholders' <br> Equity

Interest-bearing liabilities:

| Deposits: |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand: interest-bearing | \$ 86,401 | \$ 30 | 0.14\% | \$ 86,679 | \$ 29 | 0.13\% | \$ 109,391 | \$ 29 | 0.11\% |
| Money market and savings | 1,815,085 | 16,553 | 3.67\% | 1,669,973 | 14,379 | 3.42\% | 1,453,569 | 7,315 | 2.04\% |
| Time deposits | 2,507,830 | 29,055 | 4.66\% | 2,417,803 | 25,869 | 4.24\% | 2,223,615 | 18,154 | 3.31\% |
| Total interest-bearing deposits | 4,409,316 | 45,638 | 4.16\% | 4,174,455 | 40,277 | 3.83\% | 3,786,575 | 25,498 | 2.73\% |
| Borrowings | 162,418 | 1,655 | 4.10\% | 205,951 | 2,113 | 4.07\% | 268,056 | 2,369 | 3.58\% |
| Subordinated debentures | 130,088 | 1,646 | 5.06\% | 129,933 | 1,653 | 5.09\% | 129,483 | 1,583 | 4.89\% |
| Total interest-bearing liabilities | 4,701,822 | 48,939 | 4.19\% | 4,510,339 | 44,043 | 3.88\% | 4,184,114 | 29,450 | 2.85\% |


| Noninterest-bearing liabilities and equity: |  |  |  |
| :---: | :---: | :---: | :---: |
| Demand deposits: noninterestbearing | 1,921,189 | 2,025,212 | 2,324,413 |
| Other liabilities | 164,524 | 177,321 | 127,112 |
| Stockholders' equity | 771,958 | 762,335 | 731,516 |
| Total liabilities and stockholders' equity | \$7,559,493 | \$7,475,207 | \$7,367,155 |

## Net interest income (tax equivalent basis)


$\qquad$
\$ 53,140
\$ 57,853

Cost of deposits
Net interest spread (taxable equivalent basis)
Net interest margin (taxable equivalent basis)
1.69\%
2.10\%
3.28\%
(1) Includes average loans held for sale
(2) Income calculated on a fully taxable equivalent basis using the federal tax rate in effect for the periods presented.

## Non-GAAP Financial Measures

## Tangible Common Equity to Tangible Assets Ratio

Tangible common equity to tangible assets ratio is supplemental financial information determined by a method other than in accordance with U.S. generally accepted accounting principles ("GAAP"). This non-GAAP measure is used by management in the analysis of Hanmi's capital strength. Tangible common equity is calculated by subtracting goodwill and other intangible assets from stockholders' equity. Banking and financial institution regulators also exclude goodwill and other intangible assets from stockholders' equity when assessing the capital adequacy of a financial institution. Management believes the presentation of this financial measure excluding the impact of these items provides useful supplemental information that is essential to a proper understanding of the capital strength of Hanmi. This disclosure should not be viewed as a substitute for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

The following table reconciles this non-GAAP performance measure to the GAAP performance measure for the periods indicated:
Tangible Common Equity to Tangible Assets Ratio (Unaudited)
(In thousands, except share, per share data and ratios)

| Hanmi Financial Corporation | $\begin{gathered} \text { March 31, } \\ 2024 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2023 \end{gathered}$ |  | June 30, 2023 |  | $\begin{gathered} \text { March 31, } \\ 2023 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | \$ | 7,512,046 | \$ | 7,570,341 | \$ | 7,350,140 | \$ | 7,344,924 | \$ | 7,434,130 |
| Less goodwill and other intangible assets |  | $(11,074)$ |  | $(11,099)$ |  | $(11,131)$ |  | $(11,162)$ |  | $(11,193)$ |
| Tangible assets | \$ | 7,500,972 | \$ | 7,559,242 | \$ | 7,339,009 | \$ | 7,333,762 | \$ | 7,422,937 |


| Stockholders' equity ${ }^{(1)}$ | \$ | 703,100 | \$ | 701,891 | \$ | 663,359 | \$ | 668,560 | \$ | 662,165 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less goodwill and other intangible assets |  | $(11,074)$ |  | $(11,099)$ |  | $(11,131)$ |  | $(11,162)$ |  | $(11,193)$ |
| Tangible stockholders' equity ${ }^{(1)}$ | \$ | 692,026 | \$ | 690,792 | \$ | 652,228 | \$ | 657,398 | \$ | 650,972 |
| Stockholders' equity to assets |  | 9.36\% |  | 9.27\% |  | 9.03\% |  | 9.10\% |  | 8.91\% |
| Tangible common equity to tangible assets ${ }^{(1)}$ |  | 9.23\% |  | 9.14\% |  | 8.89\% |  | 8.96\% |  | 8.77\% |
| Common shares outstanding |  | 30,276,358 |  | 30,368,655 |  | 30,410,582 |  | 30,485,788 |  | 30,555,287 |
| Tangible common equity per common share | \$ | 22.86 | \$ | 22.75 | \$ | 21.45 | \$ | 21.56 | \$ | 21.30 |
| (1) There were no preferred shares o | tan | g at the periods |  | cated. |  |  |  |  |  |  |

## Hanmi Financial Corporation



## Forward-Looking Statements

Hanmi Financial Corporation (the "Company") cautions investors that any statements contained herein that are not historical facts are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including, but not limited to, those statements regarding operating and financial performance, financial position and liquidity, business strategies, regulatory, economic and competitive outlook, investment and expenditure plans, capital and financing needs and availability, litigation, plans and objectives, merger or sale activity, financial condition and results of operations, and all other forecasts and statements of expectation or assumption underlying any of the foregoing. These statements involve known and unknown risks and uncertainties that are difficult to predict. Investors should not rely on any forward-looking statement and should consider risks, such as changes in governmental policy, legislation and regulations, economic uncertainty and changes in economic conditions, inflation, the continuing impact of the COVID19 pandemic on our business and results of operations, fluctuations in interest rate and credit risk, competitive pressures, the ability to succeed in new markets, balance sheet management, liquidity and sources of funding, the size and composition of our deposit portfolio, including the percentage of uninsured deposits in the portfolio, increased assessments by the Federal Deposit Insurance Corporation, risk of natural disasters, a failure in or breach of our operational or security systems or infrastructure, including cyberattacks, the adequacy of and changes in the methodology of calculating our allowance for credit losses, and other operational factors.

Forward-looking statements are based upon the good faith beliefs and expectations of management as of this date only and are further subject to additional risks and uncertainties, including, but not limited to, the risk factors set forth in our earnings release dated January 23 , 2024, including the section titled "Forward Looking Statements" and the Company's most recent Form 10-K, 10-Q and other filings with the Securities and Exchange Commission ("SEC"). The Company disclaims any obligation to update or revise the forward-looking statements herein.

This presentation contains financial information determined by methods other than in accordance with accounting principles generally accepted in the United States of America ("GAAP"). These non-GAAP measures include tangible common equity to tangible assets, and tangible common equity per share. Management uses these "non-GAAP" measures in its analysis of the Company's performance. Management believes these non-GAAP financial measures allow for better comparability of period to period operating performance. Additionally, the Company believes this information is utilized by regulators and market analysts to evaluate a company's financial condition and therefore, such information is useful to investors. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. A reconciliation of the non-GAAP measures used in this presentation to the most directly comparable GAAP measures is provided in the Appendix to this presentation.

| Net Income | Diluted EPS | ROAA | ROAE | NIM | Efficiency Ratio | TBVPS ${ }^{(1)}$ |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| $\$ 15.2 \mathrm{M}$ | $\$ 0.50$ | $0.81 \%$ | $\underline{7.90 \%}$ |  | $2.78 \%$ | $62.42 \%$ |

- Net income was $\$ 15.2$ million, or $\$ 0.50$ per diluted share, down $18.6 \%$ from $\$ 18.6$ million, or $\$ 0.61$ per diluted share, for the prior quarter
- Net interest income was $\$ 50.7$ million, down $4.7 \%$ from the prior quarter

入 Noninterest income was $\$ 7.7$ million, up $15.8 \%$ from the prior quarter
ح Noninterest expense was $\$ 36.4$ million, up $3.5 \%$ from the prior quarter

- Efficiency ratio was $62.42 \%$, compared with $58.86 \%$ for the prior quarter
- Loans receivable were $\$ 6.18$ billion, consistent with the prior quarter
- Loan production was $\$ 234.0$ million with a weighted average interest rate of $8.02 \%$
- Deposits were $\$ 6.38$ billion, up $1.5 \%$ from the prior quarter, with noninterest-bearing demand deposits representing $30.3 \%$ of total deposits
- Cost of interest-bearing deposits was $4.16 \%$, up 33 basis points from the prior quarter
- Credit loss expense was $\$ 0.2$ million; allowance for credit losses to loans was $1.11 \%$ at March 31, 2024
- Tangible common equity to tangible assets ${ }^{(1)}$ was $9.23 \%$, Common equity tier 1 capital ratio was $12.05 \%$ and total capital ratio was $15.20 \%$
(1) Non-GMP financial mesasure, refer to the non-GAAP reconclistion side

Loan production of $\$ 234$ million for 1Q24 reflected balanced contribution from nearly all business lines, and an 8 basis point decrease in the weighted average interest rate on new production.

(1) Residertia mortgage indudes $\$ 20$ milion, $\$ 0.0, \$ 0.0, \$ 0.0$, and $\$ 0.3$ milion of consumer loans for $1023,2023,3023,4023$ and 1024 , respectively
$\$ 34.5$ milion $\$ 30.9$ milion $\$ 38.1$ milion, $\$ 48.4$ milion, and $\$ 30.8$ milion of SEA loan production rciudes $\$ 22.6$ milion $\$ 19.4$ milion, $\$ 17.6$ milion, $\$ 202$ milion, and $\$ 12.2$ mulion of loans secursed by CRE and the remainder epreserting C81 as of 10232023,30734023 , and 1024 , respectivel)
Froduction includes purchases of guaranteed $\$ 8, A l o a n s$ of $\$ 9.7$ malion, and $\$ 10.2$ milion for 4023 , and 1024 , respective)
M Hanmi Financial Corporation

## Loan Portfolio

## \$6.2 Billion Loan Portfolio

(as of March 31, 2024)


| Residential Real Estate (RRE) ${ }^{3}$ ) Portfolio |  |
| :--- | ---: |
| Outstanding ( $\$$ in millions) | $\$ 970$ |
| 1Q24 Average Yield | $5.17 \%$ |


| Commercial \& Industrial (C\&I) ${ }^{(1)}$ Portfolio |  |
| :--- | ---: |
| Outstanding (\$ in millions) | $\$ 775$ |
| 1Q24 Average Yield | $8.90 \%$ |


| Equipment Finance Portfolio |  |
| :--- | ---: |
| Outstanding (\$ in millions) | S554 |
| 1Q24 Average Yield | $5.93 \%$ |



| CRE |  |
| :--- | ---: |
| (2) Investor (non-owner) |  |
| $\overline{2}$ of Loans | 871 |
| Weighted Average Loan-to-Value Ratio | $49.8 \%$ |
| Weighted Average Debt Coverage Ratio | 2.07 x |


| CRE $^{(2)}$ Owner Occupied |  |
| :--- | ---: |
| II of Loans | 732 |
| Weighted Average Loan-to-Value Ratio |  |
| Weighted Average Debt Coverage Ratio | $47.1 \%$ |


| CREE $^{(2)}$ Multifamily |  |
| :--- | ---: |
| \#\# of Loans | 154 |
| Weighted Average Loan-lo-Value Ratio |  |
| Weighted Average Debt Coverage Ratio | $55.0 \%$ |

Note: Numbers may not add d.te to roundirg




4) Weighted average DCR and weightied average (TV calcuated when the can was irs urderwitten or renewed sutheqquerity
(5) 351.3 milion, or $123 \%$, of the CRE mutfamty loans ane locatod in the fert-controtled Now Yonk City

Loan portfolio is well diversified across collateral and industry types; CRE represents $63 \%$ of the total portfolio and C\&I, excluding Equipment Finance Agreements, represents 12\%.


Manmi Financial Corporation

CRE Portfolio Geographical Exposure
( s in millions)


Hanmi Financial Corporation


## Loan Portfolio Maturities



USKC portfolio represented $\$ 833.8$ million in loans, or $14 \%$ of the loan portfolio and $\$ 847.5$ million in deposits, or $13 \%$ of the deposit portfolio. USKC CRE portfolio had a weighted average debt coverage ratio ${ }^{(2)}$ of 1.85 x and weighted average loan-tovalue ${ }^{(2)}$ of $54.6 \%$.



USKC Deposits by Product ${ }^{(3)}$ ( $\$$ in millions)

- Demand Noninterest-bearing a Money Market \& Savings


Hanmi Financial Corporation

## Office Loan Portfolio

The CRE office portfolio ${ }^{(1)}$ was $\$ 575.8$ million ${ }^{(3)}$ at March 31, 2024, representing $9 \%$ of the total loan portfolio.


[^0]Manmi Financial Corporation

Hospitality segment represented $\$ 740.2$ million $^{(3)}$, or $12 \%$ of the loan portfolio, at March 31, 2024.


- Average balance and median balance of the segment (excluding construction) were $\$ 3.9$ million and $\$ 1.0$ million, respectively
- Weighted average debt coverage ratio ${ }^{(1)}$ of the segment was 2.2 x
- Weighted average loan to value ${ }^{(1)}$ of the segment was $51 \%$
- $\$ 1.9$ million, or $0.26 \%$, of the hospitality segment was criticized at March 31, 2024
- Segment includes two nonaccrual loans for $\$ 292$ thousand - one in the metropolitan ${ }^{(2)}$ area in Texas, and one in the suburban/destination areas in Tennessee
(1) Weighed average DCR and weighted averoge LTV calkialed when the loan was frat underwitten or renemed absequertly

Metropoltan is categorized as a location that is in a major city and in provimity to dountiown areas: destinstion is categarized as a hotel whove locationiamerities make il a dstrct fourist location, suburtan is defined as areas outside of majar city SBA and can include more nral areas
M Hanmi Financial Corporation

## Retail Segment

Retail segment represented $\$ 1.1$ billion ${ }^{(2)}$, or $18 \%$ of the loan portfolio, at March 31, 2024.


- Average balance and median balance of the segment were $\$ 1.5$ million and $\$ 0.7$ million, respectively
- Weighted average debt coverage ratio ${ }^{(1)}$ of the segment was 2.02 x
- Weighted average loan to value ${ }^{(1)}$ of the segment was $47.30 \%$
- $\$ 8.0$ miflion, or $0.73 \%$, of the retall segment was criticized at March 31, 2024
- $\$ 0.6$ million, or $0.05 \%$, of the retail segment was on nonaccrual status at March 31, 2024

Weighed average DCR and weigitied sveroge LTV calaialed when the lcan was frst underwitten or renewed shbsequently
S8A loars in the retail segment are 553.8 milion. or 4.95 of total retail loans. at March 31,2024
Hanmi Financial Corporation

The RRE ${ }^{(1)}$ portfolio was $\$ 970.4$ million at March 31, 2024, representing $16 \%$ of the total loan portfolio.
Our conservative underwriting policy focuses on high-quality mortgage originations with maximum Loan-to-Value (LTV) ratios between $60 \%$ and $70 \%$, maximum Debt-to-Income (DTI) ratios of $43 \%$ and minimum FICO scores of 680 .


- $26.9 \%$ of the Residential Real Estate portfolio is fixed and $73.1 \%$ is variable. Of the variable mortgage portfolio, $14.4 \%$ is expected to reset after 12 months and $85.6 \%$ within the next 12 months
- Total delinquencies are $0.06 \%$ of the residential portfolio, consisting of $0.04 \%$ within $30-59$ and $0.02 \%$ in $60-89$ days delinquency categories


## Equipment Finance Portfolio

Equipment finance portfolio represented $\$ 554.0$ million, or $9 \%$ of the loan portfolio, at March 31, 2024.

(1) Other includes agriciture and other services of $3 \%$ and $3 \%$, respectively

Noninterest-bearing demand deposits represented $30 \%$ of total deposits at March 31, 2024.
Estimated uninsured deposit liabilities were $40 \%$ of the total deposit liabilities. Brokered deposits remained low, at less than $1 \%$ of the deposit base.


Net Interest Income | Net Interest Margin
Net interest income for the first quarter was $\$ 50.7$ million and net interest margin (taxable equivalent) was $\mathbf{2 . 7 8 \%}$, both down from the previous quarter due to the higher cost of interest-bearing deposits.



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Noninterest Income
Noninterest income for the first quarter was $\$ 7.7$ million, up $16 \%$ from the previous quarter, which included a \$0.4 million gain on the sale of mortgage loans in the first quarter.

|  | Noninterest Income |  |  | (\$ in millions) |
| :---: | :---: | :---: | :---: | :---: |
| uService charges, fees \& other <br> -Gain of sale of morlgage loans <br> uLegal settlements |  | - Gain on sale of SBA loans |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| \$8.3 | \$7.9 | \$11.2 |  |  |
|  |  | \$1.2 |  |  |
|  | 51.9 | \$10.0 |  | \$7.7 |
| \$1.9 | \$1.2 |  | \$6.7 | 트N․․ |
| \$6.5 |  |  | \$1.4 | \$1.5 |
|  | 36.7 |  | \$5.3 | \$5.8 |
|  | (\$1.9) |  |  |  |
| 1 Q23 | 2Q23 | 3Q23 | 4Q23 | 1 Q24 |

Numbers may not add due to rounding
(1) Indudes $\$ 4.0$ mition gain on the saie esnd lesseback of bark premises


Continued focus on disciplined expense management.


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Asset Quality - Delinquent \& Criticized Loans
Asset quality remains strong.


## Asset Quality - Nonperforming Assets \& Nonaccrual Loans

Nonperforming assets were $\$ 14.1$ million at the end of the first quarter, down from $\$ 15.6$ million at the end of the fourth quarter of 2023.


## Asset Quality - Gross \& Net Loan Charge-offs

Net charge-offs for the first quarter were $\$ 1.6$ million.



## ACL Trends

Allowance for credit losses was $\$ 68.3$ million as of March 31,2024 , or $1.11 \%$ to total loans, compared with $\$ 69.5$ million and $1.12 \%$ at the end of the prior quarter.

> Allowance for Credit Losses (s in millions)

Credit Loss Expense (Recovery)
(\$ in millions)


CAllowance for credit losses


ACL Analysis by Loan Type

| (\$ in millions) | March 31, 2024 |  |  | December 31, 2023 |  |  | September 30, 2023 |  |  | June 30, 2023 |  |  | March 31, 2023 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Allowance |  | Loans | Allowance |  | Loans | Allowance |  | Loans | Allowance |  | Loans | Allowance |  | Loans |
| CRE | \$ | 36.4 | \$3,878.5 | \$ | 40.2 | \$ 3,889.7 | \$ | 38.9 | \$3,773.0 | \$ | 38.4 | \$3,738.3 | \$ | 39.2 | \$3,784.2 |
| C\&1 |  | 11.8 | 774.9 |  | 10.3 | 747.8 |  | 11.2 | 728.8 |  | 16.0 | 753.5 |  | 15.3 | 778.1 |
| Equipment Finance |  | 13.7 | 554.0 |  | 13.7 | 582.2 |  | 12.3 | 592.7 |  | 11.9 | 586.4 |  | 13.4 | 600.2 |
| RRE \& Consumer |  | 6.2 | 970.4 |  | 5.3 | 962.7 |  | 4.9 | 926.3 |  | 4.7 | 887.0 |  | 4.3 | 817.9 |
| Total | \$ | 68.3 | \$ 6,177.8 | \$ | 69.5 | \$6,182.4 | \$ | 67.3 | \$6,020.8 | \$ | 71.0 | \$5,965.2 | \$ | 72.2 | \$ 5,980.5 |

## Securities Portfolio

The $\$ 979$ million securities portfolio (all AFS, no HTM) represented $13 \%$ of assets at March 31, 2024, and had a weighted average modified duration of 4.6 years with $\$ 106$ million in an unrealized loss position.


The Bank and the Company have ample liquidity resources at March 31, 2024.


Hanmi Financial Corporation

Tangible book value per share (TBVPS) ${ }^{(1)}$ increased to $\$ 22.86$ from $\$ 22.75$ at the end of the prior quarter. The increase reflects $\$ 7.5$ million of net income, net of cash dividends paid, offset by a $\$ 3.4$ million increase in unrealized after-tax losses on AFS securities, a $\$ 1.6$ million increase in unrealized after-tax losses on cash flow hedges, and $\$ 1.6$ million of stock repurchases.


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## Regulatory Capital

The Company exceeds regulatory minimums and the Bank remains well capitalized at March 31, 2024.


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## Appendix

M Hanmi Financial Corporation

1Q24 Financial Summary

| (\$ in miminan, except EPS) |  |  | December 31, 2023 |  | March 31, 2023 |  | Change ${ }^{(1)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2024 |  |  |  | Q/Q | Y/Y |
| Income Statement Summary |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 50.7 | \$ | 53.1 |  |  | \$ | 57.9 | -4.7\% | -12.4\% |
| Noninterest income |  | 7.7 |  | 6.7 |  | 8.3 | 15.8\% | -7.2\% |
| Operating revenue |  | 58.4 |  | 59.8 |  | 66.2 | -2.4\% | -11.8\% |
| Noninterest expense |  | 36.4 |  | 35.2 |  | 32.8 | 3.5\% | 11.1\% |
| Credit loss (recovery) expense |  | 0.2 |  | (2.9) |  | 2.1 | -107.9\% | -89.4\% |
| Pretax income |  | 21.7 |  | 27.5 |  | 31.3 | -21.0\% | -30.5\% |
| Income tax expense |  | 6.6 |  | 8.8 |  | 9.3 | -25.9\% | -29.4\% |
| Net income | \$ | 15.2 | \$ | 18.6 | \$ | 22.0 | -18.6\% | -31.0\% |
| EPS-Diluted | \$ | 0.50 | \$ | 0.61 | \$ | 0.72 |  |  |
| Selected balance sheet items |  |  |  |  |  |  |  |  |
| Loans receivable | \$ | 6,178 | \$ | 6,182 | \$ | 5,980 | -0.1\% | 3.3\% |
| Deposits |  | 6,376 |  | 6,281 |  | 6,201 | 1.5\% | 2.8\% |
| Total assets |  | 7,512 |  | 7,570 |  | 7,434 | -0.8\% | 1.0\% |
| Stockholders' equity | \$ | 703 | \$ | 702 | \$ | 662 | 0.2\% | 6.2\% |
| Profitability Metrics |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.81\% |  | 0.99\% |  | 1.21\% | (18) | (40) |
| Return on average equity |  | 7.90\% |  | 9.70\% |  | 12.19\% | (180) | (429) |
| TCE/TA ${ }^{(2)}$ |  | 9.23\% |  | 9.14\% |  | 8.77\% | 9 | 46 |
| Net interest margin |  | 2.78\% |  | 2.92\% |  | 3.28\% | (14) | (50) |
| Efficiency ratio |  | 62.42\% |  | 58.86\% |  | 49.54\% | 356 | 1,288 |

Note rumbers may not add duw to rourding
(1) Percentiage change calculated foom dolars in thousands, change in basis poirts for proftabity metrics
(2) Non-GAAP Snangial meusure, refer to the ron-GAAP tecanciastion side

M Hanmi Financial Corporation

| (\$ in thourands, except per share data) Hanmi Financial Corporation | $\begin{gathered} \text { March 31, } \\ 2024 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | June 30, 2023 |  | $\begin{gathered} \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets <br> Less goodwill and other intangible assets | \$ | $\begin{array}{r} 7,512,046 \\ (11,074) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 7,570,341 \\ (11,099) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 7,350,140 \\ (11,131) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 7,344,924 \\ (11,162) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 7,434,130 \\ (11,193) \\ \hline \end{array}$ |
| Tangible assets | \$ | 7,500,972 | \$ | 7,559,242 | S | 7,339,009 | S | 7,333,762 | \$ | 7,422,937 |
| Stockholders' equity ${ }^{(1)}$ <br> Less goodwill and other intangible assets | \$ | $\begin{aligned} & 703,100 \\ & (11,074) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 701,891 \\ & (11,099) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 663,359 \\ & (11,131) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 668,560 \\ & (11,162) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 662,165 \\ & (11,193) \end{aligned}$ |
| Tangible stockholders' equity ${ }^{(1)}$ | \$ | 692,026 | S | 690,792 | S | 652,228 | S | 657,398 | S | 650,972 |
| Stockholders' equity to assets |  | 9.36\% |  | 9.27\% |  | 9.03\% |  | 9.10\% |  | 8.91\% |
| Tangible common equity to tangible assets ${ }^{\text {(1) }}$ |  | 9.23\% |  | 9.14\% |  | 8.89\% |  | 8.96\% |  | 8.77\% |
| Common shares outstanding |  | 30,276,358 |  | 30,368,655 |  | 30,410,582 |  | 30,485,788 |  | 30,555,287 |
| Tangible common equity per common share | \$ | 22.86 | \$ | 22.75 | \$ | 21.45 | \$ | 21.56 | \$ | 21.30 |

(1) There were no preferred shares outstanding st the periods indeased

Hanmi Financial Corporation

Non-GAAP Reconciliation: Pro Forma Regulatory Capital

| (\$ in thousands) | Company |  |  |  |  |  | Bank |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Common } \\ \text { Equity Tier } 1 \end{gathered}$ |  | Tier 1 |  | TotalRisk-based |  | $\begin{aligned} & \text { Common } \\ & \text { Equity Tier } 1 \\ & \hline \end{aligned}$ |  | Tier 1 |  | Total Risk-based |  |
| Regulatory capital |  | \$ 759,752 |  | 581,521 |  | \$958,173 |  | \$ 847,409 |  | 847,409 |  | 914,061 |
| Unrealized losses on AFS securities |  | $(75,537)$ |  | $(75,537)$ |  | $(75,537)$ |  | $(75,470)$ |  | $(75,470)$ |  | $(75,470)$ |
| Adjusted regulatory capital |  | \$ 684,215 |  | \$ 705,984 |  | 882,636 |  | \$771,939 |  | 771,939 |  | 838,591 |
| Risk weighted assets | \$ | 6,303,891 |  | 6,303,891 |  | 6,303,891 | \$ | 6,304,153 | \$ | 6,304,153 | \$ | 6,304,153 |
| Risk weighted assets impact of unrealized losses on AFS securities |  | $(17,212)$ |  | $(17,212)$ |  | $(17,212)$ |  | $(17,823)$ |  | $(17,823)$ |  | $(17,823)$ |
| Adjusted Risk weighted assets | \$ | 6,286,679 | \$ | 6,286,679 |  | 6,286,679 | \$ | 6,286,330 | \$ | 6,286,330 | \$ | 6,286,330 |
| Regulatory capital ratio as reported |  | 12.05\% |  | 12.40\% |  | 15.20\% |  | 13.44\% |  | 13.44\% |  | 14.50\% |
| Impact of unrealized losses on AFS securities |  | -1.17\% |  | -1.17\% |  | -1.16\% |  | -1.16\% |  | -1.16\% |  | -1.16\% |
| Pro forma regulatory capital ratio |  | 10.88\% |  | 11.23\% |  | 14.04\% |  | 12.28\% |  | 12.28\% |  | 13.34\% |

Note: mumbers may not add dwe wo rounding


[^0]:    1) Segment represents expassere in CRE and excluses $\$ 18.3$ milion in corstivetion. $7.7 \%$ of the portfolio is owrer occupied

    Weighted average DCR and weighied average LTV calouatied when the con was frst underwniten or renewed sitsequertiy
    SBA CRE chice bans wee 87.3 maicn of $1.3 \%$ of loded office bars, at Merch 31,202
    Central Busness Districts (CBC) include Los Argeles and Minespolis

